SCHEDULE P-6

SALARIES & RELATED FRINGE BENEFITS

LINE 3  General Management Personnel

President
Vice Presidents
Assistant to president, vice president
Controller
Treasurer
Corporate secretary
Division Manager

LINE 4  Flight Personnel

Captains
Check pilot
Chief pilot
Copilot
Pilot
Reserve pilot
Test pilot
Flight attendants
Communications Officer
Engineering Officer
Navigation Officer

LINE 5  Maintenance Labor

Apprentice mechanic
Carpenter
Chief mechanic
Cleaner
Crew chief
Electrician
Engineer
Foreman
Inspector
Lead mechanic
Mechanic
Mechanic helper
Non-productive shop labor - vacation/sick leave
Shop labor not identified with specific maintenance projects
SCHEDULE P-6

SALARIES AND RELATED FRINGE BENEFITS

LINE 6    Aircraft & Traffic Handling Personnel

Analyst - procedures
Baggage clerk
Baggage handler
Cargo clerk
Cargo handler
Cashier - ticket office
Chauffeur - passenger vehicles
Cleaner - aircraft
Clerk
Control tower operator
Counterman - airport
Counter ticket salesman - city
Crew scheduler
Doorman - passenger
Draftsman - flight control
Express agent
Flight director
Flight dispatcher
Flight regulations supervisor
Flight specifications supervisor
Freight agent
Gateman
Mail handling clerk
Meteorologist
Mechanic - line service
Passenger ramp agent
Passenger sales ticketing clerk
Porter - baggage
Rates clerk
Reservations clerk
Reservations manager
Refreshing crew
Regional manager
Secretary
Station manager
Stenographer
Tariff specialist
Typist
Waybill clerk
SCHEDULE P-6

SALARIES AND RELATED FRINGE BENEFITS

LINE 7  Other personnel

Accountants
Advertising specialist
Analyst - budget
Artist
Attorney
Auditor
Budget personnel
Buyers
Caretaker
Cargo salesman
Cashier
Chauffeur
Cleaner
Clerks
Computer operator
District sales manager
Economist
Flight - Attendant trainee
Flight - Engineering officer trainee
Flight - simulator instructor
General counsel
Guard
Industrial relations personnel
Insurance specialist
Inventory clerk
Janitor
Key punch operator
Law clerk
Lawyer
Maintenance record clerk
Mechanic trainee
Mechanic instructor
Medical personnel
Nurse
Office machine operator
Passenger salesman
SCHEDULE P-6

SALARIES AND RELATED FRINGE BENEFITS

LINE 7  Other personnel

Passenger service instructor
Photographer
Pilot instructor - flight
Pilot instructor - ground
Pilot trainee - flight
Programmer
Publicity representative
Purchasing agent
Purchasing specialist
Purser trainee
Receiving clerk
Regional sales managers
Reservations and ticketing instructor
Reservations trainee
Safety personnel
Sales instructor
Sales trainee
Secretary
Statistician
Stenographer
Stock handler
Storekeeper
Switchboard operator
Tax analyst
Teletype operator
Ticket clerk trainee
Timekeeper
Typist
Watchman

LINE 8  Total Salaries

Sum of lines 3 + 4 + 5 + 6 + 7
SCHEDULE P-6

RELATED FRINGE BENEFITS

Line 10 Personnel Expense

Auto fuel and parking expense
Auto mileage allowances
Auto rentals
Communications expense
Employee memberships, dues and registrations
Employee service pins
Employee uniforms and insignia
Flight crew meals
Hotel and lodging
Laundry and valet expense
Meals and entertainment
Meeting room rentals
Moving, storage and relocation expense
Passport expenses
Transportation expense

Line 11 Employee Benefits and Pensions

Direct annuity payments
Educational programs
Group accident and health insurance - company contributions
Group life insurance - company contributions
Medical programs
Recreational programs
Provisions for self-insurance
Retirement plan - company contributions
Workman’s compensation insurance
401 K plan - company contributions

Line 12 Payroll Taxes

Federal unemployment insurance
FICA
Other payroll
State unemployment insurance

Line 13 Total Fringe Benefits

Sum of lines 10 + 11 + 12

Line 14 Total Salaries and Related Fringe Benefits
Sum of lines 8 + 13

**SCHEDULE P-6**

MATERIALS PURCHASED

Line 16  Aircraft Fuel and Oil

Aircraft fuels
Aircraft oils
Fuel taxes (non-refundable)

Line 17  Maintenance Materials

Materials - airframes
Materials - aircraft engines
Materials - other flight equipment
Materials - flight equipment (Group I carriers)
Materials - ground property and equipment

**Shop and Servicing Supplies:**

Automotive supplies
Chemicals and solvents
Cleaning compounds and supplies
Composition materials
Electrical supplies
Fuels and lubricants
Glass and glass products
Hardware items
Lumber and wood products
Paints, lacquers and thinners
Plumbing supplies
Rubber and plastic goods
Sheet metal
Small tools
Special clothing and devices
Textiles and leather goods
Tube, bar and strip materials

**Inventory adjustments for:**

Flight equipment expendable parts (Acct 1310)
Miscellaneous materials and supplies (Acct 1330)

Line 18  Passenger Food

Beverage purchases
Commissary supplies
Communications expense
Food purchases
Food service uniforms
Outside catering charges
MATERIALS PURCHASED

