SCHEDULE P-6

SALARIES & RELATED FRINGE BENEFITS

LINE 3  General Management Personnel

President
Vice Presidents
Assistant to president, vice president
Controller
Treasurer
Corporate secretary
Division Manager

LINE 4  Flight Personnel

Captains
Check pilot
Chief pilot
Copilot
Pilot
Reserve pilot
Test pilot
Flight attendants
Communications Officer
Engineering Officer
Navigation Officer

LINE 5  Maintenance Labor

Apprentice mechanic
Carpenter
Chief mechanic
Cleaner
Crew chief
Electrician
Engineer
Foreman
Inspector
Lead mechanic
Mechanic
Mechanic helper
Non-productive shop labor - vacation/sick leave
Shop labor not identified with specific maintenance projects
SCHEDULE P-6

SALARIES AND RELATED FRINGE BENEFITS

LINE 6  Aircraft & Traffic Handling Personnel

Analyst - procedures
Baggage clerk
Baggage handler
Cargo clerk
Cargo handler
Cashier - ticket office
Chauffeur - passenger vehicles
Cleaner - aircraft
Clerk
Control tower operator
Counterman - airport
Counter ticket salesman - city
Crew scheduler
Doorman - passenger
Draftsman - flight control
Express agent
Flight director
Flight dispatcher
Flight regulations supervisor
Flight specifications supervisor
Freight agent
Gateman
Mail handling clerk
Meteorologist
Mechanic - line service
Passenger ramp agent
Passenger sales ticketing clerk
Porter - baggage
Rates clerk
Reservations clerk
Reservations manager
Refreshing crew
Regional manager
Secretary
Station manager
Stenographer
Tariff specialist
Typist
Waybill clerk
SCHEDULE P-6

SALARIES AND RELATED FRINGE BENEFITS

LINE 7  Other personnel

Accountants
Advertising specialist
Analyst - budget
Artist
Attorney
Auditor
Budget personnel
Buyers
Caretaker
Cargo salesman
Cashier
Chauffeur
Cleaner
Clerks
Computer operator
District sales manager
Economist
Flight - Attendant trainee
Flight - Engineering officer trainee
Flight - simulator instructor
General counsel
Guard
Industrial relations personnel
Insurance specialist
Inventory clerk
Janitor
Key punch operator
Law clerk
Lawyer
Maintenance record clerk
Mechanic trainee
Mechanic instructor
Medical personnel
Nurse
Office machine operator
Passenger salesman
SCHEDULE P-6

SALARIES AND RELATED FRINGE BENEFITS

LINE 7  Other personnel

Passenger service instructor
Photographer
Pilot instructor - flight
Pilot instructor - ground
Pilot trainee - flight
Programmer
Publicity representative
Purchasing agent
Purchasing specialist
Purser trainee
Receiving clerk
Regional sales managers
Reservations and ticketing instructor
Reservations trainee
Safety personnel
Sales instructor
Sales trainee
Secretary
Statistician
Stenographer
Stock handler
Storekeeper
Switchboard operator
Tax analyst
Teletype operator
Ticket clerk trainee
Timekeeper
Typist
Watchman

LINE 8  Total Salaries

Sum of lines 3 + 4 + 5 + 6 + 7
SCHEDULE P-6

RELATED FRINGE BENEFITS

Line 10  Personnel Expense

Auto fuel and parking expense
Auto mileage allowances
Auto rentals
Communications expense
Employee memberships, dues and registrations
Employee service pins
Employee uniforms and insignia
Flight crew meals
Hotel and lodging
Laundry and valet expense
Meals and entertainment
Meeting room rentals
Moving, storage and relocation expense
Passport expenses
Transportation expense

Line 11  Employee Benefits and Pensions

Direct annuity payments
Educational programs
Group accident and health insurance - company contributions
Group life insurance - company contributions
Medical programs
Recreational programs
Provisions for self-insurance
Retirement plan - company contributions
Workman’s compensation insurance
401 K plan - company contributions

Line 12  Payroll Taxes

Federal unemployment insurance
FICA
Other payroll
State unemployment insurance

Line 13  Total Fringe Benefits

Sum of lines 10 + 11 + 12

Line 14  Total Salaries and Related Fringe Benefits
MATERIALS PURCHASED

Line 16  Aircraft Fuel and Oil

Aircraft fuels
Aircraft oils
Fuel taxes (non-refundable)

Line 17  Maintenance Materials

Materials - airframes
Materials - aircraft engines
Materials - other flight equipment
Materials - flight equipment (Group I carriers)
Materials - ground property and equipment

Shop and Servicing Supplies:
Automotive supplies
Chemicals and solvents
Cleaning compounds and supplies
Composition materials
Electrical supplies
Fuels and lubricants
Glass and glass products
Hardware items
Lumber and wood products
Paints, lacquers and thinners
Plumbing supplies
Rubber and plastic goods
Sheet metal
Small tools
Special clothing and devices
Textiles and leather goods
Tube, bar and strip materials

Inventory adjustments for:
Flight equipment expendable parts (Acct 1310)
Miscellaneous materials and supplies (Acct 1330)

Line 18  Passenger Food

Beverage purchases
Commissary supplies
Communications expense
Food purchases
Food service uniforms
Outside catering charges
MATERIALS PURCHASED

Line 19  Other Materials

Utilities:
Light, heat, power and water
Stationery, printing and office supplies:
Blue prints
Chemicals and solvents
Cleaning compounds and supplies
Drafting and engineering supplies
Flight crew supplies
Labels and small signs
Manuals and publications (company)
Printing and duplicating supplies
Shipping and mailing supplies
Standard forms - company
Standard forms - government
Stationery and paper products
Textiles and leather goods
Tickets and ticket stock
Other supplies:
Cleaning compounds
Electrical
Medical
Photographic
Safety
Training

