

Virginia

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EC97TCF-VA

1997 Economic Census

Transportation

1997 Commodity Flow Survey



U.S. Department of Transportation
BUREAU OF TRANSPORTATION STATISTICS

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU



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Rick Kowalewski,
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Rolf R. Schmitt,
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Robert J. Shapiro,
Under Secretary for
Economic Affairs

U.S. CENSUS BUREAU
Kenneth Prewitt,
Director



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Administration**

Robert J. Shapiro,
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Associate Director
for Economic Programs

Thomas L. Mesenbourg,
Assistant Director
for Economic Programs

Carole A. Ambler,
Chief, Service Sector
Statistics Division



**BUREAU OF TRANSPORTATION
STATISTICS**

Dr. Ashish Sen,
Director

Rick Kowalewski,
Deputy Director

Rolf R. Schmitt,
Associate Director for
Transportation Studies

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are

published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

1997 Commodity Flow Survey

GENERAL

The 1997 Commodity Flow Survey (CFS) is undertaken through a partnership between the Bureau of the Census, U.S. Department of Commerce, and the Bureau of Transportation Statistics, U.S. Department of Transportation. This survey produces data on the movement of goods in the United States. It provides information on commodities shipped, their value, weight, and mode of transportation, as well as the origin and destination of shipments of manufacturing, mining, wholesale, and selected retail establishments. The CFS was last conducted in 1993. See the Comparability With the 1993 Commodity Flow Survey table (Appendix A) for a comparison between the 1997 and 1993 surveys. The data from the CFS are used by public policy analysts and for transportation planning and decision-making to assess the demand for transportation facilities and services, energy use, and safety risk and environmental concerns.

This report presents data at the state level. Additional reports will include data for the United States, census regions, divisions, and selected metropolitan areas, as well as selected data on exports and hazardous material shipments.

INDUSTRY COVERAGE

The 1997 CFS covers business establishments in mining, manufacturing, wholesale trade, and selected retail industries. The survey also covers selected auxiliary establishments (e.g., warehouses) of in-scope multiunit and retail companies. The survey coverage excludes establishments classified as farms, forestry, fisheries, governments, construction, transportation, foreign establishments, services, and most establishments in retail.

The industries covered, as defined in the 1987 Standard Industrial Classification Manual (SIC), are listed in the following table:

SIC code	Title
10, ex. 108	Metal mining (excluding metal mining services)
12, ex. 124	Coal mining (excluding coal mining services)
13	Oil and gas extraction ¹
14, ex. 148	Mining and quarrying of nonmetallic minerals, except fuels (excluding nonmetallic minerals services)
20	Food and kindred products
21	Tobacco products
22	Textile mill products
23	Apparel and other finished products made from fabrics and similar materials
24	Lumber and wood products, except furniture
25	Furniture and fixtures
26	Paper and allied products
27, ex. 279	Printing, publishing, and allied industries (excluding service industries for the printing trade)
28	Chemicals and allied products
29	Petroleum refining and related industries
30	Rubber and miscellaneous plastics products
31	Leather and leather products
32	Stone, clay, glass, and concrete products
33	Primary metal industries
34	Fabricated metal products, except machinery and transportation equipment
35	Industrial and commercial machinery and computer equipment
36	Electronic and other electrical equipment and components, except computer equipment
37	Transportation equipment
38	Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
39	Miscellaneous manufacturing industries
50	Wholesale trade—durable goods
51	Wholesale trade—nondurable goods
596	Catalog and mail-order houses

¹We included establishments classified in SIC 13, Oil and Gas Extraction, in the initial coverage of the 1997 CFS. However, because of unresolved industry-wide reporting issues, we have removed shipments from these establishments from our 1997 CFS tabulations. The data collected from these establishments will be used as input to a special report at a later date.

Similarly, because establishments in SIC 13 are responsible for the overwhelming number of shipments classified in SCTG 16, Crude Petroleum, we have removed all shipments with SCTG 16 from the 1997 CFS publication results.

SHIPMENT COVERAGE

The CFS captures data on shipments originating from selected types of business establishments located in the 50 states and the District of Columbia. The data do not cover shipments originating from business establishments located in Puerto Rico and other U.S. possessions and territories. Shipments traversing the U.S. from a foreign location to another foreign location (e.g., from Canada to Mexico) are not included, nor are shipments from a foreign location to a U.S. location. Imported products are included in the CFS at the point that they left the importer's domestic location for shipment to another location. Shipments that are shipped through a foreign territory with both the origin and destination in the U.S. are included in the CFS data. The mileages calculated for these shipments exclude the international segments (e.g., shipments from New York to Michigan through Canada do not include any mileages for Canada). Export shipments are included, with the domestic destination defined as the port of exit from the U.S.

The "Industry Coverage" section of the text lists the SIC groups covered by the CFS. Other industry areas that are not covered, but may have significant shipping activity, include agriculture, government, and retail (other than warehouses and SIC 5961, Catalog and Mail-Order Houses). For agriculture specifically, this means that the CFS did not cover shipments of agricultural products from the farm site to the processing centers or terminal elevators (most likely short-distance local movements), but does cover the shipments of these products from the initial processing centers or terminal elevators onward.

MILEAGE CALCULATIONS

To compute shipment mileages for the 1997 CFS, The Center for Transportation Analysis (CTA) at Oak Ridge National Laboratory (ORNL) developed an integrated, intermodal transportation network modeling system. A secure data site was setup at ORNL to process census-supplied files containing data elements for individual CFS shipment records. Each record contained the ZIP Code of shipment origin and destination, and the mode or mode sequence reported. Each record also contained information on the type of commodity moved, its weight, dollar value and whether containerized or a hazardous material. Export shipments were also identified on the records, along with data on U.S. port of exit and foreign destination city and country. Encrypted data files were transmitted and returned from ORNL after processing, with turnaround of most files on a week-by-week basis. In this manner many shipment-specific data problems encountered by ORNL in their routing procedures were reported back to census in a timely fashion, allowing census to call back some shippers and thereby confirm, correct, or recover missing or otherwise unusable data. The ORNL system computed mileages, by mode, for all single modes and for any reported

multimodal sequence. This was done for any origin-destination pair of domestic ZIP Code locations, and for any internal ZIP Code of origin, via U.S. export port, to foreign (export) destination. Mileages between origin-destination ZIP Code centroids were computed by finding the minimum impedance path over mathematical representations of the highway, rail, waterway, air, and pipeline networks and then summing the lengths of individual links on these paths. Impedance is computed as a weighted combination of distance, time, and cost factors.

The ORNL multimodal network database is composed of individual modal-specific networks representing each of the major transportation modes—highway, rail, waterway, air, and pipeline. The links of these specific modal networks are the representation of line-haul transportation facilities. The nodes represent intersections and interchanges, and the access points to the transportation network. To simulate local access, test links are created from each five-digit ZIP Code centroid to nearby nodes on the network. For the truck network, local access is assumed to exist everywhere. For the other modes this is not true. Before any test links are created for these modes, a search procedure is used to determine if and where such networks are most likely to provide access to the ZIP Code. For shipments involving more than one mode, such as truck-rail or rail-water shipments, intermodal transfer links are added to the network database for the purpose of connecting the individual modal networks together for routing purposes. An intermodal terminals database and a number of terminal transfer models were developed at ORNL to identify likely transfer points for different classes of freight. A measure of link impedance was calculated for each access, line-haul, and intermodal transfer link traversed by a shipment. These impedances were mode specific and are based on various link characteristics. For example, the set of link characteristics for the highway network included speed impacting factors, such as the presence of divided or undivided roadway, the degree of access control, rural or urban setting, type of pavement, number of lanes, degree of urban congestion, and length of the link. Link impedance measures are also assigned to the local access links. Intermodal transfer link impedances are estimated in terms of the time it takes to move goods through such a transfer. In the case of rail and air freight, intercarrier transfer penalties are also considered in order to obtain proper route selections. A minimum path algorithm is used to find the minimum impedance path between a shipment's origin ZIP Code centroid and destination ZIP Code centroid. The cumulative length of the local access plus line-haul links on this path provides the estimated shipment distance. When rail was involved these shipment distances may be averaged over more than one path between an origin-destination pair.

Mileage Data for Pipeline Shipments

In the tables, we do not show ton-miles or average miles per shipment for pipeline shipments. For most of these shipments, the respondents reported the shipment

destination as a pipeline facility on the main pipeline network. Therefore, for the majority of these shipments, the resulting mileage represented only the access distance through feeder pipelines to the main pipeline network, and not the actual distance through the main pipeline network. Pipeline shipments are included in the U.S. totals for ton-miles and average miles per shipment.

DISCLOSURE RULES

In accordance with Federal law governing Census Bureau reports, no data are published that would disclose the operations of an individual firm or establishment.

EXPLANATION OF TERMS

Average miles per shipment. For the 1993 CFS, we excluded shipments of STCC 27, Printed Matter, from our calculation of average miles per shipment. We made this decision after determining that respondents in the 1993 CFS shipping newspapers, magazines, catalogs, etc., had used widely varying definitions of the term “shipment.”

For the 1997 CFS, we made numerous efforts throughout our data collection and editing to produce consistent results from establishments shipping SCTG 29, Printed Products. As a result, we have included printed products in the average miles per shipment calculations for the 1997 CFS.

Commodity. Products that an establishment produces, sells, or distributes. This does not include items that are considered as excess or byproducts of the establishment’s operation. Respondents reported the description and the five-digit SCTG code for the major commodity contained in the shipment, defined as the commodity with the greatest weight in the total shipment.

Distance shipped. In some tables, shipment data are presented for various “distance shipped” intervals. Shipments were categorized into these “distance shipped” intervals based on the great circle distance between their origin and destination ZIP Code centroids. All other distance-related data in this and other tables (i.e., ton-miles and average miles per shipment) are based on the mileage calculations produced by Oak Ridge National Laboratories. (See the “Mileage Calculations” section for more details.)

Great circle distance. The shortest distance between two points on the earth’s surface.

Mode of transportation. The type of transportation used for moving the shipment to its domestic destination. For exports, the domestic destination was the port of exit.

Mode Definitions

In the instructions to the respondent, we defined the possible modes as follows:

1. **Parcel delivery/courier/U.S. Postal Service.** Delivery services, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.
2. **Private truck.** Trucks operated by a temporary or permanent employee of an establishment or the buyer/receiver of the shipment.
3. **For-hire truck.** Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.
4. **Railroad.** Any common carrier or private railroad.
5. **Shallow draft vessels.** Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.
6. **Deep draft vessel.** Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.
7. **Pipeline.** Movements of oil, petroleum, gas, slurry, etc., through pipelines that extend to other establishments or locations beyond the shipper’s establishment. Aqueducts for the movement of water are not included.
8. **Air.** Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.
9. **Other mode.** Any mode not listed above.
10. **Unknown.** The shipment was not carried by a parcel delivery/courier/U.S. Postal Service, and the respondent could not determine what mode of transportation was used.

In the tables, we have used additional terms for mode, which we define as follows:

1. **Air (includes truck and air).** Shipments that used air or a combination of truck and air.
2. **Single modes.** Shipments using only one of the above-listed modes, except parcel or other and unknown.
3. **Multiple modes.** Parcel, U.S. Postal Service or courier shipments or shipments for which two or more of the following modes of transportation were used:
 - Private truck
 - For-hire truck
 - Rail
 - Shallow draft vessel
 - Deep draft vessel
 - Pipeline

We did not allow for multiple modes in combination with “parcel, U.S. Postal Service or courier,” “unknown,” or “other.” By their nature, these shipments may already include various kinds of multiple-mode activity. For example, if the respondent reported a shipment’s mode of transportation as parcel and air, we treated the shipment as parcel only.

4. **Other multiple modes.** Shipments using any other mode combinations not specifically listed in the tables.
5. **Other and unknown modes.** Shipments for which modes were not reported, or were reported by the respondent as “Other” or “Unknown.”
6. **Truck.** Shipments using for-hire truck only, private truck only, or a combination of for-hire truck and private truck.
7. **Water.** Shipments using shallow draft vessel only, deep draft vessel only, or Great Lakes vessel only. Combinations of these modes, such as shallow draft vessel and Great Lakes vessel are included as “Other multiple modes.”
8. **Great Lakes.** In the tables in this publication, “Great Lakes” appears as a single mode. ORNL’s transportation network and mileage calculation system allowed for separate mileage calculations for Great Lakes between the origin and destination ZIP Codes (see the “Mileage Calculations” section for more details).

Other Definitions and Terms

Shipment. A shipment (or delivery) is an individual movement of commodities from an establishment to a customer or to another location of the originating company (including a warehouse, distribution center, retail or wholesale outlet). A shipment uses one or more modes of transportation including parcel delivery, U.S. Postal Service, courier, private truck, for-hire truck, rail, water, pipeline, air, and other modes.

Standard Classification of Transported Goods

(SCTG). The commodities shown in this report are classified using the SCTG coding system. The SCTG coding system was developed jointly by agencies of the United States and Canadian governments based on the Harmonized System to address statistical needs in regard to products transported.

Ton-miles. The weight times the mileage for a shipment. The respondents reported shipment weight in pounds, as described below. Mileage was calculated as the distance between the shipment origin and destination ZIP Codes. For shipments by truck, rail, or shallow draft vessels, the mileage excludes international segments. For example, mileages from Alaska to the continental United States

exclude any mileages through Canada (see the “Mileage Calculations” section for more details). Aggregated pound-miles were converted to ton-miles. The ton-miles data are displayed in millions.

Tons shipped. The total weight of the entire shipment. Respondents reported the weight in pounds. Aggregated pounds were converted to short-tons (2,000 pounds). The tons data are displayed in thousands.

Total modal activity. The overall activity (e.g., ton-miles) of a specific mode of transportation, whether used in a single-mode shipment, or as part of a multiple-mode shipment. For example, the total modal activity for private truck is the total ton-miles carried by private truck in single-mode shipments, combined with the total ton-miles carried by private truck in all multiple-mode shipments that include private truck (private truck and for-hire truck, private truck and rail, private truck and air, etc.)

Value of shipments. The dollar value of the entire shipment. This was defined as the net selling value, f.o.b. plant, exclusive of freight charges and excise taxes. The value data are displayed in millions of dollars.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables for this publication:

D	Denotes figures withheld to avoid disclosing data for individual companies.
–	Represents zero or less than 1 unit of measure.
S	Data do not meet publication standards due to high sampling variability or other reasons.
CFS	Commodity Flow Survey.
lb	Pounds.
n.e.c.	Not elsewhere classified.
NA	Not applicable.
n.o.s.	Not otherwise specified.

OTHER TRANSPORTATION DATA

Users of transportation data may be especially interested in the following reports:

Economic Census: Transportation Sector covers establishments that provide passenger and freight transportation to the general public, government, or other businesses.

Published data include kind of business, geographic location, total operating revenue, annual and first quarter payroll, and number of employees for pay period including March 12.

Vehicle Inventory and Use Survey covers state and U.S. level statistics on the physical and operational characteristics of the Nation’s truck, van, minivan, and sport utility vehicle population. Some of the types of data collected

include number of vehicles, major use, body type, annual miles, model year, vehicle size, fuel type, operator classification, engine size, range of operation, weeks operated, products carried, and hazardous materials carried. This survey shows comparative statistics reflecting percent changes in number of vehicles between 1997 and 1992 for most characteristics.

Transportation Annual Survey covers firms with paid employees that provide commercial motor freight transportation and public warehousing services. Data collected include operating revenue and operating revenue by

source, total expenses and expenses percentage of motor carrier freight revenue by commodity type, size of shipments handled, length of haul, and vehicle fleet inventory.

All results of the 1997 Economic Census are available on the Census Bureau Internet site <http://www.census.gov> and on compact discs (CD-ROM).

For more information on any Census Bureau product, including a description of electronic and printed reports being issued, see the web site or call Customer Services at 301-457-4100.

Table 1a. Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	122 980	100.0	254 798	100.0	48 097	100.0	464
Single modes	107 406	87.3	246 874	96.9	44 524	92.6	176
Truck ¹	102 919	83.7	196 579	77.2	20 699	43.0	131
For-hire truck	58 636	47.7	90 042	35.3	13 301	27.7	473
Private truck	43 689	35.5	104 110	40.9	7 332	15.2	52
Rail	2 479	2.0	49 284	19.3	23 704	49.3	542
Water	160	.1	674	.3	S	S	S
Shallow draft	122	.1	568	.2	55	.1	S
Great Lakes	-	-	-	-	-	-	-
Deep draft	S	S	S	S	S	S	171
Air (includes truck and air)	1 778	1.4	31	-	42	-	1 533
Pipeline ²	70	-	S	S	S	S	S
Multiple modes	12 605	10.2	4 069	1.6	2 019	4.2	808
Parcel, U.S. Postal Service or courier	11 956	9.7	317	.1	224	.5	808
Truck and rail	S	S	S	S	S	S	1 450
Truck and water	S	S	S	S	24	-	2 705
Rail and water	116	-	3 490	1.4	1 499	3.1	418
Other multiple modes	S	S	S	S	S	S	S
Other and unknown modes	2 970	2.4	3 855	1.5	S	S	50

- Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

²CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Table 1b. Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation	Value			Tons			Ton-miles			Average miles per shipment		
	1997 (million dollars)	1993 (million dollars)	Percent change	1997 (thousands)	1993 (thousands)	Percent change	1997 (millions)	1993 (millions)	Percent change	1997	1993	Percent change
All modes	122 980	114 575	7.3	254 798	289 191	-11.9	48 097	43 387	10.9	464	712	-34.8
Single modes	107 406	99 598	7.8	246 874	267 428	-7.7	44 524	36 100	23.3	176	105	68.0
Truck ¹	102 919	93 105	10.5	196 579	204 690	-4.0	20 699	16 711	23.9	131	92	42.1
For-hire truck	58 636	51 593	13.7	90 042	113 578	-20.7	13 301	10 866	22.4	473	316	49.8
Private truck	43 689	40 374	8.2	104 110	88 879	17.1	7 332	5 684	29.0	52	43	22.7
Rail	2 479	4 073	-39.1	49 284	50 101	-1.6	23 704	18 068	31.2	542	483	12.3
Water	160	235	-32.1	674	S	S	S	S	S	S	88	S
Shallow draft	122	230	-46.8	568	S	S	55	S	S	S	84	S
Great Lakes	-	-	-	-	-	-	-	-	-	-	-	-
Deep draft	S	S	S	S	S	S	S	S	S	171	586	-70.8
Air (includes truck and air)	1 778	1 817	-2.2	31	28	11.7	42	40	4.5	1 533	1 031	48.7
Pipeline ²	70	S	S	S	S	S	S	S	S	S	S	S
Multiple modes	12 605	13 065	-3.5	4 069	10 271	-60.4	2 019	6 867	-70.6	808	1 291	-37.4
Parcel, U.S. Postal Service or courier	11 956	11 152	7.2	317	435	-27.2	224	S	S	808	1 292	-37.5
Truck and rail	S	S	S	S	2 142	S	S	S	S	S	852	70.1
Truck and water	S	S	S	S	S	S	S	484	S	1 450	S	S
Rail and water	116	S	S	3 490	7 057	-50.5	1 499	S	S	418	627	-33.4
Other multiple modes	S	S	S	S	S	S	S	S	S	S	1 655	S
Other and unknown modes	2 970	1 912	55.3	3 855	11 491	-66.5	S	419	S	50	80	-37.4

- Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

²CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Table 1c. Shipment Characteristics by Mode of Transportation for State of Origin: Percent of Total for 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation	Value (percent)		Tons (percent)		Ton-miles (percent)	
	1997	1993	1997	1993	1997	1993
All modes	100.0	100.0	100.0	100.0	100.0	100.0
Single modes	87.3	86.9	96.9	92.5	92.6	83.2
Truck ¹	83.7	81.3	77.2	70.8	43.0	38.5
For-hire truck	47.7	45.0	35.3	39.3	27.7	25.0
Private truck	35.5	35.2	40.9	30.7	15.2	13.1
Rail	2.0	3.6	19.3	17.3	49.3	41.6
Water .....	.1	.2	.3	S	S	S
Shallow draft .....	.1	.2	.2	S	.1	S
Great Lakes	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S
Air (includes truck and air)	1.4	1.6	—	—	—	—
Pipeline ²	—	S	S	S	S	S
Multiple modes	10.2	11.4	1.6	3.6	4.2	15.8
Parcel, U.S. Postal Service or courier	9.7	9.7	.1	.2	.5	S
Truck and rail	S	S	S	.7	S	1.1
Truck and water	S	S	S	S	—	S
Rail and water	—	S	1.4	2.4	3.1	S
Other multiple modes	S	S	S	S	S	S
Other and unknown modes	2.4	1.7	1.5	4.0	S	1.0

— Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

²CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Table 2. Shipment Characteristics by Total Modal Activity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation ¹	Ton-miles		Average miles per shipment
	Number (millions)	Percent	
Total	48 097	100.0	457
Truck	20 711	43.1	130
Rail	24 478	50.9	602
Shallow draft	942	2.0	92
Great Lakes	—	—	—
Deep draft	145	.3	5 237
Air	39	—	1 446
Parcel, U.S. Postal Service or courier	224	.5	808
Pipeline	S	S	S
Other and unknown modes	S	S	50

— Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹Data represent activity for a given mode across single and multiple mode shipments. For example, "Truck" ton-miles includes total ton-miles for shipments moving by truck only plus ton-miles for truck segments only of multiple mode shipments.

Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and distance shipped (based on Great Circle Distance)	Value		Tons		Ton-miles	
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
All modes	122 980	100.0	254 798	100.0	48 097	100.0
Less than 50 miles	32 368	26.3	142 352	55.9	2 808	5.8
50 to 99 miles	11 148	9.1	26 393	10.4	2 394	5.0
100 to 249 miles	22 080	18.0	27 740	10.9	7 347	15.3
250 to 499 miles	28 573	23.2	46 754	18.3	23 517	48.9
500 to 749 miles	11 822	9.6	6 818	2.7	5 352	11.1
750 to 999 miles	4 789	3.9	3 019	1.2	3 204	6.7
1,000 to 1,499 miles	5 130	4.2	896	.4	1 268	2.6
1,500 to 1,999 miles	1 353	1.1	154	—	321	.7
2,000 miles or more	5 718	4.6	672	.3	1 886	3.9
Single modes	107 406	100.0	246 874	100.0	44 524	100.0
Less than 50 miles	28 866	26.9	140 444	56.9	2 785	6.3
50 to 99 miles	10 027	9.3	25 893	10.5	2 345	5.3
100 to 249 miles	19 686	18.3	24 360	9.9	6 069	13.6
250 to 499 miles	25 787	24.0	46 189	18.7	23 151	52.0
500 to 749 miles	10 005	9.3	6 708	2.7	5 267	11.8
750 to 999 miles	3 598	3.4	1 690	.7	1 777	4.0
1,000 to 1,499 miles	4 152	3.9	860	.3	1 217	2.7
1,500 to 1,999 miles	1 056	1.0	142	—	296	.7
2,000 miles or more	4 228	3.9	588	.2	1 615	3.6
Truck¹	102 919	100.0	196 579	100.0	20 699	100.0
Less than 50 miles	28 660	27.8	138 078	70.2	2 625	12.7
50 to 99 miles	9 795	9.5	22 633	11.5	2 007	9.7
100 to 249 miles	19 165	18.6	17 345	8.8	3 603	17.4
250 to 499 miles	23 839	23.2	11 735	6.0	5 362	25.9
500 to 749 miles	9 615	9.3	4 156	2.1	3 074	14.9
750 to 999 miles	3 370	3.3	1 172	.6	1 203	5.8
1,000 to 1,499 miles	3 567	3.5	3 785	.4	1 090	5.3
1,500 to 1,999 miles	986	1.0	139	—	290	1.4
2,000 miles or more	3 922	3.8	534	.3	1 445	7.0
For-hire truck	58 636	100.0	90 042	100.0	13 301	100.0
Less than 50 miles	6 104	10.4	59 855	66.5	1 044	7.9
50 to 99 miles	3 612	6.2	7 157	7.9	672	5.1
100 to 249 miles	10 800	18.4	9 456	10.5	2 075	15.6
250 to 499 miles	19 576	33.4	8 316	9.2	3 739	28.1
500 to 749 miles	8 025	13.7	3 006	3.3	2 262	17.0
750 to 999 miles	2 944	5.0	961	1.1	987	7.4
1,000 to 1,499 miles	3 199	5.5	682	.8	953	7.2
1,500 to 1,999 miles	803	1.4	120	.1	250	1.9
2,000 miles or more	3 574	6.1	487	.5	1 319	9.9
Private truck	43 689	100.0	104 110	100.0	7 332	100.0
Less than 50 miles	22 479	51.5	75 889	72.9	1 546	21.1
50 to 99 miles	6 096	14.0	15 451	14.8	1 332	18.2
100 to 249 miles	8 057	18.4	7 849	7.5	1 519	20.7
250 to 499 miles	4 189	9.6	3 401	3.3	1 615	22.0
500 to 749 miles	1 564	3.6	1 147	1.1	809	11.0
750 to 999 miles	417	1.0	208	.2	214	2.9
1,000 to 1,499 miles	364	.8	101	.1	134	1.8
1,500 to 1,999 miles	182	.4	19	—	40	.5
2,000 miles or more	342	.8	46	—	122	1.7
Rail	2 479	100.0	49 284	100.0	23 704	100.0
Less than 50 miles	83	3.4	1 833	3.7	143	.6
50 to 99 miles	149	6.0	2 914	5.9	301	1.3
100 to 249 miles	375	15.1	6 958	14.1	2 455	10.4
250 to 499 miles	1 411	56.9	34 391	69.8	17 765	74.9
500 to 749 miles	235	9.5	2 549	5.2	2 190	9.2
750 to 999 miles	102	4.1	S	S	S	S
1,000 to 1,499 miles	47	1.9	73	.1	125	.5
1,500 to 1,999 miles	S	S	S	S	S	S
2,000 miles or more	78	3.1	47	—	150	.6
Water	160	100.0	674	100.0	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Shallow draft	122	100.0	568	100.0	55	100.0
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	—	—	—	—	—	—
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—

See footnotes at end of table.

Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and distance shipped (based on Great Circle Distance)	Value		Tons		Ton-miles	
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Single modes—Con.						
Great Lakes	—	—	—	—	—	—
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	—	—	—	—	—	—
100 to 249 miles	—	—	—	—	—	—
250 to 499 miles	—	—	—	—	—	—
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Air (includes truck and air)	1 778	100.0	31	100.0	42	100.0
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	138	7.8	2	7.9	1	2.2
250 to 499 miles	513	28.9	15	46.7	10	24.7
500 to 749 miles	156	8.8	3	8.4	3	6.9
750 to 999 miles	S	S	2	5.5	2	5.1
1,000 to 1,499 miles	S	S	2	6.1	3	7.3
1,500 to 1,999 miles	70	3.9	1	3.4	2	4.9
2,000 miles or more	228	12.8	6	20.7	20	48.7
Pipeline²	70	100.0	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	S	S
750 to 999 miles	—	—	—	—	S	S
1,000 to 1,499 miles	—	—	—	—	S	S
1,500 to 1,999 miles	—	—	—	—	S	S
2,000 miles or more	—	—	—	—	S	S
Multiple modes	12 605	100.0	4 069	100.0	2 019	100.0
Less than 50 miles	1 924	15.3	78	1.9	3	.2
50 to 99 miles	863	6.9	47	1.2	5	.2
100 to 249 miles	2 078	16.5	3 221	79.2	1 246	61.7
250 to 499 miles	2 530	20.1	417	10.2	S	S
500 to 749 miles	1 719	13.6	62	1.5	48	2.4
750 to 999 miles	931	7.4	S	S	S	S
1,000 to 1,499 miles	890	7.1	26	.6	37	1.8
1,500 to 1,999 miles	294	2.3	11	.3	24	1.2
2,000 miles or more	1 376	10.9	59	1.4	199	9.8
Parcel, U.S. Postal Service or courier	11 956	100.0	317	100.0	224	100.0
Less than 50 miles	1 915	16.0	34	10.8	1	.4
50 to 99 miles	825	6.9	27	8.4	3	1.2
100 to 249 miles	1 967	16.5	62	19.5	13	6.0
250 to 499 miles	2 519	21.1	76	24.0	34	15.3
500 to 749 miles	1 692	14.2	39	12.3	29	13.0
750 to 999 miles	735	6.1	25	7.8	26	11.8
1,000 to 1,499 miles	868	7.3	19	6.1	26	11.7
1,500 to 1,999 miles	293	2.5	10	3.1	S	S
2,000 miles or more	1 142	9.6	25	8.0	70	31.3
Truck and rail	S	S	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	S	S	S	S	S	S
750 to 999 miles	S	S	S	S	S	S
1,000 to 1,499 miles	S	S	S	S	S	S
1,500 to 1,999 miles	S	S	S	S	S	S
2,000 miles or more	S	S	28	13.6	92	35.9
Truck and water	S	S	S	S	24	100.0
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	—	—	—	—	—	—
250 to 499 miles	—	—	—	—	—	—
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	14	29.9	S	S	21	88.8

See footnotes at end of table.

Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and distance shipped (based on Great Circle Distance)	Value		Tons		Ton-miles	
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Multiple modes—Con.						
Rail and water	116	100.0	3 490	100.0	1 499	100.0
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	—	—	—	—	—	—
100 to 249 miles	106	91.5	3 151	90.3	1 230	82.1
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	S	S	S	S	S	S
Other and unknown modes	2 970	100.0	3 855	100.0	S	S
Less than 50 miles	1 578	53.1	1 831	47.5	20	1.3
50 to 99 miles	257	8.7	452	11.7	43	2.8
100 to 249 miles	316	10.6	159	4.1	32	2.1
250 to 499 miles	256	8.6	147	3.8	62	4.0
500 to 749 miles	98	3.3	48	1.3	37	2.4
750 to 999 miles	260	8.8	S	S	S	S
1,000 to 1,499 miles	S	S	10	.3	13	.9
1,500 to 1,999 miles	S	S	S	S	S	S
2,000 miles or more	115	3.9	26	.7	72	4.6

— Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

²CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and shipment size	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	122 980	100.0	254 798	100.0	48 097	100.0	464
Less than 50 lb	13 775	11.2	368	.1	164	.3	598
50 to 99 lb	3 387	2.8	223	—	49	.1	219
100 to 499 lb	9 499	7.7	1 537	.6	257	.5	168
500 to 749 lb	2 628	2.1	744	.3	138	.3	185
750 to 999 lb	1 930	1.6	667	.3	102	.2	153
1,000 to 9,999 lb	23 801	19.4	10 868	4.3	1 868	3.9	163
10,000 to 49,999 lb	58 492	47.6	121 321	47.6	14 872	30.9	123
50,000 to 99,999 lb	5 878	4.8	45 542	17.9	3 648	7.6	78
100,000 lb or more	3 591	2.9	73 527	28.9	26 999	56.1	259
Single modes	107 406	100.0	246 874	100.0	44 524	100.0	176
Less than 50 lb	4 802	4.5	170	—	29	—	220
50 to 99 lb	1 850	1.7	172	—	23	—	131
100 to 499 lb	7 315	6.8	1 387	.6	205	.5	145
500 to 749 lb	2 395	2.2	705	.3	123	.3	175
750 to 999 lb	1 843	1.7	636	.3	99	.2	155
1,000 to 9,999 lb	23 051	21.5	10 487	4.2	1 807	4.1	163
10,000 to 49,999 lb	57 328	53.4	120 221	48.7	14 542	32.7	122
50,000 to 99,999 lb	5 793	5.4	45 182	18.3	3 618	8.1	78
100,000 lb or more	3 029	2.8	67 914	27.5	24 079	54.1	258
Truck¹	102 919	100.0	196 579	100.0	20 699	100.0	131
Less than 50 lb	3 759	3.7	165	—	22	.1	124
50 to 99 lb	1 709	1.7	168	—	21	.1	122
100 to 499 lb	6 926	6.7	1 377	.7	194	.9	137
500 to 749 lb	2 367	2.3	704	.4	122	.6	174
750 to 999 lb	1 810	1.8	635	.3	98	.5	155
1,000 to 9,999 lb	22 905	22.3	10 474	5.3	1 789	8.6	161
10,000 to 49,999 lb	57 108	55.5	120 057	61.1	14 411	69.6	121
50,000 to 99,999 lb	5 606	5.4	44 897	22.8	3 498	16.9	76
100,000 lb or more	728	.7	18 100	9.2	544	2.6	76
For-hire truck	58 636	100.0	90 042	100.0	13 301	100.0	473
Less than 50 lb	1 230	2.1	25	—	16	.1	651
50 to 99 lb	452	.8	21	—	13	.1	597
100 to 499 lb	2 402	4.1	202	.2	125	.9	621
500 to 749 lb	959	1.6	114	.1	80	.6	697
750 to 999 lb	803	1.4	94	.1	60	.5	640
1,000 to 9,999 lb	10 471	17.9	2 262	2.5	1 134	8.5	537
10,000 to 49,999 lb	39 897	68.0	58 422	64.9	10 221	76.8	186
50,000 to 99,999 lb	1 967	3.4	13 807	15.3	1 207	9.1	88
100,000 lb or more	455	.8	15 094	16.8	445	3.3	S
Private truck	43 689	100.0	104 110	100.0	7 332	100.0	52
Less than 50 lb	2 375	5.4	133	.1	5	—	39
50 to 99 lb	1 149	2.6	145	.1	7	.1	49
100 to 499 lb	4 475	10.2	1 169	1.1	66	.9	56
500 to 749 lb	1 402	3.2	587	.6	40	.5	67
750 to 999 lb	999	2.3	540	.5	37	.5	68
1,000 to 9,999 lb	12 360	28.3	8 199	7.9	648	8.8	77
10,000 to 49,999 lb	17 037	39.0	59 481	57.1	4 143	56.5	68
50,000 to 99,999 lb	3 631	8.3	31 044	29.8	2 289	31.2	71
100,000 lb or more	260	.6	2 812	2.7	96	1.3	S
Rail	2 479	100.0	49 284	100.0	23 704	100.0	542
Less than 50 lb	S	S	S	S	S	S	S
50 to 99 lb	S	S	S	S	S	S	2 104
100 to 499 lb	S	S	S	S	S	S	2 663
500 to 749 lb	S	S	S	S	S	S	676
750 to 999 lb	S	S	S	S	S	S	559
1,000 to 9,999 lb	S	S	S	S	S	S	987
10,000 to 49,999 lb	162	6.5	99	.2	119	.5	1 142
50,000 to 99,999 lb	142	5.7	168	.3	115	.5	698
100,000 lb or more	2 166	87.4	49 014	99.5	23 466	99.0	405
Water	160	100.0	674	100.0	S	S	S
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	S	S	S	S	S	S	S
50,000 to 99,999 lb	S	S	S	S	S	S	48
100,000 lb or more	S	S	S	S	S	S	130
Shallow draft	122	100.0	568	100.0	55	100.0	S
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	S	S	S	S	S	S	S
50,000 to 99,999 lb	S	S	S	S	S	S	48
100,000 lb or more	53	43.2	408	71.8	S	S	124

See footnotes at end of table.

Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and shipment size	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Single modes—Con.							
Great Lakes	—	—	—	—	—	—	—
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	—	—	—	—	—	—	—
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	171
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	S	S	S	S	S	S	213
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	S	S	S	S	S	S	167
Air (includes truck and air)	1 778	100.0	31	100.0	42	100.0	1 533
Less than 50 lb	1 043	58.7	5	16.0	6	14.9	1 570
50 to 99 lb	131	7.4	2	5.3	2	4.7	1 175
100 to 499 lb	387	21.8	S	S	10	24.5	1 070
500 to 749 lb	28	1.6	1	1.7	1	1.6	1 284
750 to 999 lb	32	1.8	1	2.3	1	1.3	775
1,000 to 9,999 lb	140	7.9	10	31.7	14	34.3	1 223
10,000 to 49,999 lb	S	S	S	S	S	S	1 928
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	—	—	—	—	—	—	—
Pipeline²	70	100.0	S	S	S	S	S
Less than 50 lb	S	S	S	S	S	S	S
50 to 99 lb	S	S	S	S	S	S	S
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	S
10,000 to 49,999 lb	9	13.3	S	S	S	S	S
50,000 to 99,999 lb	7	10.2	4	14	S	S	S
100,000 lb or more	S	S	S	S	S	S	S
Multiple modes	12 605	100.0	4 069	100.0	2 019	100.0	808
Less than 50 lb	8 469	67.2	181	4.5	135	6.7	815
50 to 99 lb	1 434	11.4	41	1.0	25	1.3	603
100 to 499 lb	1 858	14.7	77	1.9	49	2.4	610
500 to 749 lb	158	1.3	13	.3	S	S	999
750 to 999 lb	32	.3	4	—	S	S	210
1,000 to 9,999 lb	S	S	S	S	2	—	S
10,000 to 49,999 lb	S	S	92	2.3	167	8.3	1 661
50,000 to 99,999 lb	S	S	S	S	S	S	290
100,000 lb or more	S	S	3 652	89.7	1 624	80.5	720
Parcel, U.S. Postal Service or courier	11 956	100.0	317	100.0	224	100.0	808
Less than 50 lb	8 468	70.8	181	57.3	135	60.2	815
50 to 99 lb	1 434	12.0	41	13.1	25	11.3	603
100 to 499 lb	1 856	15.5	77	24.3	49	21.8	605
500 to 749 lb	158	1.3	13	4.1	S	S	996
750 to 999 lb	26	.2	4	1.1	S	S	216
1,000 to 9,999 lb	S	S	S	S	S	S	1 466
10,000 to 49,999 lb	—	—	—	—	—	—	—
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	—	—	—	—	—	—	—
Truck and rail	S	S	S	S	S	S	1 450
Less than 50 lb	S	S	S	S	S	S	212
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	S	S	S	S	S	S	3 051
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	1 136
10,000 to 49,999 lb	207	52.5	65	32.0	129	50.4	1 721
50,000 to 99,999 lb	S	S	S	S	S	S	319
100,000 lb or more	S	S	S	S	S	S	929
Truck and water	S	S	S	S	24	100.0	2 705
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	S	S	S	S	S	S	7 881
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	5 333
10,000 to 49,999 lb	S	S	S	S	22	93.6	S
50,000 to 99,999 lb	S	S	S	S	S	S	193
100,000 lb or more	—	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and shipment size	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Multiple modes—Con.							
Rail and water	116	100.0	3 490	100.0	1 499	100.0	418
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	412
10,000 to 49,999 lb	—	—	—	—	—	—	—
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	116	100.0	3 489	100.0	1 499	100.0	419
Other multiple modes	S	S	S	S	S	S	S
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	S	S	S	S	S	S	74
1,000 to 9,999 lb	S	S	S	S	S	S	136
10,000 to 49,999 lb	S	S	S	S	S	S	5 846
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	S	S	S	S	S	S	12
Other and unknown modes	2 970	100.0	3 855	100.0	S	S	50
Less than 50 lb	504	17.0	17	.4	1	—	36
50 to 99 lb	103	3.5	11	.3	S	S	S
100 to 499 lb	326	11.0	73	1.9	3	.2	36
500 to 749 lb	75	2.5	26	.7	1	.1	55
750 to 999 lb	55	1.9	27	.7	2	.2	S
1,000 to 9,999 lb	733	24.7	378	9.8	60	3.9	S
10,000 to 49,999 lb	835	28.1	1 009	26.2	163	10.5	S
50,000 to 99,999 lb	83	2.8	354	9.2	28	1.8	S
100,000 lb or more	255	8.6	1 961	50.9	S	S	S

— Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

²CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Table 5. Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code	Commodity description	Value		Tons		Ton-miles		Average miles per shipment
		Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
	All commodities	122 980	100.0	254 798	100.0	48 097	100.0	464
01	Live animals and live fish	S	S	S	S	S	S	S
02	Cereal grains	272	.2	2 270	.9	S	S	80
03	Other agricultural products	2 328	1.9	2 767	1.1	S	S	S
04	Animal feed and products of animal origin, n.e.c.	1 185	1.0	3 470	1.4	369	.8	60
05	Meat, fish, seafood, and their preparations	4 480	3.6	2 284	.9	826	1.7	S
06	Milled grain products and preparations, and bakery products	1 898	1.5	1 915	.8	599	1.2	134
07	Other prepared foodstuffs and fats and oils	4 826	3.9	5 615	2.2	1 236	2.6	127
08	Alcoholic beverages	2 734	2.2	3 310	1.3	904	1.9	35
09	Tobacco products	10 485	8.5	428	.2	319	.7	S
10	Monumental or building stone	S	S	S	S	S	S	136
11	Natural sands	54	—	8 750	3.4	S	S	40
12	Gravel and crushed stone	415	.3	63 211	24.8	1 396	2.9	18
13	Nonmetallic minerals n.e.c.	94	—	S	S	258	.5	76
14	Metallic ores and concentrates	S	S	31	—	S	S	268
15	Coal	1 621	1.3	57 611	22.6	22 677	47.1	181
17	Gasoline and aviation turbine fuel	3 612	2.9	14 050	5.5	S	S	67
18	Fuel oils	1 222	1.0	6 959	2.7	500	1.0	S
19	Coal and petroleum products, n.e.c.	845	.7	4 090	1.6	719	1.5	36
20	Basic chemicals	684	.6	1 304	.5	171	.4	127
21	Pharmaceutical products	5 061	4.1	164	—	44	—	476
22	Fertilizers	442	.4	2 940	1.2	394	.8	S
23	Chemical products and preparations, n.e.c.	3 028	2.5	762	.3	319	.7	132
24	Plastics and rubber	6 007	4.9	1 790	.7	1 007	2.1	221
25	Logs and other wood in the rough	425	.3	17 584	6.9	S	S	S
26	Wood products	3 959	3.2	12 909	5.1	1 788	3.7	292
27	Pulp, newsprint, paper, and paperboard	2 585	2.1	4 021	1.6	1 858	3.9	199
28	Paper or paperboard articles	1 939	1.6	1 225	.5	348	.7	136
29	Printed products	4 415	3.6	2 010	.8	641	1.3	375
30	Textiles, leather, and articles of textiles or leather	11 287	9.2	1 565	.6	758	1.6	917
31	Nonmetallic mineral products	1 881	1.5	13 579	5.3	1 462	3.0	328
32	Base metal in primary or semifinished forms and in finished basic shapes	2 612	2.1	2 494	1.0	604	1.3	155
33	Articles of base metal	3 287	2.7	1 250	.5	343	.7	150
34	Machinery	5 324	4.3	591	.2	298	.6	261
35	Electronic and other electrical equipment and components and office equipment	11 821	9.6	442	.2	271	.6	485
36	Motorized and other vehicles (including parts)	5 619	4.6	1 278	.5	675	1.4	163
37	Transportation equipment, n.e.c.	484	.4	32	—	23	—	918
38	Precision instruments and apparatus	1 396	1.1	32	—	13	—	796
39	Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs	2 766	2.2	753	.3	420	.9	732
40	Miscellaneous manufactured products	5 868	4.8	2 685	1.1	643	1.3	900
41	Waste and scrap	378	.3	3 281	1.3	923	1.9	220
43	Mixed freight	4 586	3.7	2 304	.9	290	.6	257
--	Commodity unknown	897	.7	376	.1	141	.3	381

— Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Table 6. Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
ALL COMMODITIES							
Total	122 980	100.0	254 798	100.0	48 097	100.0	464
Single modes	107 406	87.3	246 874	96.9	44 524	92.6	176
Truck ¹	102 919	83.7	196 579	77.2	20 699	43.0	131
For-hire truck	58 636	47.7	90 042	35.3	13 301	27.7	473
Private truck	43 689	35.5	104 110	40.9	7 332	15.2	52
Rail	2 479	2.0	49 284	19.3	23 704	49.3	542
Water	160	.1	674	.3	S	S	S
Shallow draft	122	.1	568	.2	55	.1	S
Great Lakes	-	-	-	-	-	-	-
Deep draft	S	S	S	S	S	S	171
Air (includes truck and air)	1 778	1.4	31	-	42	-	1 533
Pipeline ²	70	-	S	S	S	S	S
Multiple modes	12 605	10.2	4 069	1.6	2 019	4.2	808
Parcel, U.S. Postal Service or courier	11 956	9.7	317	.1	224	.5	808
Truck and rail	S	S	S	S	S	S	1 450
Truck and water	S	S	S	S	24	-	2 705
Rail and water	116	-	3 490	1.4	1 499	3.1	418
Other multiple modes	S	S	S	S	S	S	S
Other and unknown modes	2 970	2.4	3 855	1.5	S	S	50
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	S	S	S	S	S	S	S
Single modes	S	S	S	S	S	S	S
Truck ¹	S	S	S	S	S	S	S
For-hire truck	S	S	S	S	S	S	1 171
Private truck	S	S	S	S	S	S	107
Rail	-	-	-	-	-	-	-
Water	-	-	-	-	-	-	-
Shallow draft	-	-	-	-	-	-	-
Great Lakes	-	-	-	-	-	-	-
Deep draft	-	-	-	-	-	-	-
Air (includes truck and air)	-	-	-	-	-	-	-
Pipeline ²	-	-	-	-	S	S	S
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier	-	-	-	-	-	-	-
Truck and rail	-	-	-	-	-	-	-
Truck and water	-	-	-	-	-	-	-
Rail and water	-	-	-	-	-	-	-
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	-	-	-	-	-	-	-
SCTG 02, CEREAL GRAINS							
Total	272	100.0	2 270	100.0	S	S	80
Single modes	206	75.6	1 655	72.9	477	43.1	85
Truck ¹	81	29.9	569	25.0	S	S	62
For-hire truck	S	S	S	S	S	S	96
Private truck	74	27.4	513	22.6	S	S	61
Rail	98	36.1	841	37.1	398	35.9	447
Water	S	S	S	S	S	S	130
Shallow draft	S	S	S	S	S	S	130
Great Lakes	-	-	-	-	-	-	-
Deep draft	-	-	-	-	-	-	-
Air (includes truck and air)	-	-	-	-	-	-	-
Pipeline ²	-	-	-	-	S	S	S
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier	-	-	-	-	-	-	-
Truck and rail	-	-	-	-	-	-	-
Truck and water	-	-	-	-	-	-	-
Rail and water	-	-	-	-	-	-	-
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	S	S	S	S	S	S	S

See footnotes at end of table.

