

SCHEDULE P-6

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SALARIES & RELATED FRINGE BENEFITS

LINE 3 General Management Personnel

President
Vice Presidents
Assistant to president, vice president
Controller
Treasurer
Corporate secretary
Division Manager

LINE 4 Flight Personnel

Captains
Check pilot
Chief pilot
Copilot
Pilot
Reserve pilot
Test pilot
Flight attendants
Communications Officer
Engineering Officer
Navigation Officer

LINE 5 Maintenance Labor

Apprentice mechanic
Carpenter
Chief mechanic
Cleaner
Crew chief
Electrician
Engineer
Foreman
Inspector
Lead mechanic
Mechanic
Mechanic helper
Non-productive shop labor - vacation/sick
leave
Shop labor not identified with specific
maintenance projects

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SALARIES AND RELATED FRINGE BENEFITS

LINE 6 Aircraft & Traffic Handling Personnel

Analyst - procedures
Baggage clerk
Baggage handler
Cargo clerk
Cargo handler
Cashier - ticket office
Chauffeur - passenger vehicles
Cleaner - aircraft
Clerk
Control tower operator
Counterman - airport
Counter ticket salesman - city
Crew scheduler
Doorman - passenger
Draftsman - flight control
Express agent
Flight director
Flight dispatcher
Flight regulations supervisor
Flight specifications supervisor
Freight agent
Gateman
Mail handling clerk
Meteorologist
Mechanic - line service
Passenger ramp agent
Passenger sales ticketing clerk
Porter - baggage
Rates clerk
Reservations clerk
Reservations manager
Refreshing crew
Regional manager
Secretary
Station manager
Stenographer
Tariff specialist
Typist
Waybill clerk

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SALARIES AND RELATED FRINGE BENEFITS

LINE 7 Other personnel

Accountants
Advertising specialist
Analyst - budget
Artist
Attorney
Auditor
Budget personnel
Buyers
Caretaker
Cargo salesman
Cashier
Chauffeur
Cleaner
Clerks
Computer operator
District sales manager
Economist
Flight - Attendant trainee
Flight - Engineering officer trainee
Flight - simulator instructor
General counsel
Guard
Industrial relations personnel
Insurance specialist
Inventory clerk
Janitor
Key punch operator
Law clerk
Lawyer
Maintenance record clerk
Mechanic trainee
Mechanic instructor
Medical personnel
Nurse
Office machine operator
Passenger salesman

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SALARIES AND RELATED FRINGE BENEFITS

LINE 7 Other personnel

 Passenger service instructor
 Photographer
 Pilot instructor - flight
 Pilot instructor - ground
 Pilot trainee - flight
 Programmer
 Publicity representative
 Purchasing agent
 Purchasing specialist
 Purser trainee
 Receiving clerk
 Regional sales managers
 Reservations and ticketing instructor
 Reservations trainee
 Safety personnel
 Sales instructor
 Sales trainee
 Secretary
 Statistician
 Stenographer
 Stock handler
 Storekeeper
 Switchboard operator
 Tax analyst
 Teletype operator
 Ticket clerk trainee
 Timekeeper
 Typist
 Watchman

LINE 8 Total Salaries

 Sum of lines 3 + 4 + 5 + 6 + 7

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RELATED FRINGE BENEFITS

Line 10 Personnel Expense

Auto fuel and parking expense
Auto mileage allowances
Auto rentals
Communications expense
Employee memberships, dues and registrations
Employee service pins
Employee uniforms and insignia
Flight crew meals
Hotel and lodging
Laundry and valet expense
Meals and entertainment
Meeting room rentals
Moving, storage and relocation expense
Passport expenses
Transportation expense

Line 11 Employee Benefits and Pensions

Direct annuity payments
Educational programs
Group accident and health insurance - company
contributions
Group life insurance - company contributions
Medical programs
Recreational programs
Provisions for self-insurance
Retirement plan - company contributions
Workman's compensation insurance
401 K plan - company contributions

Line 12 Payroll Taxes

Federal unemployment insurance
FICA
Other payroll
State unemployment insurance

Line 13 Total Fringe Benefits

Sum of lines 10 + 11 + 12

Line 14 Total Salaries and Related Fringe Benefits

Sum of lines 8 + 13

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MATERIALS PURCHASED

Line 16 Aircraft Fuel and Oil

 Aircraft fuels
 Aircraft oils
 Fuel taxes (non-refundable)

Line 17 Maintenance Materials

 Materials - airframes
 Materials - aircraft engines
 Materials - other flight equipment
 Materials - flight equipment(Group I carriers)
 Materials - ground property and equipment
 Shop and Servicing Supplies:
 Automotive supplies
 Chemicals and solvents
 Cleaning compounds and supplies
 Composition materials
 Electrical supplies
 Fuels and lubricants
 Glass and glass products
 Hardware items
 Lumber and wood products
 Paints, lacquers and thinners
 Plumbing supplies
 Rubber and plastic goods
 Sheet metal
 Small tools
 Special clothing and devices
 Textiles and leather goods
 Tube, bar and strip materials
 Inventory adjustments for:
 Flight equipment expendable parts (Acct 1310)
 Miscellaneous materials and supplies (Acct 1330)

Line 18 Passenger Food

 Beverage purchases
 Commissary supplies
 Communications expense
 Food purchases
 Food service uniforms
 Outside catering charges

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MATERIALS PURCHASED

Line 19 Other Materials

Utilities:

Light, heat, power and water

Stationery, printing and office supplies:

Blue prints

Chemicals and solvents

Cleaning compounds and supplies

Drafting and engineering supplies

Flight crew supplies

Labels and small signs

Manuals and publications (company)

Printing and duplicating supplies

Shipping and mailing supplies

Standard forms - company

Standard forms - government

Stationery and paper products

Textiles and leather goods

Tickets and ticket stock

Other supplies:

Cleaning compounds

Electrical

Medical

Photographic

Safety

Training

Line 20 Total Materials

Sum of lines 16 + 17 + 18 + 19

SERVICES PURCHASED

Line 22 Advertising and Other Promotions

Advertising:

Billboard

Direct mail

Directories, guides and programs

Displays

Magazines and trade publications

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SERVICES PURCHASED

Line 22 Advertising and Other Promotions

Newspapers
Posters and signs
Radio
Television
Tariffs, schedules and timetables:
Distribution
Printing
Production
Other promotional and publicity expenses:
Entertainment expense
Open house expenses
Photographic expenses
Promotional materials
Publicity releases
Visual (motion pictures, slides, etc.)

Line 23 Communications

Air-ground radio service
Equipment installation charges
Equipment rental
Intercommunication equipment
Navigation facility user charges
Telegraph and cable message charges
Telephone equipment
Telephone toll charges
Teletype equipment

Line 24 Insurance

Insurance - general:
Buildings and contents
Flight equipment (Hull insurance)
Insurance purchased
Materials and supplies
Other property and equipment
Provisions for self-insurance
Third part liability
Insurance - traffic liability:
Cargo liability
Passenger liability
Passenger baggage and personal property

Provisions for self-insurance

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SERVICES PURCHASED

Line 25 Outside Flight Equipment Maintenance

Aircraft engine repairs
Aircraft interchange charges
Airframe repairs
Flight equipment repairs (Group I carriers)
General interchange charges
Other flight equipment repairs
Other services

Line 26 Traffic Commissions - Passenger

Line 27 Traffic Commissions - Cargo

Line 28 Other Services

General Services Purchased - Outside:

Aircraft interchange charges
General interchange service charges

Legal fees and expenses:

Attorney fees and expenses
Law books
Legal forms and supplies
Litigation costs
Retainer fees
Transcript and witness expenses

Professional and Technical Fees and Expenses:

Appraisal fees
Architect
Audit
Consultants
Engineering
Laboratory
Market and traffic surveys
Medical

Other services including:

Bank service charges
Credit and billing services
Housekeeping and support services
Security services

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SERVICES PURCHASED

Line 29 Total Services Purchases

Sum of Lines 22 + 23 + 24 + 25 + 26 + 27 + 28

Line 30 Landing Fees

Line 31 Rentals

Aircraft
Buildings and other improvements
Communication and meteorological equipment
Computers
Electrical accounting machines
Electronic data processing equipment
Furniture, fixtures and office equipment
Hotel, restaurant and food service equipment
Maintenance and engineering equipment
Passenger entertainment equipment
Passenger service equipment
Ramp equipment
Storage and distribution
Surface transport vehicles and equipment

Line 32 Depreciation

Depreciation expense for:
Aircraft engines
Aircraft engine parts
Airframes
Airframe parts
Ground property and equipment
Maintenance equipment and hangars
Other flight equipment
Provisions for Obsolescence and Deterioration -
Expendable Parts:
Current provisions
Inventory decline credits

Line 33 Amortization

Capital leases
Developmental and preoperating expenses
Other intangibles

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Line 34 Other

Clearance, customs and duties:

Brokerage fees
Clearance fees - aircraft
Customs fees
Duties
Immigration service charges
Revenue stamp purchases
Shipment bonding charges

Corporate and fiscal expenses:

Annual report costs
Directors' fees
Proxy expense
Registrar and transfer agent fees
Report filing fees
Securities and Exchange Commission fees
Statutory representation service
Stock certificate costs
Stock exchange fees
Trustee fees

Injuries, loss and damage:

**Excess of losses over insurance recoveries -
 other assets**

Buildings and contents
Flight equipment
Motor vehicles

**Excess of losses over insurance recoveries -
 other**

Cargo
Foreign exchange gains and losses
Materials and supplies
Passenger
Passenger baggage and personal property
Third party

Interrupted trip expense:

Communications
Denied boarding expense
Ground transportation
Hotel and lodging
Laundry and valet
Meals

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Line 34 Other

Memberships:

Aeronautical associations
Business associations
Credit associations
Scientific and research institutes
Trade associations

Other expenses:

Cash over and short
Help wanted advertising
House organ for internal distribution
Uncleared interchange expense credits
Other uncleared expense credits

Taxes - other than payroll:

Capital stock taxes
Foreign taxes
Franchise taxes
Fuel taxes (non-refundable)
Gross receipt taxes
License fees
Motor vehicle license fees
Permit fees
Personal property taxes
Pre-employment interviews
Real property taxes

Uncollectible accounts:

Adjustments to reserve
Losses from uncollectible accounts (where reserve
not established)
Provisions for uncollectible accounts

Line 35 Transport Related Expense

Expenses related to the generation of Transport
Related Revenues - which come from the United
States Government as direct grants or aids for
providing air transportation facilities and
all services which grow from and are incidental
to the air transportation services performed by
the air carrier.

Line 36 Total Operating Expense

Sum of lines 14 + 20 + 29 + 30 + 31 + 32 + 33 + 34
+ 35