Line 20  Total Materials

Sum of lines 16 + 17 + 18 + 19

SERVICES PURCHASED

Line 22  Advertising and Other Promotions

Advertising:
Billboard
Direct mail
Directories, guides and programs
Displays
Magazines and trade publications
SCHEDULE P-6

SERVICES PURCHASED

Line 22 Advertising and Other Promotions

Newspapers
Posters and signs
Radio
Television

**Tariffs, schedules and timetables:**
Distribution
Printing
Production

**Other promotional and publicity expenses:**
Entertainment expense
Open house expenses
Photographic expenses
Promotional materials
Publicity releases
Visual (motion pictures, slides, etc.)

Line 23 Communications

Air-ground radio service
Equipment installation charges
Equipment rental
Intercommunication equipment
Navigation facility user charges
Telegraph and cable message charges
Telephone equipment
Telephone toll charges
Teletype equipment

Line 24 Insurance

**Insurance - general:**
Buildings and contents
Flight equipment (Hull insurance)
Insurance purchased
Materials and supplies
Other property and equipment
Provisions for self-insurance
Third part liability

**Insurance - traffic liability:**
Cargo liability
Passenger liability
Passenger baggage and personal property
Provisions for self-insurance

SCHEDULE P-6

SERVICES PURCHASED

Line 25  Outside Flight Equipment Maintenance

- Aircraft engine repairs
- Aircraft interchange charges
- Airframe repairs
- Flight equipment repairs (Group I carriers)
- General interchange charges
- Other flight equipment repairs
- Other services

Line 26  Traffic Commissions - Passenger

Line 27  Traffic Commissions - Cargo

Line 28  Other Services

**General Services Purchased - Outside:**
- Aircraft interchange charges
- General interchange service charges

**Legal fees and expenses:**
- Attorney fees and expenses
- Law books
- Legal forms and supplies
- Litigation costs
- Retainer fees
- Transcript and witness expenses

**Professional and Technical Fees and Expenses:**
- Appraisal fees
- Architect
- Audit
- Consultants
- Engineering
- Laboratory
- Market and traffic surveys
- Medical

**Other services including:**
- Bank service charges
- Credit and billing services
- Housekeeping and support services
- Security services
SERVICES PURCHASED

Line 29  Total Services Purchases

    Sum of Lines 22 + 23 + 24 + 25 + 26 + 27 + 28

Line 30  Landing Fees

Line 31  Rentals

Aircraft
Buildings and other improvements
Communication and meteorological equipment
Computers
Electrical accounting machines
Electronic data processing equipment
Furniture, fixtures and office equipment
Hotel, restaurant and food service equipment
Maintenance and engineering equipment
Passenger entertainment equipment
Passenger service equipment
Ramp equipment
Storage and distribution
Surface transport vehicles and equipment

Line 32  Depreciation

    Depreciation expense for:
    Aircraft engines
    Aircraft engine parts
    Airframes
    Airframe parts
    Ground property and equipment
    Maintenance equipment and hangars
    Other flight equipment

Provisions for Obsolescence and Deterioration - Expendable Parts:
    Current provisions
    Inventory decline credits

Line 33  Amortization

    Capital leases
    Developmental and preoperating expenses
    Other intangibles
Line 34 Other

**Clearance, customs and duties:**
- Brokerage fees
- Clearance fees - aircraft
- Customs fees
- Duties
- Immigration service charges
- Revenue stamp purchases
- Shipment boding charges

**Corporate and fiscal expenses:**
- Annual report costs
- Directors’ fees
- Proxy expense
- Registrar and transfer agent fees
- Report filing fees
- Securities and Exchange Commission fees
- Statutory representation service
- Stock certificate costs
- Stock exchange fees
- Trustee fees

**Injuries, loss and damage:**

**Excess of losses over insurance recoveries - other assets**
- Buildings and contents
- Flight equipment
- Motor vehicles

**Excess of losses over insurance recoveries - other**
- Cargo
- Foreign exchange gains and losses
- Materials and supplies
- Passenger
- Passenger baggage and personal property
- Third party

**Interrupted trip expense:**
- Communications
- Denied boarding expense
- Ground transportation
- Hotel and lodging
- Laundry and valet
- Meals
Line 34  Other

**Memberships:**
- Aeronautical associations
- Business associations
- Credit associations
- Scientific and research institutes
- Trade associations

**Other expenses:**
- Cash over and short
- Help wanted advertising
- House organ for internal distribution
- Uncleared interchange expense credits
- Other uncleared expense credits

**Taxes - other than payroll:**
- Capital stock taxes
- Foreign taxes
- Franchise taxes
- Fuel taxes (non-refundable)
- Gross receipt taxes
- License fees
- Motor vehicle license fees
- Permit fees
- Personal property taxes
- Pre-employment interviews
- Real property taxes

**Uncollectible accounts:**
- Adjustments to reserve
- Losses from uncollectible accounts (where reserve not established)
- Provisions for uncollectible accounts

Line 35  Transport Related Expense

Expenses related to the generation of Transport Related Revenues - which come from the United States Government as direct grants or aids for providing air transportation facilities and all services which grow from and are incidental to the air transportation services performed by the air carrier.

Line 36  Total Operating Expense

Sum of lines 14 + 20 + 29 + 30 + 31 + 32 + 33 + 34 + 35