Table 6. Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	2 328	100.0	2 767	100.0	S	S	S
Single modes	2 043	87.7	2 038	73.7	375	36.1	S
Truck ¹	1 947	83.6	1 810	65.4	310	29.9	S
For-hire truck	974	41.8	654	23.7	190	18.4	416
Private truck	973	41.8	1 156	41.8	120	11.5	47
Rail	S	S	S	S	S	S	554
Water	S	S	S	S	S	S	137
Shallow draft	S	S	S	S	S	S	72
Great Lakes	S	S	S	S	S	S	—
Deep draft	S	S	S	S	S	S	167
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	321
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	305
Truck and rail	S	S	S	S	S	S	3 369
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	1 185	100.0	3 470	100.0	369	100.0	60
Single modes	1 155	97.5	3 389	97.7	343	93.1	53
Truck ¹	1 151	97.1	3 375	97.3	342	92.9	53
For-hire truck	S	S	727	20.9	S	S	137
Private truck	973	82.1	2 649	76.3	180	48.9	47
Rail	S	S	S	S	S	S	69
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	357
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	359
Truck and rail	S	S	S	S	S	S	158
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	4 480	100.0	2 284	100.0	826	100.0	S
Single modes	4 428	98.9	2 261	99.0	822	99.5	S
Truck ¹	4 428	98.8	2 260	99.0	822	99.5	S
For-hire truck	2 237	49.9	1 144	50.1	578	70.0	545
Private truck	2 182	48.7	1 116	48.8	243	29.4	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	1 114
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	467
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	522
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	91
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	1 898	100.0	1 915	100.0	599	100.0	134
Single modes	1 892	99.7	1 914	100.0	598	99.9	124
Truck ¹	1 892	99.7	1 914	100.0	598	99.9	124
For-hire truck	1 136	59.8	894	46.7	496	82.7	575
Private truck	756	39.8	1 020	53.3	S	S	56
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	465
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	464
Truck and rail	S	S	S	S	S	S	754
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	11
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS							
Total	4 826	100.0	5 615	100.0	1 236	100.0	127
Single modes	4 755	98.5	5 522	98.3	1 209	97.8	62
Truck ¹	4 607	95.5	5 464	97.3	1 117	90.4	61
For-hire truck	1 749	36.2	1 603	28.5	631	51.0	434
Private truck	2 794	57.9	3 842	68.4	482	39.0	52
Rail	148	3.1	58	1.0	92	7.4	1 475
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	26	.5	4	—	4	.3	1 069
Parcel, U.S. Postal Service or courier	26	.5	4	—	4	.3	1 069
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	45	.9	S	S	S	S	S
SCTG 08, ALCOHOLIC BEVERAGES							
Total	2 734	100.0	3 310	100.0	904	100.0	35
Single modes	2 677	97.9	3 250	98.2	904	99.9	37
Truck ¹	2 647	96.8	3 205	96.8	889	98.3	37
For-hire truck	483	17.7	658	19.9	210	23.2	S
Private truck	2 164	79.2	2 548	77.0	679	75.1	34
Rail	S	S	S	S	S	S	337
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	15

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 09, TOBACCO PRODUCTS							
Total	10 485	100.0	428	100.0	319	100.0	S
Single modes	10 201	97.3	392	91.6	291	91.0	S
Truck ¹	10 201	97.3	392	91.6	291	91.0	S
For-hire truck	9 820	93.7	370	86.5	289	90.6	765
Private truck	380	3.6	22	5.1	1	.5	56
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	3 632
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	995
Truck and rail	S	S	S	S	S	S	3 245
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	5 846
Other and unknown modes	108	1.0	30	7.0	S	S	S
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	S	S	S	S	S	S	136
Single modes	S	S	S	S	S	S	142
Truck ¹	S	S	S	S	S	S	142
For-hire truck	S	S	S	S	S	S	364
Private truck	S	S	S	S	S	S	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	15
SCTG 11, NATURAL SANDS							
Total	54	100.0	8 750	100.0	S	S	40
Single modes	51	96.0	8 475	96.9	S	S	40
Truck ¹	46	86.2	S	S	S	S	39
For-hire truck	13	23.4	S	S	S	S	42
Private truck	34	62.8	S	S	S	S	38
Rail	5	9.8	329	3.8	S	S	223
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	21

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 12, GRAVEL AND CRUSHED STONE							
Total	415	100.0	63 211	100.0	1 396	100.0	18
Single modes	406	97.9	62 365	98.7	1 365	97.8	18
Truck ¹	389	93.7	60 576	95.8	1 159	83.0	18
For-hire truck	170	40.9	26 874	42.5	559	40.0	20
Private truck	211	50.8	32 129	50.8	573	41.0	16
Rail	17	4.2	1 789	2.8	206	14.8	141
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 13, NONMETALLIC MINERALS N.E.C.							
Total	94	100.0	S	S	258	100.0	76
Single modes	93	98.5	S	S	257	100.0	79
Truck ¹	87	92.1	S	S	180	69.8	73
For-hire truck	45	47.1	S	S	144	55.9	S
Private truck	42	45.0	S	S	36	13.8	47
Rail	S	S	S	S	S	S	1 083
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	154
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	154
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	3	.2	S	S	20
SCTG 14, METALLIC ORES AND CONCENTRATES							
Total	S	S	31	100.0	S	S	268
Single modes	S	S	S	S	S	S	249
Truck ¹	S	S	S	S	S	S	244
For-hire truck	S	S	S	S	S	S	533
Private truck	S	S	S	S	S	S	35
Rail	S	S	S	S	S	S	569
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	80
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	80
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	495

See footnotes at end of table.

Table 6. Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 15, COAL							
Total	1 621	100.0	57 611	100.0	22 677	100.0	181
Single modes	1 505	92.8	54 121	93.9	21 178	93.4	170
Truck ¹	236	14.5	11 688	20.3	142	.6	11
For-hire truck	235	14.5	11 672	20.3	141	.6	11
Private truck	S	S	S	S	S	S	5
Rail	1 269	78.3	42 433	73.7	21 036	92.8	459
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	116	7.2	3 490	6.1	1 499	6.6	418
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	116	7.2	3 490	6.1	1 499	6.6	418
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	—	—	—	—	—	—	—
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL							
Total	3 612	100.0	14 050	100.0	S	S	67
Single modes	3 553	98.4	13 832	98.5	S	S	68
Truck ¹	3 500	96.9	13 663	97.2	S	S	68
For-hire truck	792	21.9	3 404	24.2	237	19.5	67
Private truck	2 705	74.9	10 246	72.9	S	S	68
Rail	—	—	—	—	—	—	—
Water	S	S	S	S	S	S	47
Shallow draft	S	S	S	S	S	S	47
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	S	S	S	S	S	S	12
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	12
Other and unknown modes	S	S	S	S	S	S	15
SCTG 18, FUEL OILS							
Total	1 222	100.0	6 959	100.0	500	100.0	S
Single modes	1 211	99.2	6 907	99.3	499	99.8	S
Truck ¹	1 196	97.9	6 853	98.5	496	99.3	S
For-hire truck	468	38.3	3 090	44.4	202	40.5	63
Private truck	727	59.5	3 758	54.0	S	S	S
Rail	—	—	—	—	—	—	—
Water	S	S	S	S	S	S	53
Shallow draft	S	S	S	S	S	S	53
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	12

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	845	100.0	4 090	100.0	719	100.0	36
Single modes	841	99.5	4 087	99.9	719	100.0	38
Truck ¹	760	89.9	3 321	81.2	283	39.3	37
For-hire truck	S	S	1 534	37.5	220	30.6	159
Private truck	285	33.7	1 569	38.4	58	8.1	24
Rail	81	9.5	766	18.7	437	60.7	564
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	1	.1	—	—	—	—	S
Parcel, U.S. Postal Service or courier	1	.1	—	—	—	—	S
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	3	.4	S	S	—	—	S
SCTG 20, BASIC CHEMICALS							
Total	684	100.0	1 304	100.0	171	100.0	127
Single modes	652	95.3	S	S	169	98.9	101
Truck ¹	555	81.2	S	S	S	S	59
For-hire truck	406	59.4	164	12.6	42	24.4	S
Private truck	149	21.8	S	S	S	S	47
Rail	S	S	S	S	S	S	708
Water	S	S	S	S	S	S	94
Shallow draft	S	S	S	S	S	S	94
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	7	1.0	—	—	—	—	1 343
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	19	2.8	S	S	S	S	S
Parcel, U.S. Postal Service or courier	19	2.8	S	S	S	S	S
Truck and rail	S	S	S	S	S	S	248
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 21, PHARMACEUTICAL PRODUCTS							
Total	5 061	100.0	164	100.0	44	100.0	476
Single modes	4 283	84.6	154	94.3	39	89.8	170
Truck ¹	4 276	84.5	154	94.3	39	89.7	165
For-hire truck	3 807	75.2	99	60.3	32	73.1	229
Private truck	S	S	S	S	S	S	44
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	7	.1	—	—	—	—	1 048
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	767	15.2	9	5.4	4	10.2	539
Parcel, U.S. Postal Service or courier	767	15.2	9	5.4	4	10.2	539
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnotes at end of table.

Table 6. Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 22, FERTILIZERS							
Total	442	100.0	2 940	100.0	394	100.0	S
Single modes	441	99.9	2 939	100.0	394	100.0	S
Truck ¹	441	99.9	2 939	100.0	394	100.0	S
For-hire truck	164	37.2	956	32.5	S	S	223
Private truck	277	62.7	1 983	67.4	60	15.3	24
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	436
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	436
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	8
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	3 028	100.0	762	100.0	319	100.0	132
Single modes	2 763	91.2	725	95.2	310	97.0	S
Truck ¹	2 710	89.5	683	89.7	280	87.8	S
For-hire truck	1 097	36.2	362	47.5	234	73.1	634
Private truck	1 585	52.3	315	41.4	47	14.6	30
Rail	34	1.1	31	4.1	24	7.6	793
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	1 190
Pipeline ²	17	.6	10	1.3	S	S	S
Multiple modes	S	S	6	.8	2	.5	375
Parcel, U.S. Postal Service or courier	S	S	6	.8	2	.5	375
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	73	2.4	31	4.0	8	2.5	22
SCTG 24, PLASTICS AND RUBBER							
Total	6 007	100.0	1 790	100.0	1 007	100.0	221
Single modes	5 263	87.6	1 571	87.8	825	82.0	150
Truck ¹	5 190	86.4	1 560	87.2	816	81.0	145
For-hire truck	3 584	59.7	1 084	60.5	686	68.1	505
Private truck	1 603	26.7	476	26.6	130	12.9	93
Rail	S	S	S	S	S	S	655
Water	S	S	S	S	S	S	213
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	213
Air (includes truck and air)	30	.5	2	.1	S	S	1 110
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	508	8.4	S	S	S	S	489
Parcel, U.S. Postal Service or courier	309	5.1	14	.8	8	.8	488
Truck and rail	S	S	S	S	S	S	967
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	236	3.9	68	3.8	S	S	37

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH							
Total	425	100.0	17 584	100.0	S	S	S
Single modes	411	96.8	17 412	99.0	S	S	S
Truck ¹	403	94.9	S	S	S	S	S
For-hire truck	197	46.4	S	S	S	S	S
Private truck	S	S	S	S	S	S	54
Rail	8	1.9	318	1.8	32	3.2	S
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	5
SCTG 26, WOOD PRODUCTS							
Total	3 959	100.0	12 909	100.0	1 788	100.0	292
Single modes	3 834	96.9	12 797	99.1	1 743	97.5	123
Truck ¹	3 781	95.5	12 625	97.8	1 600	89.5	111
For-hire truck	1 703	43.0	8 203	63.5	1 128	63.1	181
Private truck	2 068	52.2	4 412	34.2	470	26.3	82
Rail	52	1.3	172	1.3	144	8.0	836
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	1 099
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	691
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	690
Truck and rail	S	S	S	S	S	S	3 219
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	49	1.2	100	.8	23	1.3	S
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD							
Total	2 585	100.0	4 021	100.0	1 858	100.0	199
Single modes	2 525	97.7	3 977	98.9	1 819	97.9	174
Truck ¹	2 189	84.7	3 124	77.7	1 420	76.5	166
For-hire truck	1 681	65.0	2 733	68.0	1 344	72.4	505
Private truck	508	19.6	391	9.7	76	4.1	61
Rail	333	12.9	850	21.1	397	21.4	469
Water	S	S	S	S	S	S	357
Shallow draft	S	S	S	S	S	S	357
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	—	—	747
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	621
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	600
Truck and rail	S	S	S	S	S	S	3 008
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	19	.7	S	S	S	S	S

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 28, PAPER OR PAPERBOARD ARTICLES							
Total	1 939	100.0	1 225	100.0	348	100.0	136
Single modes	1 725	89.0	1 188	96.9	331	95.0	105
Truck ¹	1 725	89.0	1 188	96.9	331	95.0	104
For-hire truck	982	50.7	711	58.0	S	S	336
Private truck	742	38.3	477	38.9	45	13.0	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	719
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	182	9.4	23	1.9	S	S	S
Parcel, U.S. Postal Service or courier	170	8.8	S	S	S	S	S
Truck and rail	S	S	S	S	S	S	814
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 29, PRINTED PRODUCTS							
Total	4 415	100.0	2 010	100.0	641	100.0	375
Single modes	3 664	83.0	1 936	96.3	603	94.0	135
Truck ¹	3 512	79.5	1 927	95.9	591	92.2	S
For-hire truck	1 997	45.2	1 312	65.3	574	89.5	471
Private truck	1 491	33.8	609	30.3	16	2.5	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	888
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	574	13.0	42	2.1	S	S	574
Parcel, U.S. Postal Service or courier	574	13.0	42	2.1	S	S	574
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	177	4.0	32	1.6	S	S	S
SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF TEXTILES OR LEATHER							
Total	11 287	100.0	1 565	100.0	758	100.0	917
Single modes	9 670	85.7	1 500	95.9	719	94.8	866
Truck ¹	9 577	84.9	1 498	95.7	717	94.5	639
For-hire truck	6 165	54.6	1 056	67.5	604	79.6	785
Private truck	3 331	29.5	413	26.4	104	13.6	170
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	93	.8	2	.1	3	.4	1 967
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	1 473	13.0	42	2.7	34	4.4	944
Parcel, U.S. Postal Service or courier	1 467	13.0	41	2.6	34	4.4	944
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	74
Other and unknown modes	S	S	S	S	S	S	S

See footnotes at end of table.

Table 6. Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 31, NONMETALLIC MINERAL PRODUCTS							
Total	1 881	100.0	13 579	100.0	1 462	100.0	328
Single modes	1 805	96.0	13 544	99.7	1 443	98.7	85
Truck ¹	1 741	92.6	13 106	96.5	1 252	85.6	83
For-hire truck	1 079	57.4	6 083	44.8	927	63.4	202
Private truck	662	35.2	7 023	51.7	325	22.2	41
Rail	41	2.2	319	2.4	176	12.0	663
Water	16	.8	119	.9	S	S	125
Shallow draft	16	.8	119	.9	S	S	125
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	1 053
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	63	3.3	3	—	2	.2	1 057
Parcel, U.S. Postal Service or courier	62	3.3	3	—	2	.2	1 057
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	340
Other and unknown modes	12	.7	32	.2	S	S	S
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES							
Total	2 612	100.0	2 494	100.0	604	100.0	155
Single modes	2 485	95.1	2 416	96.9	598	99.1	113
Truck ¹	2 390	91.5	2 327	93.3	548	90.8	112
For-hire truck	1 110	42.5	879	35.2	395	65.5	295
Private truck	1 279	49.0	1 448	58.1	153	25.3	85
Rail	S	S	S	S	S	S	701
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	1	—	S	S	710
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	S	S	4	.2	1	.2	358
Parcel, U.S. Postal Service or courier	S	S	3	.1	1	.2	358
Truck and rail	S	S	S	S	S	S	372
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	4	.7	S
SCTG 33, ARTICLES OF BASE METAL							
Total	3 287	100.0	1 250	100.0	343	100.0	150
Single modes	2 886	87.8	1 190	95.2	313	91.0	73
Truck ¹	2 860	87.0	1 187	95.0	311	90.4	70
For-hire truck	1 422	43.3	579	46.3	231	67.4	524
Private truck	1 426	43.4	603	48.2	78	22.7	S
Rail	S	S	S	S	S	S	3 130
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	17	.5	1	—	1	.2	922
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	308	9.4	12	1.0	16	4.8	440
Parcel, U.S. Postal Service or courier	302	9.2	11	.9	5	1.6	439
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	7 672
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	92	2.8	48	3.8	14	4.2	S

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 34, MACHINERY							
Total	5 324	100.0	591	100.0	298	100.0	261
Single modes	4 414	82.9	553	93.6	273	91.5	182
Truck ¹	4 343	81.6	548	92.8	268	89.9	150
For-hire truck	2 892	54.3	372	63.0	234	78.4	617
Private truck	1 441	27.1	175	29.6	34	11.4	60
Rail	S	S	S	S	S	S	1 153
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	71	1.3	2	.3	3	1.1	1 077
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	695	13.0	19	3.2	16	5.3	379
Parcel, U.S. Postal Service or courier	687	12.9	18	3.0	8	2.8	377
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	7 156
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	214	4.0	18	3.1	S	S	66
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	11 821	100.0	442	100.0	271	100.0	485
Single modes	7 658	64.8	389	87.9	236	87.1	239
Truck ¹	6 607	55.9	381	86.2	228	84.3	176
For-hire truck	3 860	32.7	276	62.5	210	77.5	683
Private truck	2 726	23.1	98	22.3	14	5.1	42
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	1 051	8.9	S	S	8	2.9	1 126
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	3 784	32.0	39	8.7	29	10.7	743
Parcel, U.S. Postal Service or courier	3 757	31.8	36	8.2	23	8.6	743
Truck and rail	27	.2	2	.5	6	2.1	2 553
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	379	3.2	15	3.4	S	S	62
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	5 619	100.0	1 278	100.0	675	100.0	163
Single modes	4 832	86.0	1 162	90.9	636	94.1	102
Truck ¹	4 784	85.2	1 159	90.7	632	93.6	S
For-hire truck	1 950	34.7	613	48.0	341	50.4	428
Private truck	2 830	50.4	546	42.7	292	43.2	28
Rail	S	S	S	S	S	S	10
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	47	.8	3	.2	3	.5	1 262
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	350	6.2	24	1.9	23	3.4	507
Parcel, U.S. Postal Service or courier	335	6.0	18	1.4	S	S	507
Truck and rail	S	S	S	S	S	S	1 688
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	437	7.8	92	7.2	17	2.5	S

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.							
Total	484	100.0	32	100.0	23	100.0	918
Single modes	224	46.2	30	93.6	20	86.2	944
Truck ¹	165	34.1	30	93.3	20	85.8	771
For-hire truck	133	27.4	28	87.6	19	81.0	1 031
Private truck	S	S	S	S	S	S	608
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	59	12.1	—	.3	—	.5	1 111
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	2	5.8	3	13.4	914
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	914
Truck and rail	S	S	S	S	S	S	3 196
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	796
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS							
Total	1 396	100.0	32	100.0	13	100.0	796
Single modes	697	49.9	27	82.6	10	74.8	906
Truck ¹	623	44.6	26	81.3	9	70.6	184
For-hire truck	496	35.5	24	73.4	9	69.6	562
Private truck	127	9.1	3	8.0	S	S	31
Rail	S	S	S	S	S	S	3 165
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	74	5.3	—	1.3	S	S	1 375
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	660	47.3	5	15.9	3	24.8	791
Parcel, U.S. Postal Service or courier	660	47.3	5	15.9	3	24.8	791
Truck and rail	S	S	S	S	S	S	212
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS							
Total	2 766	100.0	753	100.0	420	100.0	732
Single modes	2 630	95.1	735	97.6	402	95.9	576
Truck ¹	2 624	94.9	734	97.6	401	95.6	570
For-hire truck	1 935	69.9	597	79.4	352	83.8	743
Private truck	655	23.7	130	17.2	46	11.0	246
Rail	S	S	S	S	S	S	3 050
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	—	—	1 829
Pipeline ²	S	S	S	S	S	S	S
Multiple modes	101	3.6	12	1.5	14	3.3	1 063
Parcel, U.S. Postal Service or courier	88	3.2	8	1.1	10	2.4	1 063
Truck and rail	S	S	S	S	S	S	1 665
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	35	1.3	6	.9	S	S	S

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	5 868	100.0	2 685	100.0	643	100.0	900
Single modes	3 772	64.3	2 515	93.7	574	89.4	197
Truck ¹	3 745	63.8	2 514	93.6	573	89.2	167
For-hire truck	2 169	37.0	885	32.9	293	45.7	643
Private truck	1 558	26.6	1 612	60.0	279	43.5	49
Rail	S	S	S	S	S	S	298
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	26	.4	1	—	1	.1	2 004
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	1 911	32.6	67	2.5	58	9.0	1 041
Parcel, U.S. Postal Service or courier	1 909	32.5	66	2.4	55	8.6	1 041
Truck and rail	S	S	S	S	S	S	1 136
Truck and water	S	S	S	S	S	S	7 672
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	135
Other and unknown modes	185	3.2	S	S	10	1.6	S
SCTG 41, WASTE AND SCRAP							
Total	378	100.0	3 281	100.0	923	100.0	220
Single modes	378	99.8	3 273	99.7	922	99.8	218
Truck ¹	269	70.9	2 341	71.4	522	56.5	194
For-hire truck	181	47.8	1 398	42.6	420	45.5	296
Private truck	S	S	943	28.7	S	S	92
Rail	109	28.9	932	28.4	400	43.3	467
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	847
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	2 772
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	193
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	335
SCTG 43, MIXED FREIGHT							
Total	4 586	100.0	2 304	100.0	290	100.0	257
Single modes	4 477	97.6	2 289	99.4	286	98.6	253
Truck ¹	4 411	96.2	2 289	99.3	285	98.3	80
For-hire truck	S	S	57	2.5	S	S	401
Private truck	4 237	92.4	2 231	96.9	249	85.6	79
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	1 581
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	307
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	307
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnotes at end of table.

Table 6. **Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
COMMODITY UNKNOWN							
Total	897	100.0	376	100.0	141	100.0	381
Single modes	746	83.2	366	97.4	127	90.0	204
Truck ¹	673	75.1	350	93.2	119	84.0	158
For-hire truck	604	67.3	180	48.0	82	57.8	392
Private truck	S	S	S	S	S	S	68
Rail	S	S	S	S	S	S	1 422
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	1 285
Pipeline ²	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	430
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	430
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	99

— Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

¹"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

²CFS data for pipeline exclude most shipments of crude oil. See "About the Data" section for details of CFS coverage.