Line 19 Other Materials

Utilities:
Light, heat, power and water
Stationery, printing and office supplies:
Blue prints
Chemicals and solvents
Cleaning compounds and supplies
Drafting and engineering supplies
Flight crew supplies
Labels and small signs
Manuals and publications (company)
Printing and duplicating supplies
Shipping and mailing supplies
Standard forms - company
Standard forms - government
Stationery and paper products
Textiles and leather goods
Tickets and ticket stock
Other supplies:
Cleaning compounds
Electrical
Medical
Photographic
Safety
Training

Line 20 Total Materials

Sum of lines 16 + 17 + 18 + 19

SERVICES PURCHASED

Line 22 Advertising and Other Promotions

Advertising:
Billboard
Direct mail
Directories, guides and programs
Displays
Magazines and trade publications
SERVICES PURCHASED

Line 22  Advertising and Other Promotions

Newspapers
Posters and signs
Radio
Television
**Tariffs, schedules and timetables:**
Distribution
Printing
Production
**Other promotional and publicity expenses:**
Entertainment expense
Open house expenses
Photographic expenses
Promotional materials
Publicity releases
Visual (motion pictures, slides, etc.)

Line 23  Communications

Air-ground radio service
Equipment installation charges
Equipment rental
Intercommunication equipment
Navigation facility user charges
Telegraph and cable message charges
Telephone equipment
Telephone toll charges
Teletype equipment

Line 24  Insurance

**Insurance - general:**
Buildings and contents
Flight equipment (Hull insurance)
Insurance purchased
Materials and supplies
Other property and equipment
Provisions for self-insurance
Third part liability
**Insurance - traffic liability:**
Cargo liability
Passenger liability
Passenger baggage and personal property
Provisions for self-insurance

SCHEDULE P-6

SERVICES PURCHASED

Line 25  Outside Flight Equipment Maintenance

Aircraft engine repairs
Aircraft interchange charges
Airframe repairs
Flight equipment repairs (Group I carriers)
General interchange charges
Other flight equipment repairs
Other services

Line 26  Traffic Commissions - Passenger

Line 27  Traffic Commissions - Cargo

Line 28  Other Services

**General Services Purchased - Outside:**
Aircraft interchange charges
General interchange service charges

**Legal fees and expenses:**
Attorney fees and expenses
Law books
Legal forms and supplies
Litigation costs
Retainer fees
Transcript and witness expenses

**Professional and Technical Fees and Expenses:**
Appraisal fees
Architect
Audit
Consultants
Engineering
Laboratory
Market and traffic surveys
Medical

**Other services including:**
Bank service charges
Credit and billing services
Housekeeping and support services
Security services
SCHEDULE P-6

SERVICES PURCHASED

Line 29  Total Services Purchases
        Sum of Lines 22 + 23 + 24 + 25 + 26 + 27 + 28

Line 30  Landing Fees

Line 31  Rentals

Aircraft
Buildings and other improvements
Communication and meteorological equipment
Computers
Electrical accounting machines
Electronic data processing equipment
Furniture, fixtures and office equipment
Hotel, restaurant and food service equipment
Maintenance and engineering equipment
Passenger entertainment equipment
Passenger service equipment
Ramp equipment
Storage and distribution
Surface transport vehicles and equipment

Line 32  Depreciation

Depreciation expense for:
Aircraft engines
Aircraft engine parts
Airframes
Airframe parts
Ground property and equipment
Maintenance equipment and hangars
Other flight equipment

Provisions for Obsolescence and Deterioration - Expendable Parts:
Current provisions
Inventory decline credits

Line 33  Amortization

Capital leases
Developmental and preoperating expenses
Other intangibles
SCHEDULE P-6

Line 34 Other

Clearance, customs and duties:
Brokerage fees
Clearance fees - aircraft
Customs fees
Duties
Immigration service charges
Revenue stamp purchases
Shipment bonding charges

Corporate and fiscal expenses:
Annual report costs
Directors’ fees
Proxy expense
Registrar and transfer agent fees
Report filing fees
Securities and Exchange Commission fees
Statutory representation service
Stock certificate costs
Stock exchange fees
Trustee fees

Injuries, loss and damage:
Excess of losses over insurance recoveries - other assets
Buildings and contents
Flight equipment
Motor vehicles

Excess of losses over insurance recoveries - other
Cargo
Foreign exchange gains and losses
Materials and supplies
Passenger
Passenger baggage and personal property
Third party

Interrupted trip expense:
Communications
Denied boarding expense
Ground transportation
Hotel and lodging
Laundry and valet
Meals
SCHEDULE P-6

Line 34 Other

Memberships:
Aeronautical associations
Business associations
Credit associations
Scientific and research institutes
Trade associations

Other expenses:
Cash over and short
Help wanted advertising
House organ for internal distribution
Uncleared interchange expense credits
Other uncleared expense credits

Taxes - other than payroll:
Capital stock taxes
Foreign taxes
Franchise taxes
Fuel taxes (non-refundable)
Gross receipt taxes
License fees
Motor vehicle license fees
Permit fees
Personal property taxes
Pre-employment interviews
Real property taxes

Uncollectible accounts:
Adjustments to reserve
Losses from uncollectible accounts (where reserve not established)
Provisions for uncollectible accounts

Line 35 Transport Related Expense

Expenses related to the generation of Transport Related Revenues - which come from the United States Government as direct grants or aids for providing air transportation facilities and all services which grow from and are incidental to the air transportation services performed by the air carrier.

Line 36 Total Operating Expense

Sum of lines 14 + 20 + 29 + 30 + 31 + 32 + 33 + 34 + 35