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Table 7. Shipment Characteristics by State of Destination for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

State of destination	Value		Tons		Ton-miles	
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Total	122 980	100.0	254 798	100.0	48 097	100.0
NEW ENGLAND STATES						
Connecticut	768	.6	252	.1	126	.3
Maine	479	.4	S	S	S	S
Massachusetts	1 560	1.3	606	.2	357	.7
New Hampshire	555	.5	S	S	S	S
Rhode Island	294	.2	115	—	68	.1
Vermont	95	—	29	—	18	—
MIDDLE ATLANTIC STATES						
New Jersey	3 990	3.2	2 049	.8	910	1.9
New York	6 436	5.2	1 996	.8	918	1.9
Pennsylvania	6 272	5.1	8 593	3.4	3 563	7.4
EAST NORTH CENTRAL STATES						
Illinois	2 376	1.9	1 597	.6	1 198	2.5
Indiana	1 112	.9	2 941	1.2	1 460	3.0
Michigan	2 183	1.8	1 484	.6	957	2.0
Ohio	3 596	2.9	4 042	1.6	1 652	3.4
Wisconsin	1 320	1.1	453	.2	442	.9
WEST NORTH CENTRAL STATES						
Iowa	503	.4	138	—	141	.3
Kansas	300	.2	87	—	98	.2
Minnesota	609	.5	127	—	156	.3
Missouri	931	.8	351	.1	315	.7
Nebraska	172	.1	83	—	100	.2
North Dakota	138	.1	21	—	37	—
South Dakota	48	—	S	S	S	S
SOUTH ATLANTIC STATES						
Delaware	548	.4	875	.3	272	.6
District of Columbia	1 236	1.0	1 423	.6	63	.1
Florida	3 124	2.5	3 128	1.2	2 650	5.5
Georgia	4 234	3.4	S	S	S	S
Maryland	6 143	5.0	7 106	2.8	767	1.6
North Carolina	8 171	6.6	11 743	4.6	2 017	4.2
South Carolina	1 936	1.6	3 800	1.5	1 472	3.1
Virginia	41 900	34.1	170 360	66.9	12 212	25.4
West Virginia	1 546	1.3	3 706	1.5	429	.9
EAST SOUTH CENTRAL STATES						
Alabama	1 420	1.2	2 521	1.0	1 436	3.0
Kentucky	2 748	2.2	1 344	.5	534	1.1
Mississippi	240	.2	84	—	74	.2
Tennessee	2 704	2.2	7 667	3.0	1 003	2.1
WEST SOUTH CENTRAL STATES						
Arkansas	416	.3	214	—	220	.5
Louisiana	846	.7	S	S	S	S
Oklahoma	1 190	1.0	162	—	188	.4
Texas	3 158	2.6	701	.3	974	2.0
MOUNTAIN STATES						
Arizona	425	.3	44	—	99	.2
Colorado	849	.7	57	—	97	.2
Idaho	83	—	12	—	28	—
Montana	S	—	7	—	16	—
Nevada	142	.1	19	—	50	.1
New Mexico	101	—	11	—	20	—
Utah	319	.3	48	—	100	.2
Wyoming	37	—	S	S	S	S
PACIFIC STATES						
Alaska	27	—	3	—	7	—
California	3 979	3.2	521	.2	1 434	3.0
Hawaii	S	—	S	—	S	—
Oregon	397	.3	48	—	140	.3
Washington	1 044	.8	74	—	210	.4

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D Denotes figures withheld to avoid disclosing data for individual companies.

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Table 8. Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

State of origin	Value		Tons		Ton-miles	
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Total	152 161	100.0	263 495	100.0	60 193	100.0
NEW ENGLAND STATES						
Connecticut	1 854	1.2	256	.1	109	.2
Maine	344	.2	165	—	141	.2
Massachusetts	2 556	1.7	759	.3	377	.6
New Hampshire	626	.4	106	—	64	.1
Rhode Island	169	.1	30	—	16	—
Vermont	172	.1	57	—	36	—
MIDDLE ATLANTIC STATES						
New Jersey	S	S	1 600	.6	500	.8
New York	4 851	3.2	1 488	.6	752	1.2
Pennsylvania	6 087	4.0	3 536	1.3	892	1.5
EAST NORTH CENTRAL STATES						
Illinois	4 123	2.7	1 529	.6	1 302	2.2
Indiana	2 273	1.5	1 401	.5	963	1.6
Michigan	3 616	2.4	1 252	.5	1 033	1.7
Ohio	4 406	2.9	3 228	1.2	1 758	2.9
Wisconsin	1 496	1.0	755	.3	771	1.3
WEST NORTH CENTRAL STATES						
Iowa	982	.6	656	.2	690	1.1
Kansas	479	.3	284	.1	347	.6
Minnesota	1 304	.9	S	S	S	S
Missouri	1 358	.9	347	.1	304	.5
Nebraska	637	.4	S	S	S	S
North Dakota	S	S	S	S	S	S
South Dakota	115	—	85	—	135	.2
SOUTH ATLANTIC STATES						
Delaware	366	.2	460	.2	100	.2
District of Columbia	355	.2	211	—	9	—
Florida	2 365	1.6	993	.4	737	1.2
Georgia	3 280	2.2	3 249	1.2	1 687	2.8
Maryland	11 014	7.2	9 014	3.4	890	1.5
North Carolina	12 966	8.5	10 300	3.9	1 656	2.8
South Carolina	3 304	2.2	2 148	.8	734	1.2
Virginia	41 900	27.5	170 360	64.7	12 212	20.3
West Virginia	1 913	1.3	28 717	10.9	11 064	18.4
EAST SOUTH CENTRAL STATES						
Alabama	1 153	.8	907	.3	604	1.0
Kentucky	2 525	1.7	S	S	S	S
Mississippi	579	.4	403	.2	361	.6
Tennessee	4 664	3.1	2 666	1.0	927	1.5
WEST SOUTH CENTRAL STATES						
Arkansas	748	.5	550	.2	556	.9
Louisiana	889	.6	779	.3	875	1.5
Oklahoma	407	.3	154	—	207	.3
Texas	4 313	2.8	1 388	.5	2 170	3.6
MOUNTAIN STATES						
Arizona	776	.5	41	—	91	.2
Colorado	909	.6	1 153	.4	2 191	3.6
Idaho	193	.1	70	—	171	.3
Montana	S	S	S	S	S	S
Nevada	114	—	11	—	28	—
New Mexico	38	—	S	S	S	S
Utah	289	.2	S	S	S	S
Wyoming	26	—	222	—	468	.8
PACIFIC STATES						
Alaska	S	S	S	S	S	S
California	5 456	3.6	390	.1	1 076	1.8
Hawaii	14	—	S	S	S	S
Oregon	351	.2	110	—	331	.5
Washington	639	.4	87	—	261	.4

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Appendix A.

Comparability With the 1993 Commodity Flow Survey

The Commodity Flow Survey (CFS) restores a data program on commodity flows that the Census Bureau conducted as a part of its 5-year economic census program from 1963 through 1977. The CFS was first conducted in

1993. For the 1997 CFS, the Census Bureau incorporated improvements identified from the evaluation of previous surveys and additional research. The following table shows a comparison of the 1993 and 1997 surveys.

Item	1993	1997
1. Industry coverage	Manufacturers (minor exceptions) Mining (except mining services and oil and gas extraction) All wholesale Video tape distributors Catalog mail-order houses Auxiliaries (e.g., warehouses)	Manufacturers (minor exceptions) Mining (except mining services) All wholesale Catalog mail-order houses Auxiliaries (e.g., warehouses)
2. Commodity classification system	Standard Transportation Commodity Classification (STCC), developed by the American Association of Railroads (AAR).	Standard Classification of Transported Goods (SCTG).
3. Sample size	Approximately 200,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1992 Standard Statistical Establishment List (SSEL).	Approximately 100,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1995 Standard Statistical Establishment List (SSEL).
4. Survey methodology	Respondents took a sample of their individual outbound shipments for a 2-week period during each of the four calendar quarters of 1993. Respondents reported key characteristics for each sampled shipment.	Respondents took a sample of their individual outbound shipments for a 1-week period during each of the four calendar quarters of 1997. Respondents reported key characteristics for each sampled shipment.
5. Reported mode of transportation	Rail For-hire truck Private truck Air Inland water and/or Great Lakes Deep sea water Pipeline Parcel, U.S. Postal Service, or courier Other Unknown	Rail For-hire truck Private truck Air Shallow draft vessel Deep draft vessel Pipeline Parcel, U.S. Postal Service, or courier Other Unknown

Item	1993	1997
6. Data items requested on questionnaire	<p>For each shipment:</p> <p>Total value</p> <p>Total weight</p> <p>Major commodity (STCC)</p> <p>All modes of transportation</p> <p>Multiple origins (respondents specifically requested to report all shipment origins for the sampled establishment and report the appropriate origin for each shipment; assumed to always be the mailing address if no other origins listed).</p> <p>Destination</p> <p>Containerized (Y/N)</p> <p>Hazardous material (Y/N)</p> <p>Export (Y/N)</p> <p>If export, mode of export, foreign country, and city of destination.</p>	<p>For each shipment:</p> <p>Total value</p> <p>Total weight</p> <p>Major commodity (SCTG)</p> <p>All modes of transportation</p> <p>Single origin (assumed to be the mailing address unless the respondent provided a different physical location address).</p> <p>Destination</p> <p>Containerized (Y/N)</p> <p>Hazardous material (UN/NA codes)</p> <p>Export (Y/N)</p> <p>If export, mode of export, foreign country, and city of destination.</p>

Appendix B. Reliability of the Estimates

An estimate based on a sample survey potentially contains two types of errors—sampling and nonsampling. Sampling error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of an unknown population value is the difference, averaged over all possible samples of the same size and design, between the estimator and the unknown population value. Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. Variance is the squared difference, averaged over all possible samples of the same size and design, between an estimator and its average value. Descriptions of sampling and nonsampling errors for the 1997 Commodity Flow Survey (CFS) are provided in the following sections.

SAMPLING ERROR

Because the estimates are based on a sample, exact agreement with the results that would be obtained from a complete enumeration of all the shipments made in 1997 from all establishments included on the CFS sampling frame is not expected. However, because probability sampling was used at each stage of selection, it is possible to estimate the sampling variability of the survey estimates. For CFS estimates, sampling variability arises from each of the three stages of sampling. (See Appendix C for a description of the sample design.)

The particular sample used in this survey is one of a large number of samples of the same size and design that could have been selected. If all possible samples had been surveyed, under the same conditions, an estimate of an unknown population value could have been obtained from each sample. The estimates obtained from these samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The coefficient of variation (or relative standard error) of an estimate is the standard error of the estimate divided by the estimate. Measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the

sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, we have omitted this detail for the sake of brevity.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any biases in the estimates. All coefficients of variation are expressed as percents. Standard errors for the corresponding percentage estimates are also provided.

An estimate of an unknown population value and its approximate standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability, or confidence, of containing the unknown population value. If, for each possible sample, an estimate of an unknown population value and the estimate's approximate standard error were obtained, then:

1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the unknown population value.
2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the unknown population value.

NONSAMPLING ERROR

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the CFS, nonsampling error can be attributed to many sources: (1) nonresponse, (2) response errors, (3) differences in the interpretation of the questions, (4) mistakes in coding or keying the data obtained, and (5) other errors of collection, response, coverage, and processing. Although no direct measurement of the potential biases because of nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize its influence.

A potentially large source of bias in the estimates is due to nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses from all the selected establishments. Four levels of nonresponse can occur in the CFS: item, shipment, quarter (reporting week), and establishment. Item nonresponse

occurs either when a question is unanswered or the response to the question fails computer or analyst edits. Item nonresponse is corrected by imputation. (Imputation is the procedure by which a missing value is replaced by a predicted value obtained from an appropriate model.) Shipment, quarter, and establishment nonresponse are used to describe the inability to obtain sufficient information about a sampled shipment, quarter, or establishment, respectively, that prevents it from contributing to tabulations. Shipment and quarter nonresponse are corrected during the estimation procedure by reweighting. Reweighting allocates characteristics to the nonrespondents in proportion to the characteristics observed for the respondents. The amount of bias introduced by this nonresponse adjustment procedure depends on the extent to which the nonrespondents differ, characteristically, from the respondents. Establishment nonresponse is corrected during the estimation procedure by the SIC-level adjustment weight. (See Appendix C for a description of the estimation procedure.) In most cases of establishment nonresponse, none of the four questionnaires have been

returned to the Census Bureau, after several attempts to elicit a response. Approximately 67 percent of the sampled establishments provided at least one quarter of data that contributed to tabulations.

Some possible sources of bias that are attributed to respondent-conducted sampling include misunderstanding the definition of a shipment, constructing an incomplete frame of shipments from which to sample, ordering the shipment sampling frame by selected shipment characteristics, and selecting shipment records by a method other than the one specified in the questionnaire's instructions. We often contacted respondents who reported shipments having atypically large value or weight when compared to the rest of their reported shipments. Upon contact, if we are able to collect information on all of a given respondent's large shipments made either for a particular reporting week or for the entire quarter, then we identify these large shipments as certainty shipments. (See Appendix C for a description of how certainty shipments are used in the estimation process.)

Table B-1a. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
All modes	3.5	—	5.2	—	10.5	—	11.9
Single modes	3.9	.9	5.4	.7	11.0	1.9	9.0
Truck	4.1	1.2	6.6	3.2	6.0	4.9	5.4
For-hire truck	8.0	2.7	8.1	2.4	4.1	2.8	4.7
Private truck	6.3	2.3	12.5	4.2	14.7	2.9	7.4
Rail	14.4	.3	19.0	3.3	22.5	5.0	8.2
Water	45.0	—	47.4	.1	S	S	S
Shallow draft	44.7	—	42.1	—	43.1	—	S
Great Lakes	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	29.9
Air (includes truck and air)	19.1	.3	22.6	—	24.0	—	10.2
Pipeline	46.5	—	S	S	S	S	S
Multiple modes	7.6	.8	30.9	.5	24.3	1.3	7.7
Parcel, U.S. Postal Service or courier	8.2	.7	9.6	—	19.9	—	7.7
Truck and rail	S	S	S	S	S	—	25.1
Truck and water	S	S	S	S	38.3	—	44.4
Rail and water	38.2	—	37.0	.5	35.0	1.3	21.5
Other multiple modes	S	S	S	S	S	S	S
Other and unknown modes	8.2	.2	21.2	.4	S	S	28.2

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D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-1b. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Value			Tons			Ton-miles			Average miles per shipment		
	Coefficient of variation of number		Standard error of percent change	Coefficient of variation of number		Standard error of percent change	Coefficient of variation of number		Standard error of percent change	Coefficient of variation		Standard error of percent change
	1997	1993		1997	1993		1997	1993		1997	1993	
All modes	3.5	5.4	6.9	5.2	17.1	15.7	10.5	8.1	14.7	11.9	22.4	16.5
Single modes	3.9	5.6	7.4	5.4	18.9	18.2	11.0	5.9	15.5	9.0	5.9	18.1
Truck	4.1	5.8	7.9	6.6	25.6	25.4	6.0	3.3	8.5	5.4	6.1	11.5
For-hire truck	8.0	9.2	13.9	8.1	45.1	36.3	4.1	3.8	6.8	4.7	9.4	15.8
Private truck	6.3	5.5	9.1	12.5	5.2	15.9	14.7	4.0	19.7	7.4	5.4	11.2
Rail	14.4	14.8	12.6	19.0	10.9	21.6	22.5	8.8	31.7	8.2	7.2	12.3
Water	45.0	49.4	45.4	47.4	S	S	S	S	S	S	29.4	S
Shallow draft	44.7	48.7	35.2	42.1	S	S	43.1	S	S	S	31.8	S
Great Lakes	—	—	—	—	—	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	S	S	S	29.9	31.6	12.7
Air (includes truck and air)	19.1	45.0	47.8	22.6	18.4	32.6	24.0	36.4	45.6	10.2	5.8	17.4
Pipeline	46.5	S	S	S	S	S	S	S	S	S	S	S
Multiple modes	7.6	10.0	12.1	30.9	30.1	17.1	24.3	41.7	14.2	7.7	15.4	10.8
Parcel, U.S. Postal Service or courier	8.2	11.7	15.3	9.6	19.4	15.8	19.9	S	S	7.7	15.4	10.8
Truck and rail	S	S	S	S	35.3	S	S	S	S	25.1	29.4	65.7
Truck and water	S	S	S	S	S	S	38.3	S	S	44.4	S	S
Rail and water	38.2	S	S	37.0	42.7	27.9	35.0	S	S	21.5	22.5	20.7
Other multiple modes	S	S	S	S	S	S	S	S	S	S	31.6	S
Other and unknown modes	8.2	9.4	19.3	21.2	30.8	12.5	S	13.4	S	28.2	25.6	23.8

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Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-1c. Standard Error of Percentage for Shipment Characteristics by Mode of Transportation for State of Origin: Percent of Total for 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Value (percent)		Tons (percent)		Ton-miles (percent)	
	1997	1993	1997	1993	1997	1993
All modes	—	—	—	—	—	—
Single modes .....	.9	.9	.7	1.7	1.9	4.6
Truck	1.2	.8	3.2	4.3	4.9	3.5
For-hire truck	2.7	2.2	2.4	6.1	2.8	2.2
Private truck	2.3	1.8	4.2	3.8	2.9	1.3
Rail .....	.3	.4	3.3	2.9	5.0	2.9
Water	—	.1	.1	S	S	S
Shallow draft	—	.1	—	S	—	S
Great Lakes	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S
Air (includes truck and air) .....	.3	.7	—	—	—	—
Pipeline	—	S	S	S	S	S
Multiple modes .....	.8	.9	.5	1.2	1.3	4.7
Parcel, U.S. Postal Service or courier .....	.7	.9	—	—	—	S
Truck and rail	S	S	S	.3	S	.3
Truck and water	S	S	S	S	—	S
Rail and water	—	S	.5	1.1	1.3	S
Other multiple modes	S	S	S	S	S	S
Other and unknown modes .....	.2	.2	.4	1.2	S	.2

— Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-2. Measures of Reliability for Shipment Characteristics by Total Modal Activity for the State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	
Total	10.5	—	11.8
Truck	6.0	4.9	5.2
Rail	21.8	5.0	8.0
Shallow draft	42.8	1.0	39.2
Great Lakes	—	—	—
Deep draft	44.4	.2	22.5
Air	24.6	—	10.6
Parcel, U.S. Postal Service or courier	19.9	—	7.7
Pipeline	S	S	S
Other and unknown modes	S	S	28.2

— Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and distance shipped (based on Great Circle Distance)	Value		Tons		Ton-miles	
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
All modes	3.5	-	5.2	-	10.5	-
Less than 50 miles	3.7	1.2	8.0	3.0	8.1	.8
50 to 99 miles	3.5	.3	23.7	2.1	19.1	1.2
100 to 249 miles	4.8	.9	7.2	.6	11.1	2.4
250 to 499 miles	6.0	.8	17.7	3.0	19.9	4.1
500 to 749 miles	7.9	.5	15.6	.6	15.8	1.8
750 to 999 miles	10.3	.4	26.9	.3	27.3	1.6
1,000 to 1,499 miles	12.2	.5	7.9	-	7.6	.2
1,500 to 1,999 miles	25.4	.2	9.8	-	9.9	.1
2,000 miles or more	13.9	.6	9.9	-	10.4	.5
Single modes	3.9	-	5.4	-	11.0	-
Less than 50 miles	3.8	1.0	8.2	3.1	8.2	.9
50 to 99 miles	3.8	.4	24.5	2.1	19.8	1.3
100 to 249 miles	4.9	1.0	7.5	.6	12.2	2.3
250 to 499 miles	6.1	.8	18.1	3.1	20.4	4.4
500 to 749 miles	7.8	.5	15.8	.6	16.0	1.8
750 to 999 miles	12.2	.3	25.2	.2	26.1	1.0
1,000 to 1,499 miles	14.3	.5	8.0	-	7.8	.3
1,500 to 1,999 miles	28.3	.2	9.8	-	10.1	.1
2,000 miles or more	16.8	.6	10.5	-	10.6	.5
Truck	4.1	-	6.6	-	6.0	-
Less than 50 miles	3.9	1.1	8.4	2.7	9.6	1.1
50 to 99 miles	3.9	.4	27.2	2.3	22.3	1.8
100 to 249 miles	4.9	1.1	4.2	.6	4.2	1.0
250 to 499 miles	6.6	.7	11.2	1.1	13.1	2.0
500 to 749 miles	8.2	.5	13.7	.4	12.7	1.0
750 to 999 miles	12.9	.3	10.0	-	10.0	.5
1,000 to 1,499 miles	16.8	.5	9.3	-	9.1	.6
1,500 to 1,999 miles	30.3	.2	10.2	-	10.5	.1
2,000 miles or more	17.5	.6	11.2	-	11.5	.7
For-hire truck	8.0	-	8.1	-	4.1	-
Less than 50 miles	13.8	.9	13.3	3.9	12.2	1.1
50 to 99 miles	8.7	.3	13.1	1.2	12.5	.6
100 to 249 miles	5.3	1.5	7.9	1.6	7.3	.8
250 to 499 miles	7.2	.9	6.5	1.1	6.6	1.6
500 to 749 miles	10.1	.5	7.3	.4	8.0	1.2
750 to 999 miles	14.3	.4	9.1	.1	9.5	.6
1,000 to 1,499 miles	19.4	.7	9.4	-	9.3	.6
1,500 to 1,999 miles	37.9	.4	11.7	-	12.0	.2
2,000 miles or more	19.7	.8	11.9	-	12.2	1.0
Private truck	6.3	-	12.5	-	14.7	-
Less than 50 miles	5.8	1.4	15.0	4.1	15.6	2.9
50 to 99 miles	8.1	.7	41.9	3.8	35.7	3.4
100 to 249 miles	8.1	.8	10.2	.9	11.4	3.1
250 to 499 miles	11.0	.8	30.3	1.3	34.9	3.6
500 to 749 miles	17.6	.5	40.7	.6	36.9	2.0
750 to 999 miles	16.6	.2	26.8	-	26.5	.8
1,000 to 1,499 miles	28.3	.2	25.3	-	24.4	.5
1,500 to 1,999 miles	43.2	.2	33.7	-	33.4	.2
2,000 miles or more	33.0	.2	26.1	-	26.3	.5
Rail	14.4	-	19.0	-	22.5	-
Less than 50 miles	25.8	.5	14.2	.8	24.8	.2
50 to 99 miles	16.1	1.4	26.1	2.3	22.9	.5
100 to 249 miles	28.3	3.4	27.5	4.2	31.5	4.1
250 to 499 miles	19.0	3.5	26.0	5.5	28.2	5.7
500 to 749 miles	18.9	1.8	28.0	1.7	28.3	3.1
750 to 999 miles	24.8	1.6	S	S	S	S
1,000 to 1,499 miles	32.5	.7	35.8	-	35.7	.1
1,500 to 1,999 miles	S	S	S	S	S	S
2,000 miles or more	37.7	1.3	24.9	-	24.8	.2
Water	45.0	-	47.4	-	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	-	-	-	-	-	-
750 to 999 miles	-	-	-	-	-	-
1,000 to 1,499 miles	-	-	-	-	-	-
1,500 to 1,999 miles	-	-	-	-	-	-
2,000 miles or more	-	-	-	-	-	-
Shallow draft	44.7	-	42.1	-	43.1	-
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	-	-	-	-	-	-
500 to 749 miles	-	-	-	-	-	-
750 to 999 miles	-	-	-	-	-	-
1,000 to 1,499 miles	-	-	-	-	-	-
1,500 to 1,999 miles	-	-	-	-	-	-
2,000 miles or more	-	-	-	-	-	-

See footnotes at end of table.

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and distance shipped (based on Great Circle Distance)	Value		Tons		Ton-miles	
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Single modes—Con.						
Great Lakes	—	—	—	—	—	—
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	—	—	—	—	—	—
100 to 249 miles	—	—	—	—	—	—
250 to 499 miles	—	—	—	—	—	—
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Air (includes truck and air)	19.1	—	22.6	—	24.0	—
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	21.5	1.6	14.8	2.4	17.8	.9
250 to 499 miles	24.3	5.1	37.3	7.2	37.5	5.5
500 to 749 miles	23.1	1.7	25.1	1.7	28.2	1.7
750 to 999 miles	S	S	43.2	1.9	45.1	2.0
1,000 to 1,499 miles	S	S	38.1	1.2	36.3	1.9
1,500 to 1,999 miles	40.0	1.1	29.6	1.5	31.0	2.6
2,000 miles or more	18.0	2.9	44.0	7.1	46.4	8.4
Pipeline	46.5	—	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	S	S
750 to 999 miles	—	—	—	—	S	S
1,000 to 1,499 miles	—	—	—	—	S	S
1,500 to 1,999 miles	—	—	—	—	S	S
2,000 miles or more	—	—	—	—	S	S
Multiple modes	7.6	—	30.9	—	24.3	—
Less than 50 miles	29.8	3.8	34.1	5.0	34.9	.2
50 to 99 miles	11.1	.9	37.6	.5	34.4	.1
100 to 249 miles	7.3	1.3	41.0	15.7	42.8	13.9
250 to 499 miles	10.1	1.4	47.7	8.7	S	S
500 to 749 miles	12.6	1.6	25.8	1.6	26.8	1.9
750 to 999 miles	26.8	1.9	S	S	S	S
1,000 to 1,499 miles	17.6	.9	19.4	1.1	19.9	1.6
1,500 to 1,999 miles	42.1	.8	43.8	.9	44.2	1.9
2,000 miles or more	17.0	1.6	19.5	1.3	21.5	4.8
Parcel, U.S. Postal Service or courier	8.2	—	9.6	—	19.9	—
Less than 50 miles	29.9	3.9	17.0	2.6	17.5	.2
50 to 99 miles	9.7	.8	13.3	1.3	13.6	.3
100 to 249 miles	6.4	1.2	6.3	1.7	6.1	1.1
250 to 499 miles	10.3	1.6	12.3	1.5	12.0	1.6
500 to 749 miles	13.2	1.6	10.9	.8	10.5	1.4
750 to 999 miles	16.9	.7	29.6	1.2	32.5	1.2
1,000 to 1,499 miles	18.2	.9	25.3	.9	24.8	.8
1,500 to 1,999 miles	42.3	.8	49.1	.9	S	S
2,000 miles or more	15.5	1.4	21.5	1.1	21.9	2.3
Truck and rail	S	S	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	S	S	S	S	S	S
750 to 999 miles	S	S	S	S	S	S
1,000 to 1,499 miles	S	S	S	S	S	S
1,500 to 1,999 miles	S	S	S	S	S	S
2,000 miles or more	S	S	38.7	16.5	39.2	13.7
Truck and water	S	S	S	S	38.3	—
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	—	—	—	—	—	—
250 to 499 miles	—	—	—	—	—	—
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	40.3	16.9	S	S	40.8	9.8

See footnotes at end of table.

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and distance shipped (based on Great Circle Distance)	Value		Tons		Ton-miles	
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Multiple modes—Con.						
Rail and water	38.2	—	37.0	—	35.0	—
Less than 50 miles	—	—	—	—	—	—
50 to 99 miles	—	—	—	—	—	—
100 to 249 miles	42.7	10.6	41.8	10.4	43.4	10.6
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S
Less than 50 miles	S	S	S	S	S	S
50 to 99 miles	S	S	S	S	S	S
100 to 249 miles	S	S	S	S	S	S
250 to 499 miles	S	S	S	S	S	S
500 to 749 miles	—	—	—	—	—	—
750 to 999 miles	—	—	—	—	—	—
1,000 to 1,499 miles	—	—	—	—	—	—
1,500 to 1,999 miles	—	—	—	—	—	—
2,000 miles or more	S	S	S	S	S	S
Other and unknown modes	8.2	—	21.2	—	S	S
Less than 50 miles	18.5	6.1	33.6	10.3	23.1	2.9
50 to 99 miles	39.6	2.8	42.0	4.1	44.8	4.1
100 to 249 miles	15.4	2.1	30.2	1.7	26.8	2.9
250 to 499 miles	19.7	1.7	42.1	2.1	40.7	5.4
500 to 749 miles	36.7	1.4	27.2	.7	28.8	4.6
750 to 999 miles	47.3	5.3	S	S	S	S
1,000 to 1,499 miles	S	S	41.5	.2	42.4	2.5
1,500 to 1,999 miles	S	S	S	S	S	S
2,000 miles or more	42.1	1.7	32.3	.3	31.5	6.0

— Represents data cell equal to zero or less than 1 unit of measure.
D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and shipment size	Value		Tons		Ton-miles		Average miles per shipment— coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
All modes	3.5	—	5.2	—	10.5	—	11.9
Less than 50 lb	9.0	1.1	6.8	—	14.7	—	11.9
50 to 99 lb	6.6	.3	7.5	—	9.8	—	8.9
100 to 499 lb	7.7	.6	8.8	—	10.3	—	11.7
500 to 749 lb	5.3	.1	10.2	—	9.9	—	15.7
750 to 999 lb	4.7	—	10.0	—	6.8	—	8.0
1,000 to 9,999 lb	5.8	1.2	5.4	.3	3.1	.5	5.5
10,000 to 49,999 lb	7.9	2.5	5.7	1.8	4.1	3.2	6.4
50,000 to 99,999 lb	8.8	.3	15.8	2.4	19.4	1.7	18.2
100,000 lb or more	12.4	.4	12.4	3.0	20.2	4.8	11.6
Single modes	3.9	—	5.4	—	11.0	—	9.0
Less than 50 lb	13.7	.7	12.3	—	13.3	—	24.2
50 to 99 lb	9.5	.2	9.0	—	14.7	—	14.0
100 to 499 lb	6.8	.5	9.4	—	7.5	—	10.4
500 to 749 lb	5.6	.1	10.4	—	10.6	—	13.6
750 to 999 lb	4.8	—	10.6	—	6.6	—	8.8
1,000 to 9,999 lb	5.8	1.4	5.2	.3	3.4	.5	5.9
10,000 to 49,999 lb	7.9	2.5	5.9	2.0	4.1	3.4	6.5
50,000 to 99,999 lb	9.0	.4	15.9	2.4	19.7	1.7	18.3
100,000 lb or more	12.7	.4	13.6	3.1	21.9	5.1	10.3
Truck	4.1	—	6.6	—	6.0	—	5.4
Less than 50 lb	16.0	.7	12.7	—	17.5	—	19.1
50 to 99 lb	8.5	.2	8.6	—	14.4	—	13.9
100 to 499 lb	6.4	.5	9.5	—	7.1	.1	9.2
500 to 749 lb	5.4	.1	10.4	—	10.7	—	13.7
750 to 999 lb	5.0	.1	10.6	—	6.8	—	8.9
1,000 to 9,999 lb	5.9	1.5	5.3	.3	3.6	.6	5.9
10,000 to 49,999 lb	7.8	2.4	5.9	2.3	4.2	1.6	6.5
50,000 to 99,999 lb	8.8	.4	16.0	2.5	20.3	2.3	18.7
100,000 lb or more	30.1	.2	30.4	2.4	12.2	.3	34.3
For-hire truck	8.0	—	8.1	—	4.1	—	4.7
Less than 50 lb	23.1	.6	20.2	—	23.5	—	11.3
50 to 99 lb	18.7	.1	17.5	—	21.3	—	10.1
100 to 499 lb	10.0	.4	11.0	—	10.4	.1	4.3
500 to 749 lb	11.1	.2	8.7	—	15.7	—	8.5
750 to 999 lb	8.1	.1	8.0	—	11.0	—	5.4
1,000 to 9,999 lb	7.4	1.9	7.9	.2	6.9	.6	4.7
10,000 to 49,999 lb	12.1	2.9	10.2	5.1	4.6	1.7	11.4
50,000 to 99,999 lb	7.8	.4	10.2	2.1	15.8	1.3	11.3
100,000 lb or more	31.0	.2	35.9	5.5	15.0	.5	S
Private truck	6.3	—	12.5	—	14.7	—	7.4
Less than 50 lb	13.6	.8	14.0	—	12.9	—	23.4
50 to 99 lb	10.6	.2	9.1	—	15.5	—	14.3
100 to 499 lb	9.1	.7	11.4	.2	12.1	.3	4.4
500 to 749 lb	10.1	.4	12.7	—	14.7	.2	11.1
750 to 999 lb	8.1	.2	12.0	—	12.6	.1	8.3
1,000 to 9,999 lb	7.4	1.6	6.9	.9	7.2	2.2	5.6
10,000 to 49,999 lb	9.1	1.7	12.2	2.3	14.7	3.9	12.6
50,000 to 99,999 lb	14.9	.9	21.3	2.9	30.8	4.9	25.9
100,000 lb or more	35.7	.3	27.9	.8	26.7	.6	S
Rail	14.4	—	19.0	—	22.5	—	8.2
Less than 50 lb	S	S	S	S	S	S	S
50 to 99 lb	S	S	S	S	S	S	31.9
100 to 499 lb	S	S	S	S	S	S	27.4
500 to 749 lb	S	S	S	S	S	S	33.3
750 to 999 lb	S	S	S	S	S	S	31.6
1,000 to 9,999 lb	S	S	S	S	S	S	27.9
10,000 to 49,999 lb	41.3	3.0	33.4	.1	33.8	.3	22.5
50,000 to 99,999 lb	34.3	1.7	26.3	.2	31.6	.2	20.8
100,000 lb or more	15.6	2.7	19.1	.2	22.7	.3	7.7
Water	45.0	—	47.4	—	S	S	S
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	S	S	S	S	S	S	S
50,000 to 99,999 lb	S	S	S	S	S	S	31.6
100,000 lb or more	S	S	S	S	S	S	21.8
Shallow draft	44.7	—	42.1	—	43.1	—	S
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	S	S	S	S	S	S	S
50,000 to 99,999 lb	S	S	S	S	S	S	31.6
100,000 lb or more	39.6	14.8	45.6	11.8	S	S	21.9

See footnote at end of table.

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and shipment size	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Single modes—Con.							
Great Lakes	—	—	—	—	—	—	—
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	—	—	—	—	—	—	—
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	29.9
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	—	—	—	—	—	—	—
10,000 to 49,999 lb	S	S	S	S	S	S	31.6
50,000 to 99,999 lb	S	S	S	S	S	S	31.6
100,000 lb or more	S	S	S	S	S	S	31.6
Air (includes truck and air)	19.1	—	22.6	—	24.0	—	10.2
Less than 50 lb	31.1	6.5	22.2	3.3	23.0	4.3	10.6
50 to 99 lb	26.6	2.9	30.7	.9	27.5	1.4	10.4
100 to 499 lb	35.7	4.7	S	S	38.3	6.4	14.4
500 to 749 lb	46.2	.9	23.1	.7	21.8	.7	8.2
750 to 999 lb	44.4	.7	49.0	1.7	47.8	1.1	40.8
1,000 to 9,999 lb	24.0	4.0	41.4	6.7	39.9	6.5	24.3
10,000 to 49,999 lb	S	S	S	S	S	S	27.0
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	—	—	—	—	—	—	—
Pipeline	46.5	—	S	S	S	S	S
Less than 50 lb	S	S	S	S	S	S	S
50 to 99 lb	S	S	S	S	S	S	S
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	S
10,000 to 49,999 lb	49.2	5.8	S	S	S	S	S
50,000 to 99,999 lb	41.6	6.3	42.1	5.8	S	S	S
100,000 lb or more	S	S	S	S	S	S	S
Multiple modes	7.6	—	30.9	—	24.3	—	7.7
Less than 50 lb	11.7	3.2	12.6	6.5	18.2	7.7	7.7
50 to 99 lb	10.7	1.6	7.0	.8	7.2	1.1	6.7
100 to 499 lb	17.5	2.5	14.3	2.6	28.5	2.7	9.4
500 to 749 lb	25.0	.3	34.4	.6	S	S	27.7
750 to 999 lb	31.5	—	38.1	—	S	S	35.2
1,000 to 9,999 lb	S	S	S	S	47.1	—	S
10,000 to 49,999 lb	S	S	30.9	1.5	32.2	3.3	28.0
50,000 to 99,999 lb	S	S	S	S	S	S	28.6
100,000 lb or more	S	S	34.4	10.9	30.7	12.6	20.1
Parcel, U.S. Postal Service or courier	8.2	—	9.6	—	19.9	—	7.7
Less than 50 lb	11.7	3.2	12.6	3.9	18.2	4.4	7.7
50 to 99 lb	10.7	1.8	7.0	1.4	7.2	2.1	6.7
100 to 499 lb	17.5	2.5	14.3	2.9	29.1	2.9	9.7
500 to 749 lb	25.1	.3	34.5	1.0	S	S	27.9
750 to 999 lb	38.3	—	41.0	.5	S	S	33.9
1,000 to 9,999 lb	S	S	S	S	S	S	30.9
10,000 to 49,999 lb	—	—	—	—	—	—	—
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	—	—	—	—	—	—	—
Truck and rail	S	S	S	S	S	S	25.1
Less than 50 lb	S	S	S	S	S	S	31.6
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	S	S	S	S	S	S	31.6
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	31.6
10,000 to 49,999 lb	44.9	13.7	38.1	17.2	37.3	14.1	21.7
50,000 to 99,999 lb	S	S	S	S	S	S	30.3
100,000 lb or more	S	S	S	S	S	S	30.0
Truck and water	S	S	S	S	38.3	—	44.4
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	S	S	S	S	S	S	29.8
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	31.6
10,000 to 49,999 lb	S	S	S	S	41.5	14.1	S
50,000 to 99,999 lb	S	S	S	S	S	S	31.6
100,000 lb or more	—	—	—	—	—	—	—

See footnote at end of table.

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and shipment size	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Multiple modes—Con.							
Rail and water	38.2	—	37.0	—	35.0	—	21.5
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	—	—	—	—	—	—	—
1,000 to 9,999 lb	S	S	S	S	S	S	29.8
10,000 to 49,999 lb	—	—	—	—	—	—	—
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	38.2	—	37.0	—	35.0	—	21.5
Other multiple modes	S	S	S	S	S	S	S
Less than 50 lb	—	—	—	—	—	—	—
50 to 99 lb	—	—	—	—	—	—	—
100 to 499 lb	—	—	—	—	—	—	—
500 to 749 lb	—	—	—	—	—	—	—
750 to 999 lb	S	S	S	S	S	S	31.6
1,000 to 9,999 lb	S	S	S	S	S	S	33.8
10,000 to 49,999 lb	S	S	S	S	S	S	31.6
50,000 to 99,999 lb	—	—	—	—	—	—	—
100,000 lb or more	S	S	S	S	S	S	31.6
Other and unknown modes	8.2	—	21.2	—	S	S	28.2
Less than 50 lb	12.6	1.7	13.5	.1	22.7	—	15.1
50 to 99 lb	20.4	.6	24.8	.2	S	S	S
100 to 499 lb	21.5	1.8	29.3	1.2	26.5	.3	28.9
500 to 749 lb	26.2	.6	40.1	.6	45.8	.2	42.4
750 to 999 lb	25.4	.5	47.3	.7	36.6	.3	S
1,000 to 9,999 lb	17.0	3.9	31.4	3.1	28.6	6.6	S
10,000 to 49,999 lb	21.2	3.4	35.8	7.1	18.5	12.4	S
50,000 to 99,999 lb	48.8	1.6	34.2	7.7	36.7	5.7	S
100,000 lb or more	47.2	5.3	38.0	12.0	S	S	S

— Represents data cell equal to zero or less than 1 unit of measure.
D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-5. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code	Commodity description	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
		Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
	All commodities	3.5	—	5.2	—	10.5	—	11.9
01	Live animals and live fish	S	S	S	S	S	S	S
02	Cereal grains	30.3	—	33.0	.3	S	S	16.8
03	Other agricultural products	23.1	.5	31.8	.3	S	S	S
04	Animal feed and products of animal origin, n.e.c.	26.1	.2	32.7	.4	38.3	.4	41.9
05	Meat, fish, seafood, and their preparations	25.6	.9	24.3	.2	25.8	.6	S
06	Milled grain products and preparations, and bakery products	17.2	.3	28.2	.2	25.0	.3	37.0
07	Other prepared foodstuffs and fats and oils	15.6	.7	20.9	.6	21.4	1.0	27.0
08	Alcoholic beverages	16.1	.4	17.9	.2	27.6	.7	16.4
09	Tobacco products	47.3	3.7	32.2	—	46.9	.4	S
10	Monumental or building stone	S	S	S	S	S	S	35.4
11	Natural sands	33.5	—	48.3	1.7	S	S	16.7
12	Gravel and crushed stone	17.6	—	21.7	4.5	20.7	.7	14.3
13	Nonmetallic minerals n.e.c.	18.9	—	S	S	29.1	.2	44.1
14	Metallic ores and concentrates	S	S	49.4	—	S	S	29.7
15	Coal	17.1	.2	17.5	3.5	22.3	5.2	40.5
17	Gasoline and aviation turbine fuel	16.9	.5	18.5	1.4	S	S	31.6
18	Fuel oils	10.6	.1	13.2	.4	32.0	.4	S
19	Coal and petroleum products, n.e.c.	33.6	.2	12.0	.3	26.5	.6	35.5
20	Basic chemicals	29.2	.2	50.0	.3	39.6	.2	17.1
21	Pharmaceutical products	23.4	.9	34.2	—	21.2	—	12.1
22	Fertilizers	15.6	—	24.7	.3	44.4	.4	S
23	Chemical products and preparations, n.e.c.	14.9	.4	12.9	—	12.7	.1	30.1
24	Plastics and rubber	5.3	.4	11.7	—	17.4	.2	23.1
25	Logs and other wood in the rough	31.1	.1	49.3	3.1	S	S	S
26	Wood products	11.4	.3	31.7	1.5	9.3	.4	19.8
27	Pulp, newsprint, paper, and paperboard	17.3	.3	12.1	.2	12.9	.5	13.3
28	Paper or paperboard articles	18.1	.3	17.9	.1	41.1	.4	30.1
29	Printed products	8.0	.3	12.7	.1	7.7	.1	16.5
30	Textiles, leather, and articles of textiles or leather	9.8	.9	9.7	—	14.3	.3	6.0
31	Nonmetallic mineral products	7.7	.1	19.3	.9	9.5	.4	19.4
32	Base metal in primary or semifinished forms and in finished basic shapes	9.4	.2	20.0	.2	14.9	.2	28.9
33	Articles of base metal	11.3	.4	14.4	—	8.8	.1	25.3
34	Machinery	5.2	.3	14.6	—	16.2	.1	9.2
35	Electronic and other electrical equipment and components and office equipment	11.2	1.1	9.4	—	10.2	.1	11.6
36	Motorized and other vehicles (including parts)	14.6	.6	15.9	—	18.8	.3	19.6
37	Transportation equipment, n.e.c.	41.7	.2	35.1	—	35.2	—	12.2
38	Precision instruments and apparatus	14.0	.2	22.5	—	18.8	—	13.3
39	Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs	8.7	.2	17.5	—	11.9	.2	8.1
40	Miscellaneous manufactured products	11.0	.6	40.9	.4	23.5	.3	12.7
41	Waste and scrap	19.4	—	20.1	.4	22.5	.5	13.4
43	Mixed freight	20.0	.7	25.2	.2	26.1	.2	29.4
--	Commodity unknown	38.0	.3	42.1	—	42.6	.1	32.8

— Represents data cell equal to zero or less than 1 unit of measure.
D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
ALL COMMODITIES							
Total	3.5	—	5.2	—	10.5	—	11.9
Single modes	3.9	.9	5.4	.7	11.0	1.9	9.0
Truck	4.1	1.2	6.6	3.2	6.0	4.9	5.4
For-hire truck	8.0	2.7	8.1	2.4	4.1	2.8	4.7
Private truck	6.3	2.3	12.5	4.2	14.7	2.9	7.4
Rail	14.4	.3	19.0	3.3	22.5	5.0	8.2
Water	45.0	—	47.4	.1	S	S	S
Shallow draft	44.7	—	42.1	—	43.1	—	S
Great Lakes	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	29.9
Air (includes truck and air)	19.1	.3	22.6	—	24.0	—	10.2
Pipeline	46.5	—	S	S	S	S	S
Multiple modes	7.6	.8	30.9	.5	24.3	1.3	7.7
Parcel, U.S. Postal Service or courier	8.2	.7	9.6	—	19.9	—	7.7
Truck and rail	S	S	S	S	S	S	25.1
Truck and water	S	S	S	S	38.3	—	44.4
Rail and water	38.2	—	37.0	.5	35.0	1.3	21.5
Other multiple modes	S	S	S	S	S	S	S
Other and unknown modes	8.2	.2	21.2	.4	S	S	28.2
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	S	S	S	S	S	S	S
Single modes	S	S	S	S	S	S	S
Truck	S	S	S	S	S	S	S
For-hire truck	S	S	S	S	S	S	30.8
Private truck	S	S	S	S	S	S	24.0
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	—	—	—	—	—	—	—
SCTG 02, CEREAL GRAINS							
Total	30.3	—	33.0	—	S	S	16.8
Single modes	35.3	10.4	38.4	10.7	36.0	17.5	16.6
Truck	42.4	12.6	44.3	12.8	S	S	20.7
For-hire truck	S	S	S	S	S	S	29.8
Private truck	41.0	12.8	43.3	13.0	S	S	20.9
Rail	37.3	12.1	39.8	12.2	39.1	14.7	25.4
Water	S	S	S	S	S	S	30.2
Shallow draft	S	S	S	S	S	S	30.2
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	23.1	—	31.8	—	S	S	S
Single modes	20.6	3.8	24.4	8.8	23.1	18.1	S
Truck	21.2	4.6	27.1	10.1	20.1	17.9	S
For-hire truck	23.2	7.0	27.5	7.4	29.4	9.9	20.4
Private truck	38.2	7.5	45.1	10.4	42.0	12.4	24.4
Rail	S	S	S	S	S	S	30.5
Water	S	S	S	S	S	S	30.3
Shallow draft	S	S	S	S	S	S	31.6
Great Lakes	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	31.6
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	30.9
Parcel, U.S. Postal Service or courier	49.3	.2	S	S	S	S	33.2
Truck and rail	S	S	S	S	S	S	29.8
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	26.1	—	32.7	—	38.3	—	41.9
Single modes	26.1	1.1	33.1	.9	35.6	2.1	48.0
Truck	26.2	1.2	33.2	1.1	35.8	2.1	48.0
For-hire truck	S	S	38.8	8.6	S	S	37.7
Private truck	30.7	6.9	42.7	8.5	26.3	9.7	33.7
Rail	S	S	S	S	S	S	31.6
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	35.9
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	36.7
Truck and rail	S	S	S	S	S	S	29.8
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	25.6	—	24.3	—	25.8	—	S
Single modes	25.3	.4	24.0	.4	25.7	.3	S
Truck	25.3	.4	24.0	.4	25.7	.3	S
For-hire truck	27.7	6.6	24.6	6.4	26.3	4.2	10.9
Private truck	25.3	6.5	26.9	6.4	28.0	4.1	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	31.9
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	30.2
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	30.4
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	31.6
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	17.2	—	28.2	—	25.0	—	37.0
Single modes	17.3	.4	28.2	—	25.1	—	44.4
Truck	17.3	.4	28.2	—	25.1	—	44.4
For-hire truck	27.7	10.3	26.9	10.3	29.6	10.6	12.4
Private truck	23.6	10.4	48.7	10.4	S	S	17.4
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	30.7
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	31.8
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	32.7
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS							
Total	15.6	—	20.9	—	21.4	—	27.0
Single modes	15.9	.7	21.4	2.1	22.0	1.7	7.4
Truck	16.3	1.5	21.5	2.1	23.3	4.1	7.1
For-hire truck	21.8	4.0	28.4	4.6	23.7	6.4	13.6
Private truck	15.7	4.5	22.0	4.8	32.6	5.1	6.6
Rail	44.1	1.2	49.5	.5	45.6	2.8	27.1
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	40.2	.4	33.9	.1	38.9	.2	20.9
Parcel, U.S. Postal Service or courier	40.2	.4	33.9	.1	38.9	.2	20.9
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	44.3	.5	S	S	S	S	S
SCTG 08, ALCOHOLIC BEVERAGES							
Total	16.1	—	17.9	—	27.6	—	16.4
Single modes	16.9	2.5	18.6	2.2	27.6	.2	15.4
Truck	16.9	2.5	18.6	2.2	27.6	.8	15.4
For-hire truck	41.3	8.4	41.5	9.8	40.0	15.8	S
Private truck	23.5	9.8	27.8	11.0	42.2	15.9	17.1
Rail	S	S	S	S	S	S	30.3
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	30.3

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 09, TOBACCO PRODUCTS							
Total	47.3	—	32.2	—	46.9	—	S
Single modes	47.6	3.5	34.9	4.1	46.9	3.1	S
Truck	47.6	3.5	34.9	4.1	46.9	3.1	S
For-hire truck	50.0	18.8	37.8	15.2	47.2	14.2	20.6
Private truck	29.0	18.1	31.3	16.1	36.5	15.5	16.0
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	30.0
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	28.1
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	48.5	3.7	48.8	4.2	S	S	S
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	S	S	S	S	S	S	35.4
Single modes	S	S	S	S	S	S	35.8
Truck	S	S	S	S	S	S	35.8
For-hire truck	S	S	S	S	S	S	28.2
Private truck	S	S	S	S	S	S	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	31.6
SCTG 11, NATURAL SANDS							
Total	33.5	—	48.3	—	S	S	16.7
Single modes	34.3	1.9	49.3	1.7	S	S	16.6
Truck	34.8	4.8	S	S	S	S	15.4
For-hire truck	46.3	12.7	S	S	S	S	43.0
Private truck	42.5	12.9	S	S	S	S	21.6
Rail	48.1	4.2	49.5	4.3	S	S	26.4
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	43.7

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 12, GRAVEL AND CRUSHED STONE							
Total	17.6	—	21.7	—	20.7	—	14.3
Single modes	17.5	.9	21.9	.7	21.4	2.1	14.3
Truck	18.3	2.3	22.0	1.3	22.6	5.5	10.8
For-hire truck	20.1	5.2	27.2	5.6	24.3	5.3	13.1
Private truck	28.3	6.3	34.6	5.6	39.2	6.7	7.2
Rail	46.5	2.5	44.1	1.4	43.4	5.3	31.3
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 13, NONMETALLIC MINERALS N.E.C.							
Total	18.9	—	S	S	29.1	—	44.1
Single modes	19.0	1.3	S	S	29.1	—	48.7
Truck	18.5	1.9	S	S	29.3	7.4	48.9
For-hire truck	23.0	6.5	S	S	30.7	7.2	S
Private truck	26.7	7.0	S	S	25.0	3.0	33.9
Rail	S	S	S	S	S	S	30.0
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	31.6
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	31.6
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	37.3	.4	S	S	37.4
SCTG 14, METALLIC ORES AND CONCENTRATES							
Total	S	S	49.4	—	S	S	29.7
Single modes	S	S	S	S	S	S	32.5
Truck	S	S	S	S	S	S	32.8
For-hire truck	S	S	S	S	S	S	27.9
Private truck	S	S	S	S	S	S	26.7
Rail	S	S	S	S	S	S	31.6
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	31.6
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	31.6
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	31.8

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 15, COAL							
Total	17.1	—	17.5	—	22.3	—	40.5
Single modes	19.3	3.3	19.3	3.1	24.7	2.9	42.9
Truck	45.9	5.7	48.8	7.6	47.6	.4	34.4
For-hire truck	45.9	5.7	48.9	7.6	47.7	.4	35.3
Private truck	S	S	S	S	S	S	38.3
Rail	21.1	5.6	22.3	7.0	24.9	2.9	3.5
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	38.2	3.3	37.0	3.1	35.0	2.9	21.5
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	38.2	3.3	37.0	3.1	35.0	2.9	21.5
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	—	—	—	—	—	—	—
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL							
Total	16.9	—	18.5	—	S	S	31.6
Single modes	17.1	1.0	18.6	.9	S	S	31.2
Truck	16.7	1.1	18.3	.9	S	S	31.2
For-hire truck	13.0	4.0	13.5	4.6	31.3	10.2	30.5
Private truck	20.7	4.1	23.1	4.5	S	S	37.8
Rail	—	—	—	—	—	—	—
Water	S	S	S	S	S	S	31.6
Shallow draft	S	S	S	S	S	S	31.6
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	S	S	S	S	S	S	S
Multiple modes	S	S	S	S	S	S	31.6
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	S	S	S	S	S	S	41.6
SCTG 18, FUEL OILS							
Total	10.6	—	13.2	—	32.0	—	S
Single modes	10.2	.5	13.1	.5	32.1	.3	S
Truck	10.5	1.4	13.4	1.1	32.4	1.6	S
For-hire truck	14.3	4.4	19.3	4.5	25.2	8.2	8.0
Private truck	14.2	4.0	14.3	4.0	S	S	S
Rail	—	—	—	—	—	—	—
Water	S	S	S	S	S	S	31.6
Shallow draft	S	S	S	S	S	S	31.6
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	S	S	S	S	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	29.3

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	33.6	—	12.0	—	26.5	—	35.5
Single modes	33.9	.3	12.0	—	26.5	—	41.4
Truck	38.4	5.6	14.5	7.1	37.7	16.4	41.7
For-hire truck	S	S	24.8	7.8	48.8	12.6	15.3
Private truck	21.2	9.6	20.8	4.3	23.0	4.9	30.3
Rail	42.4	5.7	42.7	7.2	42.3	16.5	25.8
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	32.5	.2	34.6	—	38.1	—	S
Parcel, U.S. Postal Service or courier	32.5	.2	34.6	—	38.1	—	S
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	38.1	.2	S	S	47.4	—	S
SCTG 20, BASIC CHEMICALS							
Total	29.2	—	50.0	—	39.6	—	17.1
Single modes	31.4	7.3	S	S	39.8	.6	44.0
Truck	36.9	8.9	S	S	S	S	17.5
For-hire truck	49.1	12.8	35.5	8.3	32.1	5.5	S
Private truck	25.7	11.6	S	S	S	S	15.8
Rail	S	S	S	S	S	S	29.8
Water	S	S	S	S	S	S	31.6
Shallow draft	S	S	S	S	S	S	31.6
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	49.1	1.6	48.9	—	48.0	.6	24.9
Pipeline	S	S	S	S	S	S	S
Multiple modes	45.6	2.7	S	S	S	S	S
Parcel, U.S. Postal Service or courier	46.4	2.7	S	S	S	S	S
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 21, PHARMACEUTICAL PRODUCTS							
Total	23.4	—	34.2	—	21.2	—	12.1
Single modes	31.0	12.6	37.0	10.3	25.9	14.2	17.6
Truck	31.0	12.7	37.0	10.3	25.9	14.2	18.7
For-hire truck	34.2	13.9	33.6	12.6	29.7	14.9	15.4
Private truck	S	S	S	S	S	S	26.6
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	43.8	.1	36.0	—	29.2	—	21.3
Pipeline	—	—	—	—	S	S	S
Multiple modes	31.1	12.6	26.6	9.8	35.6	14.2	9.3
Parcel, U.S. Postal Service or courier	31.1	12.6	26.6	9.8	35.6	14.2	9.3
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 22, FERTILIZERS							
Total	15.6	—	24.7	—	44.4	—	S
Single modes	15.6	.1	24.7	—	44.4	—	S
Truck	15.6	.1	24.7	—	44.4	—	S
For-hire truck	43.3	10.0	39.3	9.5	S	S	43.8
Private truck	22.3	10.0	28.4	9.5	46.1	15.4	33.6
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	31.6
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	31.6
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	31.6
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	14.9	—	12.9	—	12.7	—	30.1
Single modes	13.7	2.3	12.4	.7	12.7	.7	S
Truck	14.2	2.2	13.6	2.1	12.6	2.6	S
For-hire truck	16.1	7.6	13.5	3.6	12.0	3.6	7.6
Private truck	24.6	6.7	19.2	4.6	25.5	2.5	39.0
Rail	35.4	.7	36.3	1.8	39.0	2.7	20.5
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	48.8
Pipeline	41.6	.4	42.0	.6	S	S	S
Multiple modes	S	S	29.1	.3	25.1	.2	23.3
Parcel, U.S. Postal Service or courier	S	S	29.1	.3	25.1	.2	23.3
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	26.3	1.1	32.5	.7	25.3	.6	48.3
SCTG 24, PLASTICS AND RUBBER							
Total	5.3	—	11.7	—	17.4	—	23.1
Single modes	5.0	2.3	6.3	4.0	9.0	6.0	22.6
Truck	4.8	2.2	6.3	3.9	8.9	6.0	23.8
For-hire truck	5.8	2.1	6.7	3.3	8.3	5.7	8.9
Private truck	7.9	2.0	9.0	2.4	16.8	2.0	40.6
Rail	S	S	S	S	S	S	31.6
Water	S	S	S	S	S	S	31.6
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	S	S	S	S	S	S	31.6
Air (includes truck and air)	31.0	.2	42.6	—	S	S	5.3
Pipeline	S	S	S	S	S	S	S
Multiple modes	36.7	2.4	S	S	S	S	21.0
Parcel, U.S. Postal Service or courier	28.7	1.5	27.4	.3	43.6	.5	21.3
Truck and rail	S	S	S	S	S	S	46.7
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	24.6	1.0	23.0	1.0	S	S	46.1

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH							
Total	31.1	—	49.3	—	S	S	S
Single modes	32.3	3.1	49.7	.7	S	S	S
Truck	33.0	3.5	S	S	S	S	S
For-hire truck	44.0	12.8	S	S	S	S	S
Private truck	S	S	S	S	S	S	48.6
Rail	34.2	2.4	43.5	3.7	37.6	7.9	S
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	—	—	—	—	—	—	—
Parcel, U.S. Postal Service or courier	—	—	—	—	—	—	—
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	28.6
SCTG 26, WOOD PRODUCTS							
Total	11.4	—	31.7	—	9.3	—	19.8
Single modes	11.7	1.2	32.0	.2	9.3	.7	24.5
Truck	11.8	1.2	32.5	.7	10.3	2.3	18.4
For-hire truck	13.3	3.4	44.9	6.6	11.4	3.1	24.3
Private truck	15.0	4.2	18.5	6.4	19.2	4.1	20.8
Rail	18.4	.3	21.3	.6	26.0	2.2	12.2
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	29.8
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	34.1
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	34.2
Truck and rail	S	S	S	S	S	S	29.8
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	30.2	.5	24.7	.2	27.7	.5	S
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD							
Total	17.3	—	12.1	—	12.9	—	13.3
Single modes	17.7	1.3	12.5	1.2	13.3	1.8	16.8
Truck	18.4	2.2	12.5	3.3	13.0	1.9	17.7
For-hire truck	19.2	5.6	14.5	4.4	13.8	3.2	4.7
Private truck	25.9	4.8	20.2	2.9	30.7	2.0	27.6
Rail	23.9	2.4	21.0	3.1	20.0	2.7	11.0
Water	S	S	S	S	S	S	31.6
Shallow draft	S	S	S	S	S	S	31.6
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	36.6	—	33.2
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	19.4
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	19.4
Truck and rail	S	S	S	S	S	S	31.0
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	31.3	.6	S	S	S	S	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 28, PAPER OR PAPERBOARD ARTICLES							
Total	18.1	—	17.9	—	41.1	—	30.1
Single modes	20.6	5.5	18.9	2.0	43.3	4.8	40.1
Truck	20.6	5.5	18.9	2.0	43.3	4.8	40.5
For-hire truck	31.0	8.1	26.0	6.8	S	S	14.9
Private truck	24.4	8.1	21.2	7.4	26.4	7.3	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	26.5
Pipeline	S	S	S	S	S	S	S
Multiple modes	44.2	5.1	46.5	1.5	S	S	S
Parcel, U.S. Postal Service or courier	48.1	5.1	S	S	S	S	S
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 29, PRINTED PRODUCTS							
Total	8.0	—	12.7	—	7.7	—	16.5
Single modes	10.3	3.8	13.2	1.4	7.6	2.4	45.8
Truck	12.4	6.1	13.4	1.8	8.1	3.2	S
For-hire truck	13.2	6.3	12.6	5.3	8.7	2.9	10.7
Private truck	24.6	5.9	32.5	5.6	40.5	1.3	S
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	10.3
Pipeline	—	—	—	—	S	S	S
Multiple modes	29.8	4.0	29.1	1.4	S	S	8.3
Parcel, U.S. Postal Service or courier	29.8	4.0	29.1	1.4	S	S	8.3
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	33.2	1.0	39.0	.5	S	S	S
SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF TEXTILES OR LEATHER							
Total	9.8	—	9.7	—	14.3	—	6.0
Single modes	10.3	3.0	10.2	1.1	14.8	1.0	13.1
Truck	10.3	3.1	10.2	1.1	14.8	1.1	11.0
For-hire truck	14.0	3.9	11.0	3.6	15.4	2.7	9.1
Private truck	10.1	4.3	14.8	4.2	20.4	2.7	15.2
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	25.3	.2	18.6	—	28.0	.1	17.5
Pipeline	—	—	—	—	S	S	S
Multiple modes	20.4	2.2	10.2	.3	13.9	1.1	4.1
Parcel, U.S. Postal Service or courier	20.6	2.2	10.5	.3	13.9	1.0	4.1
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	S	S	S	S	S	S	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 31, NONMETALLIC MINERAL PRODUCTS							
Total	7.7	—	19.3	—	9.5	—	19.4
Single modes	8.0	.9	19.4	.1	9.8	.7	16.5
Truck	8.4	1.3	20.2	.8	10.8	2.9	16.7
For-hire truck	8.9	3.5	17.9	6.8	9.3	3.3	15.1
Private truck	16.0	4.3	29.0	7.0	24.7	3.8	29.6
Rail	27.1	.5	19.3	.6	23.1	2.3	27.5
Water	44.1	.5	43.4	.5	S	S	27.7
Shallow draft	44.1	.5	43.4	.5	S	S	27.7
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	28.7
Pipeline	—	—	—	—	S	S	S
Multiple modes	25.6	.8	26.2	—	29.1	—	17.7
Parcel, U.S. Postal Service or courier	26.0	.8	26.7	—	29.3	—	17.7
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	38.8	.3	38.8	.1	S	S	S
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES							
Total	9.4	—	20.0	—	14.9	—	28.9
Single modes	9.1	2.3	21.3	3.8	15.0	.4	20.5
Truck	9.2	2.6	20.5	3.8	14.4	4.0	20.3
For-hire truck	10.3	4.2	20.8	4.2	16.1	4.6	20.0
Private truck	14.2	4.4	23.5	5.0	19.5	4.4	22.4
Rail	S	S	S	S	S	S	36.5
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	42.5	—	S	S	20.9
Pipeline	S	S	S	S	S	S	S
Multiple modes	S	S	45.0	—	41.9	—	25.7
Parcel, U.S. Postal Service or courier	S	S	41.4	—	30.2	—	25.7
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	44.3	.4	S
SCTG 33, ARTICLES OF BASE METAL							
Total	11.3	—	14.4	—	8.8	—	25.3
Single modes	13.0	2.7	15.1	1.4	8.4	1.6	44.3
Truck	13.0	2.7	15.2	1.5	8.4	1.6	45.5
For-hire truck	7.7	3.7	12.8	6.6	9.2	4.1	7.3
Private truck	23.7	4.8	33.6	6.3	19.8	3.4	S
Rail	S	S	S	S	S	S	29.8
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	45.6	.2	32.4	—	33.2	—	18.3
Pipeline	S	S	S	S	S	S	S
Multiple modes	22.1	2.5	21.7	.3	41.6	1.4	11.1
Parcel, U.S. Postal Service or courier	22.7	2.5	26.6	.3	21.8	.4	11.1
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	29.8
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	27.8	.8	38.0	1.4	27.9	1.6	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 34, MACHINERY							
Total	5.2	—	14.6	—	16.2	—	9.2
Single modes	6.4	2.2	15.7	1.5	18.0	3.2	9.9
Truck	6.6	2.3	15.7	1.5	18.4	3.5	11.4
For-hire truck	11.7	4.1	25.4	7.4	22.7	7.0	5.9
Private truck	11.0	3.2	14.7	6.6	32.5	4.6	24.4
Rail	S	S	S	S	S	S	30.6
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	20.9	.3	20.7	.1	34.3	1.0	12.8
Pipeline	—	—	—	—	S	S	S
Multiple modes	15.7	2.1	16.8	1.0	42.8	2.5	19.1
Parcel, U.S. Postal Service or courier	15.6	2.1	15.3	.9	13.8	.9	19.3
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	26.1
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	15.9	.8	26.1	1.2	S	S	28.7
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	11.2	—	9.4	—	10.2	—	11.6
Single modes	13.9	3.2	9.3	1.3	9.9	2.6	11.9
Truck	12.3	2.1	8.9	1.8	9.7	3.0	14.4
For-hire truck	12.1	3.6	10.3	5.9	10.2	5.0	12.3
Private truck	20.2	3.3	26.1	4.8	30.3	1.3	17.7
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	26.8	1.5	S	S	47.6	.9	8.0
Pipeline	S	S	S	S	S	S	S
Multiple modes	14.6	2.8	15.1	1.0	21.9	2.2	9.1
Parcel, U.S. Postal Service or courier	14.6	2.7	14.9	.9	21.9	1.7	9.1
Truck and rail	42.2	—	42.6	.2	41.0	.8	26.1
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	30.5	1.3	37.6	.9	S	S	33.8
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	14.6	—	15.9	—	18.8	—	19.6
Single modes	17.7	4.0	17.5	1.9	20.1	2.3	47.3
Truck	17.6	3.9	17.5	1.9	20.2	2.3	S
For-hire truck	18.4	7.2	21.0	8.5	22.6	11.3	13.6
Private truck	32.3	8.6	32.6	8.5	39.9	12.0	47.0
Rail	S	S	S	S	S	S	31.6
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	33.8	.2	32.9	—	32.5	.2	7.5
Pipeline	S	S	S	S	S	S	S
Multiple modes	44.7	3.0	33.5	1.0	40.2	2.5	11.2
Parcel, U.S. Postal Service or courier	46.4	2.9	34.2	.7	S	S	11.2
Truck and rail	S	S	S	S	S	S	29.8
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	19.5	3.4	17.8	1.6	24.8	.8	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.							
Total	41.7	—	35.1	—	35.2	—	12.2
Single modes	23.6	14.6	37.3	11.9	38.1	10.9	13.8
Truck	27.2	11.8	37.4	11.9	38.2	10.8	20.4
For-hire truck	26.2	10.1	40.4	16.4	41.5	15.2	14.7
Private truck	S	S	S	S	S	S	30.9
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	42.2	8.8	40.7	.9	44.2	1.1	21.5
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	46.7	12.0	45.6	10.9	21.3
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	20.5
Truck and rail	S	S	S	S	S	S	29.8
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	30.7
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS							
Total	14.0	—	22.5	—	18.8	—	13.3
Single modes	18.4	7.0	25.6	9.3	23.4	9.6	20.7
Truck	20.8	6.3	25.7	9.2	24.1	9.2	33.8
For-hire truck	22.7	4.9	25.3	9.6	23.9	9.2	25.3
Private truck	32.6	2.6	40.4	2.1	S	S	18.8
Rail	S	S	S	S	S	S	31.6
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	25.2	2.0	43.8	.8	S	S	10.5
Pipeline	—	—	—	—	S	S	S
Multiple modes	17.8	7.4	19.6	9.5	20.8	9.5	12.7
Parcel, U.S. Postal Service or courier	17.9	7.4	19.6	9.5	20.8	9.5	12.7
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS							
Total	8.7	—	17.5	—	11.9	—	8.1
Single modes	9.3	1.3	18.0	.8	12.8	1.6	4.5
Truck	9.2	1.3	18.0	.8	12.8	1.7	4.7
For-hire truck	12.9	3.5	21.4	3.7	13.6	2.6	3.6
Private truck	11.1	3.4	14.7	3.6	25.9	2.7	11.9
Rail	S	S	S	S	S	S	29.8
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	46.5	—	32.4
Pipeline	S	S	S	S	S	S	S
Multiple modes	21.5	1.2	28.7	.8	33.5	1.7	9.8
Parcel, U.S. Postal Service or courier	25.6	1.2	28.9	.8	38.1	1.6	9.8
Truck and rail	S	S	S	S	S	S	31.2
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	30.9	.4	34.7	.4	S	S	S

See footnote at end of table.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	11.0	—	40.9	—	23.5	—	12.7
Single modes	10.7	5.7	41.1	2.6	26.2	5.9	30.3
Truck	10.9	5.7	41.1	2.6	26.3	5.9	34.9
For-hire truck	16.3	5.0	40.9	6.6	20.4	8.0	11.1
Private truck	15.2	4.3	42.7	6.5	42.0	8.6	17.3
Rail	S	S	S	S	S	S	31.6
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	22.0	.2	28.6	—	28.2	—	17.9
Pipeline	—	—	—	—	S	S	S
Multiple modes	26.9	6.0	28.1	2.6	33.6	6.0	10.0
Parcel, U.S. Postal Service or courier	26.9	6.0	29.2	2.7	35.1	6.0	10.0
Truck and rail	S	S	S	S	S	S	31.6
Truck and water	S	S	S	S	S	S	31.6
Rail and water	—	—	—	—	—	—	—
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	31.5	.8	S	S	42.3	.6	S
SCTG 41, WASTE AND SCRAP							
Total	19.4	—	20.1	—	22.5	—	13.4
Single modes	19.5	.3	20.3	.8	22.6	.4	13.0
Truck	27.2	8.0	28.9	9.2	31.1	9.7	14.9
For-hire truck	20.7	5.4	29.5	5.8	26.4	8.6	11.5
Private truck	S	S	33.8	7.6	S	S	30.4
Rail	29.9	8.0	30.7	9.1	27.6	9.6	17.1
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	—	—	—	—	—	—	—
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	38.4
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	29.8
Truck and rail	—	—	—	—	—	—	—
Truck and water	S	S	S	S	S	S	31.6
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	29.7
SCTG 43, MIXED FREIGHT							
Total	20.0	—	25.2	—	26.1	—	29.4
Single modes	20.5	1.7	25.5	.8	26.7	1.3	42.7
Truck	20.7	2.6	25.5	.8	26.8	1.3	11.3
For-hire truck	S	S	45.8	9.2	S	S	28.1
Private truck	22.7	8.6	26.6	9.6	33.5	10.6	12.3
Rail	—	—	—	—	—	—	—
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	30.0
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	29.8
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	29.8
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	S

See footnote at end of table.

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		Average miles per shipment—coefficient of variation
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
COMMODITY UNKNOWN							
Total	38.0	—	42.1	—	42.6	—	32.8
Single modes	43.6	9.3	43.2	5.6	44.1	8.4	16.7
Truck	42.7	9.1	44.8	6.0	45.3	8.6	19.4
For-hire truck	48.1	11.8	39.2	8.9	40.6	10.2	31.9
Private truck	S	S	S	S	S	S	46.9
Rail	S	S	S	S	S	S	30.2
Water	—	—	—	—	—	—	—
Shallow draft	—	—	—	—	—	—	—
Great Lakes	—	—	—	—	—	—	—
Deep draft	—	—	—	—	—	—	—
Air (includes truck and air)	S	S	S	S	S	S	27.1
Pipeline	—	—	—	—	S	S	S
Multiple modes	S	S	S	S	S	S	43.3
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	43.3
Truck and rail	—	—	—	—	—	—	—
Truck and water	—	—	—	—	—	—	—
Rail and water	—	—	—	—	—	—	—
Other multiple modes	—	—	—	—	—	—	—
Other and unknown modes	S	S	S	S	S	S	47.4

— Represents data cell equal to zero or less than 1 unit of measure.
D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-7. **Measures of Reliability for Shipment Characteristics by State of Destination for State of Origin: 1997**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

State of destination	Value		Tons		Ton-miles	
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Total	3.5	-	5.2	-	10.5	-
NEW ENGLAND STATES						
Connecticut	26.0	.2	14.8	-	16.4	-
Maine	42.9	.1	S	S	S	S
Massachusetts	11.2	.1	7.7	-	7.8	-
New Hampshire	24.4	.1	S	S	S	S
Rhode Island	25.2	-	22.5	-	22.2	-
Vermont	41.3	-	29.2	-	28.0	-
MIDDLE ATLANTIC STATES						
New Jersey	7.3	.2	15.8	.1	22.6	.6
New York	13.6	.7	7.8	-	7.2	.2
Pennsylvania	10.8	.5	21.7	.8	24.7	2.4
EAST NORTH CENTRAL STATES						
Illinois	6.7	.1	29.7	.2	24.9	.7
Indiana	12.5	.1	29.3	.3	26.6	.9
Michigan	16.7	.3	21.8	.1	25.1	.7
Ohio	10.3	.3	26.3	.4	29.1	.9
Wisconsin	20.4	.2	17.0	-	17.4	.2
WEST NORTH CENTRAL STATES						
Iowa	27.2	.1	38.6	-	33.8	.1
Kansas	15.2	-	24.7	-	26.1	-
Minnesota	14.0	-	19.0	-	19.5	-
Missouri	13.1	-	12.8	-	13.4	.1
Nebraska	16.4	-	27.5	-	26.9	-
North Dakota	45.1	-	30.1	-	33.0	-
South Dakota	37.8	-	S	S	S	S
SOUTH ATLANTIC STATES						
Delaware	23.1	.1	24.9	-	34.2	.3
District of Columbia	21.1	.3	26.2	.2	20.9	-
Florida	12.3	.3	28.2	.5	30.4	1.6
Georgia	9.4	.4	S	S	S	S
Maryland	11.3	.6	15.7	.5	8.8	.2
North Carolina	6.9	.5	13.5	.6	11.1	.8
South Carolina	6.2	.1	25.1	.3	26.3	.6
Virginia	3.8	1.2	7.4	2.7	16.3	2.6
West Virginia	8.6	.1	23.8	.3	21.8	.2
EAST SOUTH CENTRAL STATES						
Alabama	15.4	.2	27.6	.3	30.8	.6
Kentucky	25.0	.5	17.7	-	16.5	.2
Mississippi	12.5	-	18.2	-	19.3	-
Tennessee	11.3	.3	49.8	1.3	18.6	.4
WEST SOUTH CENTRAL STATES						
Arkansas	11.9	-	20.1	-	20.6	.1
Louisiana	28.3	.2	S	S	S	S
Oklahoma	24.5	.2	29.0	-	30.0	.1
Texas	6.8	.1	8.7	-	8.7	.2
MOUNTAIN STATES						
Arizona	33.4	.1	20.3	-	20.2	-
Colorado	40.3	.3	16.5	-	16.9	-
Idaho	39.3	-	30.4	-	29.4	-
Montana	S	S	34.4	-	34.4	-
Nevada	25.4	-	32.7	-	31.4	-
New Mexico	45.8	-	34.3	-	35.3	-
Utah	23.3	-	24.6	-	24.6	-
Wyoming	36.1	-	S	S	S	S
PACIFIC STATES						
Alaska	28.6	-	44.7	-	39.6	-
California	14.3	.4	9.9	-	10.5	.4
Hawaii	S	S	S	S	S	S
Oregon	22.1	-	17.0	-	17.2	-
Washington	21.3	.2	17.2	-	17.0	-

- Represents data cell equal to zero or less than 1 unit of measure.
D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-8. Measures of Reliability for Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

State of origin	Value		Tons		Ton-miles	
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Total	4.8	-	5.1	-	7.9	-
NEW ENGLAND STATES						
Connecticut	23.9	.3	23.5	-	21.3	-
Maine	36.9	-	16.6	-	17.4	-
Massachusetts	17.4	.3	46.2	.1	43.7	.3
New Hampshire	26.0	.1	23.2	-	22.4	-
Rhode Island	17.7	-	45.3	-	43.3	-
Vermont	15.2	-	27.9	-	26.8	-
MIDDLE ATLANTIC STATES						
New Jersey	S	S	29.5	.2	28.7	.3
New York	12.7	.4	17.9	.1	21.0	.3
Pennsylvania	5.1	.3	11.3	.1	10.2	.2
EAST NORTH CENTRAL STATES						
Illinois	22.6	.6	19.5	.1	19.1	.4
Indiana	8.2	.1	18.6	-	21.3	.3
Michigan	9.2	.3	14.3	-	15.6	.2
Ohio	7.3	.3	17.2	.2	19.8	.5
Wisconsin	9.3	-	23.8	-	23.8	.3
WEST NORTH CENTRAL STATES						
Iowa	16.6	.1	23.3	-	24.0	.3
Kansas	14.3	-	45.1	-	44.1	.3
Minnesota	7.4	-	S	S	S	S
Missouri	22.4	.2	23.3	-	20.8	.1
Nebraska	33.2	.1	S	S	S	S
North Dakota	S	S	S	S	S	S
South Dakota	31.4	-	37.4	-	37.1	.1
SOUTH ATLANTIC STATES						
Delaware	26.5	-	29.8	-	25.0	-
District of Columbia	38.5	-	44.5	-	44.5	-
Florida	15.0	.3	49.8	.3	44.2	.8
Georgia	7.2	.2	21.4	.3	20.7	.6
Maryland	12.5	.9	11.2	.4	7.8	.2
North Carolina	5.3	.7	9.8	.6	7.5	.3
South Carolina	27.5	.6	9.3	-	10.7	.1
Virginia	3.8	1.3	7.4	2.2	16.3	2.7
West Virginia	8.0	.1	11.3	1.0	13.4	2.5
EAST SOUTH CENTRAL STATES						
Alabama	9.2	-	12.9	-	12.7	.2
Kentucky	20.4	.4	S	S	S	S
Mississippi	19.1	-	13.1	-	13.1	.1
Tennessee	13.1	.4	8.2	.1	11.2	.2
WEST SOUTH CENTRAL STATES						
Arkansas	13.8	-	19.5	-	18.8	.2
Louisiana	21.4	.1	22.8	-	22.2	.3
Oklahoma	31.5	-	41.4	-	42.1	.1
Texas	13.4	.4	28.7	.2	33.9	1.2
MOUNTAIN STATES						
Arizona	27.3	.2	38.5	-	38.5	-
Colorado	22.7	.1	39.0	.2	39.3	1.4
Idaho	49.3	-	36.4	-	36.3	-
Montana	S	S	S	S	S	S
Nevada	36.1	-	33.0	-	32.4	-
New Mexico	24.8	-	S	S	S	S
Utah	25.9	-	S	S	S	S
Wyoming	24.6	-	26.2	-	26.3	.2
PACIFIC STATES						
Alaska	S	S	S	S	S	S
California	14.2	.6	12.6	-	12.6	.3
Hawaii	37.5	-	S	S	S	S
Oregon	26.6	-	28.2	-	28.0	.1
Washington	21.4	-	19.2	-	19.1	-

- Represents data cell equal to zero or less than 1 unit of measure.
D Denotes figures withheld to avoid disclosing data for individual companies.
S Data do not meet publication standards because of high sampling variability or other reasons.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Appendix C.

Sample Design, Data Collection, and Estimation

INTRODUCTION

The primary goal for the 1997 Commodity Flow Survey (CFS) is to estimate shipping volumes (value, tons, and ton-miles) by commodity and mode of transportation at varying levels of geographic detail. A detailed description of the sample design for the 1997 CFS is provided below.

SAMPLE DESIGN

The sample for the 1997 CFS is selected using a stratified three-stage design in which the first-stage sampling units are establishments, the second-stage sampling units are groups of four 1-week periods (reporting weeks) within the survey year, and the third-stage sampling units are shipments.

First Stage

To create the first-stage sampling frame, we extracted a subset of establishment records from the 1995 Standard Statistical Establishment List (SSEL). The SSEL is a database, maintained by the Bureau of the Census, that contains a record for each establishment with employees. (An establishment is a single physical location where business transactions take place.) Establishments having nonzero payroll in 1994 and classified in the mining, manufacturing, wholesale, or selected retail industries, as defined by the 1987 Standard Industrial Classification (SIC) Manual, are included on the sampling frame. Auxiliary establishments (e.g. warehouses and central administrative offices) with shipping activity are also included. Auxiliary establishments are establishments that are primarily involved in rendering support services for other establishments within the same company, instead of for the public, government, or other business firms. All other establishments contained on the sampling frame are referred to as nonauxiliary establishments. For each establishment we extracted sales, payroll, number of employees, name and address information, as well as a primary identifier. We also computed a measure of size for each establishment. The measure of size for a particular establishment is designed to approximate the establishment's total value of shipments for 1994.

To reduce the amount of sampling variability and because estimates are desired for each commodity, we used a stratified design with a certainty component for each three-digit SIC. To accomplish this, each establishment on the sampling frame is classified into a three-digit

SIC grouping. For each group of establishments, a boundary (or cutoff) that divides the certainty establishments from the noncertainty establishments is determined using the Lavallee-Hidiroglou algorithm. If an establishment's measure of size is greater than the cutoff, the establishment is selected "with certainty". Establishments selected "with certainty" were assured of being selected and represented only themselves (i.e., have a selection probability of one and a sampling weight of one). No certainty cutoffs are set for auxiliary establishments because they only make up a small portion of the estimated total value of shipments for all establishments on the sampling frame.

Establishments not selected with certainty make up the noncertainty universe. We stratify the noncertainty universe by SIC recode, National Transportation Analysis Region (NTAR), and a flag used to differentiate auxiliary establishments from nonauxiliary establishments. Each SIC recode is constructed from a group of related three-digit SIC codes. The NTARs, developed by the Department of Transportation as combinations of Bureau of Economic Analysis (BEA) Areas, collectively provide a mutually exclusive and exhaustive coverage of the United States. Finally, the auxiliary stratification came about because establishments with different types of operation may have different shipping practices. We refer to a particular SIC recode-NTAR-auxiliary flag combination as a primary stratum.

We further stratify the noncertainty establishments within each primary stratum using the measure of size previously described. We refer to these measure-of-size strata as substrata of the primary strata. The measure of size stratification increases the efficiency of the sample design. The Dalenius-Hodges cumulative rule is used to set the substratum boundaries. We then use Neyman allocation to determine the sample size required within each substratum to meet a coefficient of variation constraint on the primary stratum total measure of size. Within each substratum, a simple random sample of establishments is selected without replacement.

To arrive at the final sample size, we allocated additional establishments to some of the strata so that the probability of selecting any establishment is no less than 1 in 100. In total, the first-stage sample comprises 102,739 establishments.

Second Stage

The frame for the second stage of sampling consists of 52 one-week reporting periods (reporting weeks) during the interval from December 29, 1996, to December 26,

1997. Each establishment selected for the 1997 CFS was systematically assigned to report for a group of four reporting weeks throughout the survey year. The four reporting weeks in a given group are separated by 12 weeks. For example, an establishment might be requested to report data for the 5th, 18th, 31st, and 44th weeks of the survey year.

Third Stage

For each of the four reporting weeks in which an establishment is asked to report, we request the respondent to construct a sampling frame that consists of all shipments made by their establishment in each particular reporting week. For any particular reporting week, if an establishment makes 40 or fewer shipments during that week, we ask the respondent to provide information about all of their establishment's shipments from that week, i.e., no sampling is required. For establishments making more than 40 shipments in a given reporting week, we ask the respondent to select a systematic sample of these shipments and to provide us with information only about the selected shipments. The size of a particular respondent's sample for a given reporting week should be between 20 and 40 shipments, depending on the total number of shipments the establishment made during that reporting week.

DATA COLLECTION

Each establishment selected into the CFS sample is mailed a questionnaire for each of its four reporting weeks. For a given establishment, we request the respondent to provide the following information about their establishment's shipments: domestic destination or port of exit, commodity, value, weight, mode(s) of transportation, the date on which the shipment was made, and an indication of whether the shipment was an export, hazardous material, or containerized. For shipments that include more than one commodity, respondents are instructed to report the commodity that makes up the greatest percentage of the shipment's weight. For exports, we also ask the respondent to provide the mode of export and the foreign destination city and country.

We used two versions of the questionnaire to collect data from the sampled establishments—the CFS-1000 and the CFS-2000. Each establishment received the CFS-1000 in each of its first three reporting weeks. However, for the fourth reporting week, a subsample of approximately 25,000 establishments received the CFS-2000, while the remaining establishments received the CFS-1000. The CFS-2000 requests the respondent to provide additional information about their establishment's access to on-site and off-site shipping facilities, as well as transportation equipment. See Appendix E for a copy of each questionnaire.

ESTIMATION

Each shipment has associated with it a single tabulation weight, that is used in computing all estimates to which

the shipment contributes. The tabulation weight is a product of seven different weights. A description of each weight follows.

CFS respondents provide data for a sample of shipments made by their respective establishments in the survey year. For each establishment, we produce an estimate of that establishment's total value of shipments for the entire survey year. To do this, we use four different weights, the shipment weight, the shipment nonresponse weight, the quarter weight, and the quarter nonresponse weight.

Like establishments, we identify shipments as either certainty or noncertainty. (See the Nonsampling Error section in Appendix B for a description of how certainty shipments are identified.) For noncertainty shipments, the shipment weight is defined as the ratio of the total number of noncertainty shipments (as reported by the respondent) made by an establishment in a reporting week to the number of sampled noncertainty shipments for the same week. This weight uses the data from the sampled shipments to represent all the establishment's shipments made in the reporting week. However, some respondents fail to provide sufficient information about a sampled shipment. For example, a respondent may not be able to provide value, weight, or a destination ZIP Code for some of the sampled shipments. If these data items cannot be imputed, then these shipments would not contribute to tabulations and are deemed "unusable." (A usable shipment is one that has valid entries for value, weight, and origin and destination ZIP Codes.) To account for these "unusable" shipments, we apply the shipment nonresponse weight. For noncertainty shipments from a particular establishment's reporting week, this weight is equal to the ratio of the number of sampled shipments for the reporting week to the number of "usable" shipments for the same week. The shipment weight and shipment nonresponse weight for certainty shipments from a particular establishment's reporting week are both equal to one.

The quarter weight inflates an establishment's estimate for a particular reporting week to an estimate for the corresponding quarter. For noncertainty shipments, the quarter weight is equal to 13. The quarter weight for most certainty shipments is also equal to 13. However, if a respondent is able to provide information about all large (or certainty) shipments made in the quarter containing the reporting week, then the quarter weight for each of these shipments would be one. For each establishment, the quarterly estimates are added to produce an estimate of the establishment's value of shipments for the entire survey year. Whenever an establishment does not provide the Census Bureau with a response for each of its four reporting weeks, we compute a quarter nonresponse weight. The quarter nonresponse weight for a particular establishment is defined as the ratio of the number of

quarters for which the establishment was in business in the survey year to the total number of quarters (reporting weeks) for which we received usable shipment data from the establishment.

Using these four component weights, we compute an estimate of each establishment's value of shipments for the entire survey year. We then multiply this estimate by a weight that adjusts the estimate using value of shipments and sales data obtained from other Census Bureau surveys and preliminary results of the 1997 Economic Census. This weight, called the establishment-level adjustment weight, attempts to correct for any sampling or nonsampling errors that occur during the sampling of shipments by the respondent.

The adjusted value of shipments estimate for an establishment is then weighted by the establishment weight. This weight is equal to the inverse of the establishment's probability of being selected into the sample.

A final adjustment weight, called the SIC-level adjustment weight, uses preliminary results of the 1997 Economic Census to account for establishments from which we did not receive a response (including establishments from which we did not receive any usable shipment data) and for changes in the population of establishments between the time the first-stage sampling frame was constructed (1995) and the year in which the data were collected (1997). Separate SIC-level adjustment weights are determined for nonauxiliary and auxiliary establishments.

Appendix D.

Standard Classification of Transported Goods Code Information

The commodities shown in this report are classified using the Standard Classification of Transported Goods (SCTG) coding system. The SCTG coding system was created jointly by agencies of the United States and Canadian governments based on the Harmonized System (HS) of product classification which is used worldwide. The purpose of the SCTG coding system was to specifically address statistical needs in regard to products transported.

In the past, Commodity Flow Survey (CFS) data have been collected and reported using product classifications found in the Standard Transportation Commodity Classification (STCC) system. These classifications were developed in the early 1960s by the American Association of Railroads (AAR) to analyze commodity movements by rail. The original purpose of the STCC was for identification of commodities for purposes of assigning rates for Interstate Commerce Commission (ICC) regulated rail carriers. The STCC continues to be used by the AAR as a tariff mechanism.

At the time that the Commodity Transportation Survey (CTS) (the CTS—the predecessor of the CFS) was first conducted in 1963, STCC codes were still useful for analyzing most important aspects of the U.S. transportation system. Since then, many changes have taken place that have gradually made the STCC code less useful for tracking domestic product movements across all modes (although

it remains perfectly functional for tracking rail-only movements). These include the deregulation of trucking, the enactment of North American Free Trade Agreement (NAFTA), changes in logistics practices, the emergence of plastics and composite materials to replace metals and glass, the obsolescence of many categories of wood products, and the very rapid recent development of high-tech electronic goods. Because the CFS is a shipper survey, the CFS collects information about shipments moving on all modes. As a consequence, STCC classifications frequently provide inadequate detail for identifying products that are significant for modes, such as truck and air. It is for these reasons that the Bureau of Transportation Statistics (BTS) has sponsored the development of a new product code to collect and report CFS data.

In 1997 the CFS provided respondents with a listing of SCTG codes and descriptions at the five-digit level to use in assigning a commodity code for each shipment. For shipments of more than one commodity, we instructed respondents to use the five-digit code for the major commodity, defined as the commodity of greatest total weight in the shipment.

Additional information on the SCTG system can be found on the Internet through the BTS web page at <http://www.bts.gov>. Comments or questions on the SCTG should be directed to [http://cfs@bts.gov](mailto:cfs@bts.gov).

Appendix E.

Sample Report Forms and Instructions

The sample report forms and instructions are shown on the following pages.

Note: The CFS-2000 was sent to a subsample of establishments to obtain additional information about the use of transportation equipment and facilities.

**1997 COMMODITY FLOW SURVEY
CENSUS OF TRANSPORTATION**

Reporting period:

Please return by:

RETURN TO

**BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville IN 47132-0001**

(Please correct any error in name, address, and ZIP Code)

BEFORE COMPLETING YOUR REPORT, please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1-800-772-7851.

Through this survey, we are requesting data on a representative sample of your outbound shipments, to help us produce key statistics used by transportation planners and managers. We greatly appreciate your assistance in this program.

Item C Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)

- 1 Yes
- 2 No — *Enter physical location below.* ↗

Number and street		
City, town, village, etc.	State	ZIP Code

NOTE — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.

If you entered a different address in item C — *Please complete the form for shipments originating from the location listed in item C.*

Item D Please enter the **total number** of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.

	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. <i>Please see Instruction Guide for a definition of "shipment."</i>
--	---

DO NOT PROCEED UNTIL YOU HAVE COMPLETED ITEM D.

Item A Is the establishment name shown in the mailing address correct?

- 1 Yes
- 2 No — *Enter correct name.* ↗

Item B Mark (X) the **ONE** box which best describes this establishment during the one-week period shown above.

- 1 In operation
- 2 Temporarily or seasonally inactive
- 3 Ceased operation — *Give date* →

Month	Day	Year

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

FINDING YOUR SELECTION RATE

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your selection rate. →

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401— 12800	320
More than 12800	Call Census at 1-800-772-7851

CONTINUE ON NEXT PAGE. ↗

Item F SHIPMENT CHARACTERISTICS

Line No. (a)	Shipment ID Number (b)	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars (d)	Shipment weight in pounds (e)	Commodity code from SCTG Manual (f)	Commodity description (g)	If a hazardous material, enter the "UN" or "NA" number (h)
		Month	Day					
0	123-5	4	26	4,235	140	3 | 5 | 1 | 2 | 0	Electrical transformers	| | | |
00	402H	4	26	125,300	626,500	1 | 7 | 1 | 0 | 0	Gasoline	1 | 2 | 0 | 3
1						| | | |		| | | |
2						| | | |		| | | |
3						| | | |		| | | |
4						| | | |		| | | |
5						| | | |		| | | |
6						| | | |		| | | |
7						| | | |		| | | |
8						| | | |		| | | |
9						| | | |		| | | |

Mode of transport codes for columns (k) and (n) ▶

1 — Parcel delivery, courier, or U.S. Postal Service

2 — Private truck
3 — For-hire truck

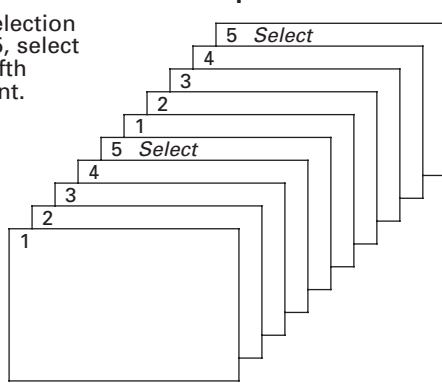
4 — Railroad
Continued →

SELECTING YOUR SAMPLE OF SHIPMENTS

1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
3. Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
4. Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.

If the selection rate is 5, select every fifth shipment.



If the selection rate is 2, select every other shipment.



Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.


If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1-800-772-7851.

Containerized? (Y/N)	U.S. destination <i>(Complete for all shipments.)</i>			Mode(s) of transport to U.S. destination <i>Enter all that apply in order used. Use codes below.</i>	Export? (Y/N)	Foreign destination <i>(for export shipments only)</i> Note: In column (j) enter the U.S. port, airport, or border crossing of exit.		Export mode	Line No.
	(i)	(j)				(k)	(l)			(m)		(n)	(o)
	City	State	ZIP Code			City	Country		
N	Los Angeles	C A	9 0 0 4 0	2, 4, 3	N				0
N	New York	N Y	1 0 4 5 4	5	Y	London	England	6	00
									1
									2
									3
									4
									5
									6
									7
									8
									9

5 — Shallow draft vessel 7 — Pipeline 9 — Other mode
 6 — Deep draft vessel 8 — Air 0 — Unknown

Item F SHIPMENT CHARACTERISTICS — Continued

Line No. (a)	Shipment ID Number (b)	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars (d)	Shipment weight in pounds (e)	Commodity code from SCTG Manual (f)	Commodity description (g)	If a hazardous material, enter the "UN" or "NA" number (h)
		Month	Day					
10								
11								
12								
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33								
34								

Mode of transport codes for columns (k) and (n) 

1 — Parcel delivery, courier, or U.S. Postal Service

2 — Private truck
3 — For-hire truck

4 — Railroad
Continued 

Containerized? (Y/N)	U.S. destination <i>(Complete for all shipments.)</i>			Mode(s) of transport to U.S. destination <i>Enter all that apply in order used. Use codes below.</i>	Export? (Y/N)	Foreign destination <i>(for export shipments only)</i>		Export mode	Line No.
	(j)					(m)			
(i)	City	State	ZIP Code	(k)	(l)	City	Country	(n)	(o)
									10
									11
									12
									13
									14
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									29
									30
									31
									32
									33
									34

5 — Shallow draft vessel
6 — Deep draft vessel

7 — Pipeline
8 — Air

9 — Other mode
0 — Unknown

Item F SHIPMENT CHARACTERISTICS — Continued

Line No. (a)	Shipment ID Number (b)	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars (d)	Shipment weight in pounds (e)	Commodity code from SCTG Manual (f)	Commodity description (g)	If a hazardous material, enter the "UN" or "NA" number (h)
		Month	Day					
35						| | | |		| | | |
36						| | | |		| | | |
37						| | | |		| | | |
38						| | | |		| | | |
39						| | | |		| | | |
40						| | | |		| | | |

Mode of transport codes for columns (k) and (n) **1** — Parcel delivery, courier, or U.S. Postal Service **2** — Private truck **3** — For-hire truck **4** — Railroad *Continued* →

Item G

1. Do this establishment's outbound shipments leave more than one site within this physical location?

Yes

No

2. Are the records for outbound shipments from this location maintained in a number of separate files (e.g., separate files for each commodity, or for each shipping site) at this location?

Yes

No

If yes to item G1 or item G2:

3. Would it be easier to receive a separate questionnaire for each file or each shipment site?

Yes

No

Item H Enter the total value of shipments for the one-week reporting period. This figure should represent all products leaving this establishment for the one-week period. An estimate is acceptable.

Total value in whole dollars

Item I In the last three months did this location have any individual shipments with a value over \$2,000,000?

Yes

No

Item J CERTIFICATION

Name of person to contact regarding this report — <i>Please print</i>	Telephone number — <i>Include area code</i>	Date
---	---	------

Signature	Title
-----------	-------

**1997 COMMODITY FLOW SURVEY
CENSUS OF TRANSPORTATION**

Reporting period:

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RETURN TO
▼
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Jeffersonville IN 47132-0001

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BEFORE COMPLETING YOUR REPORT, please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1-800-772-7851.

Through this survey, we are requesting data on a representative sample of your outbound shipments, to help us produce key statistics used by transportation planners and managers. We greatly appreciate your assistance in this program.

Item C Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)

- 1 Yes
- 2 No — *Enter physical location below.* ↗

Number and street		
City, town, village, etc.	State	ZIP Code

NOTE — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.

If you entered a different address in item C — *Please complete the form for shipments originating from the location listed in item C.*

Item D Please enter the **total number** of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.

	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. <i>Please see Instruction Guide for a definition of "shipment."</i>
--	---

Item A Is the establishment name shown in the mailing address correct?

- 1 Yes
- 2 No — *Enter correct name.* ↗

Item B Mark (X) the **ONE** box which best describes this establishment during the one-week period shown above.

- 1 In operation
- 2 Temporarily or seasonally inactive
- 3 Ceased operation — *Give date* →

Month	Day	Year

DO NOT PROCEED UNTIL YOU HAVE COMPLETED ITEM D.

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FINDING YOUR SELECTION RATE

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In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your selection rate. →

Number of shipments entered in item D	Selection rate
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41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1-800-772-7851

CONTINUE ON NEXT PAGE. ↗

Item F SHIPMENT CHARACTERISTICS

Line No. (a)	Shipment ID Number (b)	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars (d)	Shipment weight in pounds (e)	Commodity code from SCTG Manual (f)	Commodity description (g)	If a hazardous material, enter the "UN" or "NA" number (h)
		Month	Day					
0	123-5	4	26	4,235	140	3 | 5 | 1 | 2 | 0	Electrical transformers	| | | |
00	402H	4	26	125,300	626,500	1 | 7 | 1 | 0 | 0	Gasoline	1 | 2 | 0 | 3
1						| | | |		| | | |
2						| | | |		| | | |
3						| | | |		| | | |
4						| | | |		| | | |
5						| | | |		| | | |
6						| | | |		| | | |
7						| | | |		| | | |
8						| | | |		| | | |
9						| | | |		| | | |

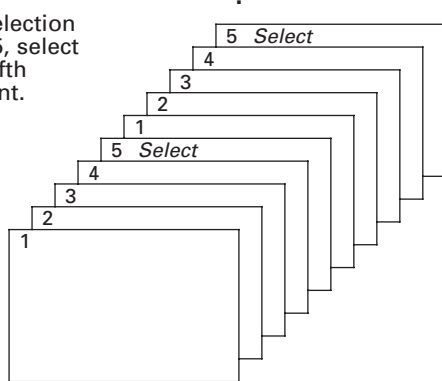
Mode of transport codes for columns (k) and (n) 1 — Parcel delivery, courier, or U.S. Postal Service 2 — Private truck 3 — For-hire truck 4 — Railroad Continued →

SELECTING YOUR SAMPLE OF SHIPMENTS

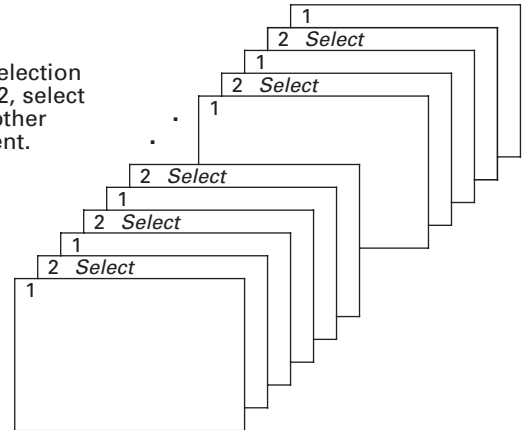
1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
3. Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
4. Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.

If the selection rate is 5, select every fifth shipment.



If the selection rate is 2, select every other shipment.



Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1-800-772-7851.

Containerized? (Y/N)	U.S. destination <i>(Complete for all shipments.)</i>			Mode(s) of transport to U.S. destination <i>Enter all that apply in order used. Use codes below.</i>	Export? (Y/N)	Foreign destination <i>(for export shipments only)</i> Note: In column (j) enter the U.S. port, airport, or border crossing of exit.		Export mode	Line No.
	(i)	(j)				(k)	(l)			(m)		(n)	(o)
	City	State	ZIP Code			City	Country		
N	Los Angeles	CA	9 0 0 4 0	2, 4, 3	N				0
N	New York	NY	1 0 4 5 4	5	Y	London	England	6	00
									1
									2
									3
									4
									5
									6
									7
									8
									9

5 — Shallow draft vessel 7 — Pipeline 9 — Other mode
 6 — Deep draft vessel 8 — Air 0 — Unknown

Item F SHIPMENT CHARACTERISTICS — Continued

Line No. (a)	Shipment ID Number (b)	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars (d)	Shipment weight in pounds (e)	Commodity code from SCTG Manual (f)	Commodity description (g)	If a hazardous material, enter the "UN" or "NA" number (h)
		Month	Day					
10								
11								
12								
13								
14								
15								
16								
17								
18								
19								
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21								
22								
23								
24								
25								
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32								
33								
34								

Mode of transport codes for columns (k) and (n) ▶

1 — Parcel delivery, courier, or U.S. Postal Service

2 — Private truck
3 — For-hire truck

4 — Railroad
Continued →

Containerized? (Y/N)	U.S. destination <i>(Complete for all shipments.)</i>			Mode(s) of transport to U.S. destination <i>Enter all that apply in order used. Use codes below.</i>	Export? (Y/N)	Foreign destination <i>(for export shipments only)</i> Note: In column (j) enter the U.S. port, airport, or border crossing of exit.		Export mode	Line No.
	(j)					(m)			
(i)	City	State	ZIP Code	(k)	(l)	City	Country	(n)	(o)
									10
									11
									12
									13
									14
									15
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									31
									32
									33
									34

5 — Shallow draft vessel
6 — Deep draft vessel

7 — Pipeline
8 — Air

9 — Other mode
0 — Unknown

Item F SHIPMENT CHARACTERISTICS — Continued

Line No. (a)	Shipment ID Number (b)	Shipment date (c)		Shipment value (excluding shipping costs) in whole dollars (d)	Shipment weight in pounds (e)	Commodity code from SCTG Manual (f)	Commodity description (g)	If a hazardous material, enter the "UN" or "NA" number (h)
		Month	Day					
35						| | | |		| | | |
36						| | | |		| | | |
37						| | | |		| | | |
38						| | | |		| | | |
39						| | | |		| | | |
40						| | | |		| | | |

Mode of transport codes for columns (k) and (n)

- 1 — Parcel delivery, courier, or U.S. Postal Service
 2 — Private truck
 4 — Railroad *Continued* →
- 3 — For-hire truck

Item G Enter the total dollar value of **all** shipments for the one-week reporting period. This figure should represent all products leaving this establishment for the one-week period. An estimate is acceptable.

Total value in whole dollars

Item H In the last three months did this location have any individual shipments with a value over \$2,000,000?

Yes

No

Item I AVAILABILITY AND USE OF ON-SITE SHIPPING FACILITIES

In column (b), check "Yes" or "No" for each type of shipping facility to indicate whether or not this type of facility existed **on-site** during 1997. For each "Yes" in column (b), check "Yes" or "No" in column (c) to indicate whether or not you used the facility on your premises for **outbound shipments** during 1997.

Type of shipping facility (a)	Was a shipping facility of this type on your premises during 1997? (b)	Did you use this facility on your premises for outbound shipments during 1997? (c)
1. Rail siding	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
2. Dock on the Great Lakes	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
3. Dock on inland water	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
4. Dock on deep sea water	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
5. Airport/landing strip capable of handling your shipments	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No
6. Pipeline terminal	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No

Containerized? (Y/N)	U.S. destination (Complete for all shipments.)			Mode(s) of transport to U.S. destination <i>Enter all that apply in order used. Use codes below.</i>	Export? (Y/N)	Foreign destination (for export shipments only) Note: In column (j) enter the U.S. port, airport, or border crossing of exit.		Export mode	Line No.
	(j)					(m)			
(i)	City	State	ZIP Code	(k)	(l)	City	Country	(n)	(o)
									35
									36
									37
									38
									39
									40

5 — Shallow draft vessel **7** — Pipeline **9** — Other mode
6 — Deep draft vessel **8** — Air **0** — Unknown

Item J USE OF OFF-SITE SHIPPING FACILITIES

In column (b), check "Yes" or "No" for each type of shipping facility to indicate whether or not you used an **off-site** facility of that type for **outbound shipments** during 1997. For each "Yes", enter the miles to that off-site facility in column (c), and the mode of transport used to reach that facility in column (d). The modes are listed below.

Type of shipping facility (a)	Did you use this type of off-site facility for outbound shipments during 1997? (b)	Distance to the off-site facility of this type that you used most in 1997 (Report in miles – estimates are acceptable) (c)	Mode of transport used to reach that facility (Enter a code from the list below) (d)
1. Rail siding	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No		
2. Dock on the Great Lakes	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No		
3. Dock on inland water	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No		
4. Dock on deep sea water	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No		
5. Airport/landing strip capable of handling your shipments	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No		
6. Pipeline terminal	1 <input type="checkbox"/> Yes → 2 <input type="checkbox"/> No		

1 – Trailer on Flat Car (TOFC) **3** – For-Hire Truck **5** – Water **7** – Air
2 – Private Truck **4** – Rail **6** – Pipeline **8** – Other

PLEASE CONTINUE ON PAGE 8.

Instructions for Completing the Commodity Flow Survey

TIPS FOR COMPLETING THE CFS QUESTIONNAIRE

Please read all instructions.

You may use estimates if book figures are not readily available.

If you have questions about completing the survey, a Census Bureau representative will be glad to assist you. You can call us at 1-800-772-7851.

Some instructions are included on the questionnaire itself. However, due to space limitations, most of the instructions and definitions are included in separate reference materials. These include this instruction guide, and a listing of commodity codes to be used for classifying individual shipments in this survey.

PART I – GENERAL INFORMATION
Frequently Asked Questions About the
Commodity Flow Survey (CFS)

Why are you conducting the CFS?

The CFS produces valuable measures of the demands on the nation's transportation system.

The results of the CFS are used by transportation policy makers to analyze future transportation needs.

Who reports in the CFS?

The CFS covers a sample of establishments in the mining, manufacturing, wholesale, and selected retail industries.

Why is my participation important?

Your establishment was selected as part of a sample designed to represent a wide range of industries and geographic regions.

Your report helps ensure quality results.

Is this survey mandatory?

Yes. The CFS is mandatory under the authority of Title 13, United States Code (USC).

Will my data be kept confidential?

Yes. The same law that requires your participation, Title 13, USC, also guarantees your data will be kept strictly confidential.

The reports you provide the Census Bureau cannot be used for purposes of taxation, regulation, or investigation.

Your report is used only to develop summary data that do not reveal the activities of individual firms or establishments.

How often must I report?

You will be sent four questionnaires in all: one during each quarter of 1997.

The CFS will not be conducted again until 2002.

PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE

Items A – C

Please enter the information requested on your establishment's name, operational status, and physical location.

Item D

Enter in the space provided your total number of outbound shipments **for the one week reporting period** on the front of the questionnaire.

Please include in this count any materials picked up by the customer ("customer pick-up").

What we mean by a "shipment":

For the purposes of this survey, a shipment is a single movement of goods, commodities, products, etc. from your location to a customer or to another location of your company.

"Commodities" refer to items that your location produces, sells, or distributes, *not* to items that are considered by-products of your location's operation.

What we don't mean by a "shipment":

Do *not* include as shipments items such as inter-office memos, payroll checks, business correspondence, etc.

Do *not* include as shipments items such as refuse, scrap paper, waste, and recyclable materials **unless** your location is in the business of selling or providing these materials to others.

A special note about "shipments":

A full, or partial, truckload should be counted as a single shipment only if all the commodities on the truck are destined for one location.

If a truck makes multiple deliveries on a route, **please count each stop as one shipment.**

Item E: Sampling Instructions

If you reported 40 or fewer shipments in Item D, complete Item F (Shipment Characteristics) for all of your shipments covered by the one-week reporting period.

If you reported more than 40 shipments in Item D, follow the instructions in Item E in order to select a sample of shipments on which to report in Item F.

By asking you to select a sample of your shipments for the one-week reporting period, we avoid asking you for information on all your shipments, while still obtaining statistically accurate information.

Reminder: The files you are sampling from should reflect the full range of your location's shipping activities in terms of modes of transportation used, commodities shipped, and destinations.

We're here to answer your questions! If you have questions about the sampling process (or any part of the questionnaire) please call us at 1-800-772-7851.

PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics

- **Shipment ID Number (column b)** – Enter the invoice number, shipment number, or some other unique identification number that your establishment could use to find this particular shipping document if questions arise regarding your report.
- **Shipment Date (column c)** – Enter the month and day of the shipment. If shipment date is not available, use the invoice/shipping document date. Use numbers only.
- **Shipment Value (column d)** – Enter the dollar value, in whole dollars, of the entire shipment. The value should not include freight charges or excise taxes (i.e., report the net selling value, f.o.b. plant). If the value is not readily available from your records, please estimate.
- **Shipment Weight (column e)** – Enter the weight of the total shipment in whole pounds. If weight is not readily available from your records, please estimate.
- **Commodity Code (column f)** – Please use the list of Standard Classification of Transported Goods (SCTG) Codes in the enclosed SCTG Manual to select the proper code. For shipments with more than one commodity, enter only the code for the commodity with the greatest weight.
- **Commodity Description (column g)** – Enter a brief description of the commodity shipped. For shipments with more than one commodity, describe only the commodity with the greatest weight. Do not use trade names, catalog numbers, or other codes not familiar to persons outside your business.

Item F SHIPMENT CHARACTERISTICS							
Line No.	Shipment ID Number	Shipment date		Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description
		Month	Day				
(a)	(b)	(c)	(c)	(d)	(e)	(f)	(g)
0	123-5	4	26	4,235	140	3 | 6 | 1 | 2 | 0	Electrical transformers
00	123-6	4	26	125,300	626,500	1 | 7 | 1 | 0 | 0	Gasoline
1						| | | | |	
2						| | | | |	
3						| | | | |	
4						| | | | |	

Mode of transport codes for columns (k) and (n) ▶	1 — Parcel delivery, courier, or U.S. Postal Service	2 — Private truck 3 — For-hire truck	4 — Railroad Continued →
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PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics – Continued

- **For Hazardous Materials (column h)** – If shipment is a hazardous material, enter the 4-digit United Nations or North American number.
- **Containerized (column i)** – Indicate whether or not the shipment was containerized by entering "Y" or "N" (yes or no). Containerized means that the shipment **left your establishment** in an intermodal container or stackable tank without permanently attached wheels. These containers typically vary from 20 to 53 feet in length, and are carried on truck chassis, trains, and ships.
- **U.S. Destination: City, State, and ZIP Code (column j)** – For domestic shipments, enter the city, state, and 5-digit ZIP Code of the buyer/receiver as it appears on the shipping document. Use the **"ship to"** address. Use the two letter state abbreviation shown in Part IV.

For **export shipments**, report the U.S. **port of exit** as the destination city. The port of exit is the port or airport from which the shipment left the country. In case of land shipments into Mexico or Canada, it is the border crossing.
- **Mode(s) of Transport (column k)** – Enter the code(s) for **all** modes of transport used for the shipment to its U.S. destination (i.e., the destination reported in column j). Codes are located on the bottom of pages 2, 3, 4, and 5 of the questionnaire. Enter in the sequence used, all that apply. See Part III for definitions of each mode.
 - **For Customer Pick-up:** Report the mode(s) of transportation used, if known. Otherwise, report mode as "0" (unknown).
 - **For Export Shipments:** List only the mode(s) of transport used to reach the port, airport, or border crossing of exit.

If a hazardous material, enter the "UN" or "NA" number (h)	Containerized? (Y/N) (i)	U.S. destination (j)			Mode(s) of transport to U.S. destination <i>Enter all that apply using codes shown below.</i> (k)
		City	State	ZIP Code	
	N	Los Angeles	C A	9 | 0 | 0 | 4 | 0	2, 4, 3
	N	New York	N Y	1 | 0 | 4 | 5 | 4	5

PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics – Continued

- **Export Shipment (column l)** – Indicate whether or not the shipment is intended for export outside of the United States, by entering a "Y" or "N" (yes or no). For purposes of this survey, shipments to Puerto Rico and U.S. territories and possessions are considered exports.
- **Foreign Destination: City and Country (column m)** – If the shipment is an export, enter the foreign city and country of destination. **For U.S. Destination (column j),** enter the U.S. port, airport, or border crossing of exit. **In column (k),** enter the mode of transport used to the U.S. destination.
- **Export Mode (column n)** – If the shipment is an export, enter the code for the mode of transport by which the shipment left the country. Codes are located at the bottom of pages 2, 3, 4, and 5 of the questionnaire.

Export? (Y/N) (l)	Foreign destination (for export shipments only) Note: In column (j) enter the U.S. port, airport, or border crossing of exit. (m)		Export mode (n)	Line No. (o)
	City	Country		
N				0
Y	London	England	6	00
				1
				2
				3
				4
				5

Items G – I

Please enter the information requested.

Item J: Certification

Please enter the name and telephone number of the person to contact in the event that we have a question about your report.

PART III – MODE DEFINITIONS

Parcel delivery/Courier/U.S. Postal Service – Delivery services that carry letters, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.

Private truck – Trucks operated by a temporary or permanent employee of this establishment or the buyer/receiver of the shipment.

For-hire truck – Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.

Railroad– Any common carrier or private railroad.

Shallow draft vessel – Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.

Deep draft vessel – Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.

Pipeline – Movements of oil, petroleum, gas, slurry, etc. through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.

Air – Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.

Other mode – Any mode not listed above.

Unknown – The shipment was not carried by a parcel delivery/courier/U.S. Postal service, and you cannot determine what mode of transportation is used.

Note: Commodities that are "shipped" under their own power, such as boats, barges, ferries, ships, aircraft, trucks, and trains **should be classified with the appropriate mode above.** Commodities shipped under their own power for which an appropriate mode is not listed (e.g., buses, recreational vehicles) should be listed as "**other**" mode.

PART IV -- STATE ABBREVIATION LIST

State	Abbrev.	State	Abbrev.
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	CO	New Mexico	NM
Connecticut	CT	New York	NY
Delaware	DE	North Carolina	NC
Dist. of Col.	DC	North Dakota	ND
Florida	FL	Ohio	OH
Georgia	GA	Oklahoma	OK
Hawaii	HI	Oregon	OR
Idaho	ID	Pennsylvania	PA
Illinois	IL	Rhode Island	RI
Indiana	IN	South Carolina	SC
Iowa	IA	South Dakota	SD
Kansas	KS	Tennessee	TN
Kentucky	KY	Texas	TX
Louisiana	LA	Utah	UT
Maine	ME	Vermont	VT
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		

NOTICE - We estimate that it will take an average of 2 hours to complete this form. This includes time to read instructions, assemble and review information, and record answers on the form. If you have any comments regarding this estimate or any other aspect of this survey, send them to the Associate Director for Administration, Attn: Paperwork Reduction Project 0607-0189, Room 3104, Federal Building 3, Bureau of the Census, Washington, DC 20233-0001. Respondents are not required to respond to any information collection unless it displays a valid approval number in the top right corner on the front of the questionnaire.

